

Lowry Computer Products and Salamander Technologies Announce Partnership*Two Michigan Based Companies Team to Provide Unified Incident Command Technology*

BRIGHTON, MI, March 2, 2010 – Lowry Computer Products, a leading enterprise mobility solutions provider and systems integrator of barcode, software and RFID data collection solutions, is pleased to announce they have formed a strategic partnership with Salamander Technologies of Traverse City, Michigan. Under the terms of this agreement, Lowry and Salamander will work collaboratively to provide the marketplace with interTRAX® suite of solutions, an automated unified incident command technology that better tracks 1st responders, victims and volunteers during times of crisis.

With over 400 automated systems installed, Salamander Technologies is the industry leader of accountability solutions in the United States. The interTRAX® suite of solutions unites our country's emergency services with interoperable, NIMS (National Incident Management System) compatible systems for tracking all responders and involved citizens. Salamander Technologies' interTRAX Suite is also the only solution that incorporates Personal Identity Verification with accountability to provide FIPS 201 support while merging the requirements of HSPD-5 and HSPD-12.

“With over 30 years of AUTO-ID and enterprise mobility system deployment experience with many government agencies, Lowry is committed to drive business value by providing state of the art tracking solutions. Salamander Technologies solutions enable our customers to achieve superior emergency responder capabilities utilizing the same advanced AUTO-ID technologies,” said Michael Lowry, Chief Executive Officer of Lowry Computer Products. “Salamander Technologies has the industry’s most scalable solution as well as the most innovative approaches to providing emergency responder capabilities. We are excited about leveraging this robust and comprehensive solution for potential and existing customers.”

“We are excited to now have Lowry as an elite member of the Salamander team,” remarked Joseph Robinson, Vice President of Marketing and Sales, Salamander Technologies. “By joining forces with Lowry, we leverage their broad distribution, extensive enterprise mobility integration expertise and precision implementation capabilities to make our partnership a “win-win” for both companies.”

Lowry and Salamander have recently collaborated to implement a Unified Incident Command System for multiple units of a midwest state's Army National Guard. With the success of these initial implementations, the systems contribute to our nation's homeland security while fulfilling the national imperative for a unified system to identify and track all participants of large-scale incidents.

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About Lowry Computer Products

Lowry Computer Products is a leading manufacturer, systems integrator and software provider of RFID/EPC products, wireless, barcode/IUID and data collection solutions with an install base of several thousand customers. Lowry's end-to-end solutions for asset management, food safety traceability, supply chain visibility, work-in-progress, track and trace, and mandate compliance deliver real ROI for its customers. Lowry manufactures fully converted, tested and ready-to-use RFID labels along with automated labeling systems for supply chain, packaging and RFID software applications. Through its multiple U.S. sales service centers and a nationwide network of more than 200 service locations, Lowry provides certified technical support and trusted customer service throughout North America. To find out more about Lowry's products and services, visit www.lowrycomputer.com.

About Salamander Technologies, Inc.

Salamander Technologies, Inc., www.salamandertechnologies.com, maker of the interTRAX[®] Suite, is the nation's leading provider of personnel accountability solutions. Combining manual accountability with an electronic incident command solution, Salamander Technologies offers a simple, scalable, NIMS compliant solution for incident management -- which is now fully FIPS2.01 and PIV-I compliant. The founders of Salamander Technologies, Inc., President Russ Miller and Vice President Mike Whelan, are also known for their landmark work: Resource Accountability Guide for First Responders.

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