

# SECURE MONITORING WITH CUSTOM SENSORS

Industrack provides highly-secured, custom sensor-based solutions for vehicle monitoring and management. Our patent pending, innovative tracking solutions allow our customers to collect, manage, and evaluate information, maximizing their business efficiency and increasing quality customer service.



Advanced Security | Superior Sensors | Integrated Solutions

877-412-8697 Allan.Hansen@IndusTrack.com 3545 Offshore Drive, Lake Havasu City, AZ 86406

## **GPS TRACKING BENEFITS**

#### REDUCE FUEL AND MAINTENANCE COSTS:

The average operating cost per vehicle is about \$2.50 per mile. A company can reduce at least 25 miles per week for each vehicle with a GPS tracking system. This is accomplished by reducing excessive speeding, hard braking, quick acceleration and reducing idle times.

### **INCREASE EFFICIENCY:**

A digital log of routes and stops are key for determining whether your fleet is running efficiently. Idle time and stops at unauthorized locations can become costly for your business; with a GPS system, you can ensure that this does not become a problem.

### VALIDATE SERVICE CALLS:

By simply looking at the history of a vehicle, you can quickly tell when it arrived and how long it was at a particular service call. There is a clear record which eliminates assumptions and guesswork.

### MORE ACCURATE BILLING:

Using GPS tracking creates a digital log of time speed and route used by your fleet. Time and fuel costs used specifically on the job can be accurately calculated with this digital log.

#### REDUCE DELAY AND TIME SPENT AT UNAUTHORIZED LOCATIONS:

With our software you can not only track but easily establish an alert system for events like a driver going outside of a designated area, staying idle for too long, and/or speeding.

#### RECEIVE LOWER INSURANCE RATES BY UP TO 35%:

Many insurance companies offer discounted premiums for vehicles that have a real time GPS system.

## IMPROVE RESPONSE TIME & CUSTOMER SERVICE:

By knowing where your vehicles is at all times on a real time map, dispatchers can easily send the nearest vehicle when a new job arises. This saves both money and time.

Additionally, digital record is not subject to human error and makes the process of record keeping more in-depth without any additional hassle. This will reduce paperwork by keeping a log of distance, route, speed, stops, and arrival times.

#### IMPROVE SAFETY & DRIVER RESPONSIBILITY:

Drivers who know they are being monitored are more careful. This can reduce accidents.

#### PREVENT FRAUDULENT CLAIMS:

With a good digital log, you can prove that your fleet was where it needed to be when it needed to be there.











## **ITRACKER SOFTWARE**

Industrack's ITracker software provides a single interface to perform tracking, dispatching, and fleet management operations. ITracker communicates with all Industrack hardware modules used for monitoring vehicles and remote sensors. ITracker is easy to navigate, highly scalable, and can be customized to meet your needs.

#### **PRODUCT FEATURES**

Tracks vehicle location, heading, and speed in real time 24/7 Easily scalable Easy integration with leading industry software Proactive device and network monitoring for improved efficiency Available in hosted and non-hosted models

#### SOFTWARE FEATURES

Live maps Traffic information Route analysis Address book Unlimited geo fences Employee time cards Create and assign jobs/deliveries SMS to drivers Two-way communication using Garmin Integrate easily with other software

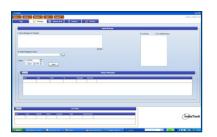
#### Receive live alerts or via E-mail

Speeding Stop Idling Out of geo fence

#### Reports

Daily activity After hour report Route reply or breadcrumb report Message log Job report Mileage/speed/direction Stop Idle Ignition on/off





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The MT 100 is a certified quad-band integrated platform that provides complete GPS/GSM functionality for mobile tracking applications. This compact product provides a low cost solution for small to mid-size fleets.

#### **KEY FEATURES**

Ideal for powered vehicles (trucks, vans, cars...) Integrated GPS and GSM chips Small ruggedized plastic enclosure Tracks vehicles virtually anywhere Easy to mount

## APPLICATIONS

Vehicle tracking Trucks Ready mix trucks Oil tankers Cargo vans Lawn care equipment Water tankers Snow removal equipment Dump trucks Construction machinery Cleaning trucks Many others

## HARDWARE SPECIFICATIONS

| Dimensions<br>Housing                                                                         | 64.8x61x25.6 mm<br>Rugged Plastic Enclosure                                                                       |  |  |  |
|-----------------------------------------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------|--|--|--|
| GSM Functionality<br>Frequency<br>Transmit Power                                              | Quad Band<br>850/900/1800/1900<br>Class 4 (2W@850/1900Mhz)<br>Class 1 (1W @1800/1900Mhz)                          |  |  |  |
| GPS Functionality<br>Channel<br>Sensitivity                                                   | 14                                                                                                                |  |  |  |
| Environment<br>Operating<br>Storage<br>Humidity<br>Vibration                                  | -30C to 85C<br>-40C to 85C<br>Up to 95% non condensing<br>In accordance with SAE J1211                            |  |  |  |
| Power<br>DC Voltage                                                                           | 7-40V<br>GSM 850/900 1TX/1RX 230 mA, Idle< 45 mA<br>GSM1800/1900 1TX/1RX 175 mA, Idle< 45 mA<br>Sleep Mode <30 mA |  |  |  |
| Certification<br>FCC<br>GCF<br>PTCRB<br>CE Mark<br>RoHS compliant<br>Emark<br>Industry Canada | Parts 15, 22 & 24<br>Version 3.27.0<br>Version 3.12.0<br>Yes<br>Yes<br>Yes<br>Yes                                 |  |  |  |











## **MT 101 (MOBILE DATA TERMINAL)**

The MT101 Garmin LCD display enables two way communication between the dispatcher and the driver. This product is an add-on to the MT 100 and MT 200 devices.

