



**FOR IMMEDIATE RELEASE**

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**CodePartners Successfully Managed Project that Helped Kerr Consulting & Support Gain One of their Top Five Customers**

***The project not only allowed Kerr Consulting & Support to gain a new client, but it also allowed that new client to obtain funding to acquire their largest competitor, growing their market share by 40%-60%.***

Dallas, TX - March 11, 2010 - Relying on CodePartners, a software development firm, for integration and automation is commonplace for Kerr Consulting & Support, a value added reseller of business management software based in Houston, Texas. Recently, the working relationship between Kerr Consulting and CodePartners ([www.codepartners.com](http://www.codepartners.com)) became even more heavily linked when CodePartners managed the project that helped Kerr Consulting gain one of their top five customers.

To support Kerr Consulting's efforts to win the sale of a large glass recycler, CodePartners built a ticketing system that connected truck scales with Sage Accpac ERP's inventory control, order entry, billing, and accounts payable modules. Not only did the project allow Kerr Consulting to gain a new client, but it also allowed their client, the glass recycler, to strengthen their infrastructure enough so that they were able to obtain funding to acquire their largest competitor. This grew the glass recycler's market share by 40%-60%.

"This project opened my eyes to more possibilities with Sage Accpac," said Dave. "With CodePartners' assistance we can do anything our customers can dream without having to change source code." Not only did this project help Kerr Consulting win the deal and the client acquire their competition; but it also created thousands of hours of additional consulting and uncovered new options for future opportunities for Kerr Consulting.

"The communication with CodePartners was seamless throughout the process of developing a solution that exactly fit the client's desired business process and tight schedule," said Koray Ozturk, Partner and Chief Technology Office for Kerr Consulting & Support. "We had to go through the needs analysis with multiple departments and consolidate the requirements to come up with a solution that satisfied different types of users."

This type of project is a specialty for CodePartners. "We enjoy working with business partners to ensure they are able to provide the custom solutions needed by their own clients and prospects," says Bin Feng, President of CodePartners. "We help value added resellers, such as Kerr Consulting, win deals they would otherwise miss without the ability to integrate systems and automate processes. We appreciate the relationship we have with Kerr Consulting, and we look forward to many more years of successful projects with them."

The entire success story can be found at [http://www.codepartners.com/erp\\_success/Kerr-success-story.pdf](http://www.codepartners.com/erp_success/Kerr-success-story.pdf).

**About CodePartners**

CodePartners is a Dallas, Texas-based development firm specializing in software development and business process automation. By providing cutting-edge and affordable software programming services, CodePartners enhances the functionality and quality of products for their clients. With 15 years of experience in the custom programming market, CodePartners employs a large contingent of U.S. and China-based developers. They have combined affordable offshore development with superb, local project design and management. For more information, please visit [www.codepartners.com](http://www.codepartners.com).

**About Kerr Consulting & Support**

Kerr Consulting & Support is a value added reseller of business management software and an IT Services provider. They have expertise in a variety of accounting solutions, including Sage Accpac ERP, Sage Pro, CYMA, ACCTivate, MAS90, and Business Works. Based in Houston, Texas, the company has operated for over 25 years and has offices in Milwaukee, Wisconsin; Kansas City, Missouri; Des Moines, Iowa; and Fort Dodge, Iowa. For more information about Kerr Consulting & Support, please visit [www.kerr-consulting.com](http://www.kerr-consulting.com).

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