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## Texas Medical Office Cuts Compliance Costs with AVG Anti-Virus Software from Walling Data

*Leading North American security software distributor ensures continued high levels of security for half the cost*

**Newton, NC – February 26, 2010** – For more than 15 years, John Tromley has been the Network Administrator for Corpus Christi Allergy & Asthma Center (CCAAC) in Corpus Christi, Texas. He and a part-time assistant are responsible for the efficient operation and security of 110 computers and eight servers at the center.

Like all medical institutions, CCAAC is subject to strict state and federal data protection regulations in the form of the Health Insurance Portability & Accountability Act (HIPAA) and other legislation, so network security is of the utmost importance. Because of the importance of maintaining confidentiality of health information, Tromley must maintain high levels of protection against viruses and other malware.

Also in common with many medical institutions, however, Tromley has been faced with significant budget cuts, to the extent that even the cost of the center's anti-virus protection came under scrutiny.

"We had been using Norton AntiVirus," noted Tromley. "But the annual subscription cost was taking a big chunk out of our budget. We couldn't afford to sacrifice protection, so I set out to find a solution of equal or better quality but without the high price tag.

"I use AVG Anti-Virus Free at home, and have always been happy with the protection it provides, so I went to their website to check out the company's network offerings."

### Great Protection at Half the Price

Tromley was impressed with what he read on the AVG website, so he then set out to find a supplier he felt he could work with. He soon found Walling Data, the longest-standing and highest-volume distributor of AVG products in North America, and called them for a quotation.

"Walling Data was already offering very competitive pricing on AVG solutions, plus I caught them during one of their promotions, so the cost to switch to AVG was half the price of Norton," recalled Tromley. "So, purchasing AVG Anti-Virus Network Edition through Walling was a no-brainer."

### An Unexpected Bonus

Tromley was delighted to discover that, not only did Walling offer extremely competitive pricing, but they also provide all their customers with free, unlimited, U.S.-based pre- and post-sales support.

"I needed some help configuring AVG on our network during the transition, so I called Walling's support line," noted Tromley. "A live person hopped right on our network remotely and walked me through the configuration process.

"Having Walling's staff take the time to help make sure AVG was set up right on our computers was shocking - but in a good way. It is so rare to come across companies that offer this level of service these

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days, so I can't tell you how relieved I was to find out that Walling Data was willing and able to help me for free."

For more information about how to purchase AVG Anti-Virus and other fine security products from Walling Data, resellers and end users should visit <http://www.wallingdata.com>.

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### **About Walling Data**

North Carolina-based Walling Data, North America's leader in security software distribution, is the nation's first and highest volume distributor of both AVG Internet Security and avast! Internet Security products. It is widely recognized for providing unlimited, expert, US-based technical support services at no additional charge for its base of more than 100,000 reseller and end user customers.

The company was founded in 1994 by Luke Walling. Learn more about Walling Data's distribution capabilities for your product line, or become a customer at <http://www.wallingdata.com>. Learn more about AVG Internet Security products at <http://www.avgantivirus.com>.

### **About AVG Technologies**

AVG is a global security solutions leader protecting more than 110 million consumers and small business computer users in 167 countries from the ever-growing incidence of web threats, viruses, spam, cyber-scams and hackers on the Internet. Headquartered in Amsterdam, AVG has nearly two decades of experience in combating cyber crime and one of the most advanced laboratories for detecting, pre-empting and combating Web-borne threats from around the world. Its free online, downloadable software model allows entry-level users to gain basic anti-virus protection and then to easily and inexpensively upgrade to greater levels of safety and defense in both single and multi-user environments. Nearly 6,000 resellers, partners and distributors team with AVG globally including Amazon.com, CNET, Cisco, Ingram Micro, Play.com, Wal-Mart, and Yahoo!. More information at [www.avg.com](http://www.avg.com).

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