#### **KEY FEATURES**

Two-way text communication between dispatcher and driver

Voice prompts (e.g. "Turn right in 500 ft.")

Auto re-route (fast off-route and detour recalculation)

FM traffic compatible

Speed limit indicator (displays speed limit for most major roads)

ecoRoute™ (calculates a more fuel-efficient route)

Garmin Garage™ vehicles compatible (download car-shaped icons to your device)

Garmin Lock™ (anti-theft feature)

Touchscreen

## HARDWARE SPECIFICATIONS

| Unit dimensions, WxHxD:    | 3.9"W x 2.9"H x .8"D (9.8 x 7.4 x 2.0 cm)        |
|----------------------------|--------------------------------------------------|
| Display size, WxH:         | 2.8"W x 2.1"H (7.2 x 5.4 cm); 3.5" diag (8.9 cm) |
| Display resolution, WxH:   | 320 x 240 pixels                                 |
| Display type:              | QVGA color antiglare TFT with white backlight    |
| Weight:                    | 5.2 ounces (147.42 g)                            |
| Battery:                   | Rechargeable lithium-ion                         |
| Battery life:              | up to 4 hours                                    |
| Waterproof:                | No                                               |
| High-sensitivity receiver: | Yes                                              |
| RoHS version available:    | Yes                                              |

#### **MAPS & MEMORY**

| Basemap:                       | Yes                  |
|--------------------------------|----------------------|
| Preloaded maps:                | Yes (regional)       |
| Ability to add maps:           | Yes                  |
| Built-in memory:               | Internal solid state |
| Waypoints/favorites/locations: | 1000                 |











## MT 200 (Sensor-Based Tracking)

The MT 200 is our integrated, patent pending tracking and monitoring solution with customizable sensors. This innovative solution is designed to address cargo security, product conditions, and driver safety. By utilizing a combination of diagnostic and location data tracking, our state-of-the-art internal and external sensor can prevent thefts, improve performance, and minimize maintenance costs.

### **KEY FEATURES**

## HARDWARE SPECIFICATIONS

| OBD II port for engine diagnostic                                                                               | Housing                                | Rugged Plastic Enclosure                      |  |  |
|-----------------------------------------------------------------------------------------------------------------|----------------------------------------|-----------------------------------------------|--|--|
| 2 RS232 ports to connect external devices such as printers and scanners                                         | GSM Functionality                      | Quad Band                                     |  |  |
| Two RS485 ports for external sensors                                                                            | Frequency<br>Transmit Power            | 850/900/1800/1900<br>Class 4 (2W@850/1900Mhz) |  |  |
| 8 Digital and 2 analog inputs                                                                                   |                                        | Class 1 (1W @1800/1900Mhz)                    |  |  |
| Patent pending security features                                                                                | <b>GPS</b> Functionality               |                                               |  |  |
| Internal memory                                                                                                 | Channel                                | 20                                            |  |  |
| Temperature                                                                                                     | Environment                            | 000 + 050                                     |  |  |
| Vibration sensor                                                                                                | Operating<br>Storage                   | -30C to 85C<br>-40C to 85C                    |  |  |
| Motion detector                                                                                                 | Humidity                               | Up to 95% non condensing                      |  |  |
| External sensors (rotation sensor , fluid level sensor, on/off                                                  | Vibration                              | In accordance with SAE J1211                  |  |  |
| sensor, weight sensor, direction detection sensor)                                                              | Integrated Sensors<br>On Board Sensors | Yes                                           |  |  |
| APPLICATIONS                                                                                                    | Vibration                              | Yes                                           |  |  |
| Firetrucks: Monitor foam and water level. Run remote diagnostics on equipment.                                  | Accelerometer<br>Gyro<br>Temperature   | Yes<br>Yes                                    |  |  |
| School Buses: Using RFID and GPS, learn the exact location of your child and the bus.                           | Certification<br>FCC                   | Parts 15, 22 & 24                             |  |  |
| <b>Trailers:</b> Monitor trailer temperature, radiation, cargo door, and contents.                              | GCF<br>PTCRB<br>CE Mark                | Version 3.27.0<br>Version 3.12.0<br>Yes       |  |  |
| <b>Readymix:</b> Learn speed and direction of the drum rotation sensor, actual water added, and wash out cycle. | RoHS compliant<br>Emark                | Yes<br>Yes                                    |  |  |
| Custom Applications: We specialized in sensor based                                                             | Industry Canada                        | Yes                                           |  |  |





custom applications for any trucking environment.







# **TESTIMONIALS & PARTNERS**

## **TESTIMONIALS**

"After installing the Industrack GPS tracking solution, we are saving \$2000 a month on fuel." —Mark Miles, President Green Guardian

"Safety is very important at Loram and with GPS tracking devices we can monitor the speed and location of our vehicles. This can potentially save us \$100,000 a year."

—Nadja Baer, Service Manager Loram Maintenance of Way

"We run seven days a week and since the installation of the GPS tracking solution, we have significantly reduced customer and driver complaints. This alone will amount to a savings of \$30,000 a year. Having the Industrack GPS devices in our trucks gave us peace of mind."

—Blaine Krugard, Operational Manager Bioclean

## INDUSTRACK PARTNERS

