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1211 FOLSOM STREET, 4TH FLOOR, SAN FRANCISCO, CA 94103-3816
T415.861.8200 F415.431.9695 WWW.PUBLICARCHITECTURE.ORG

# The 1% Third Annual Firm Survey

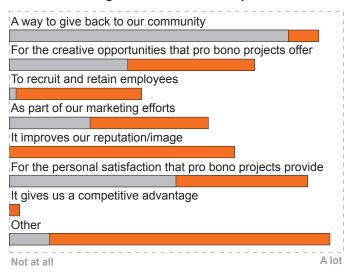
Conducted by Public Architecture in association with Harvard Business School

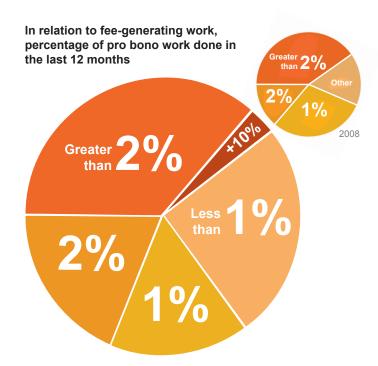
Firms surveyed: 560 Response rate: 36%

Survey opened: October 2009 Survey closed: January 2010

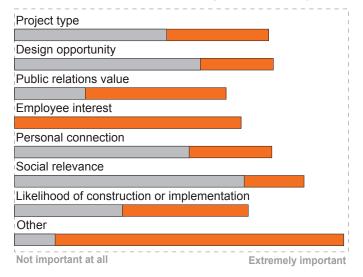
The following graphics are representative of key data collected from the 2009 survey. Data from the 2008 survey is represented in gray, when available.

#### Motivators driving firms' commitment to pro bono work

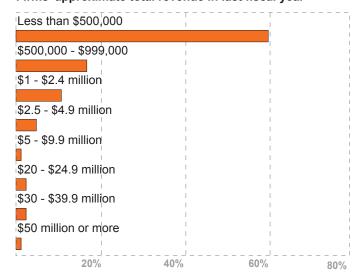


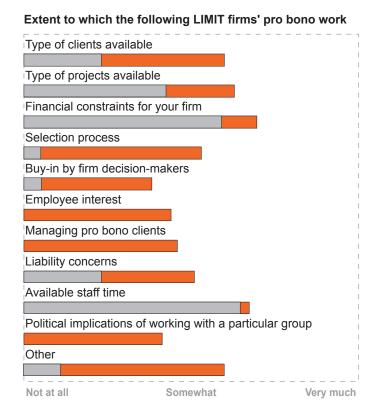


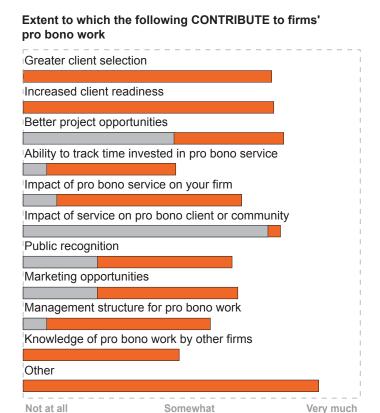
#### Importance of variables in selecting a pro bono project



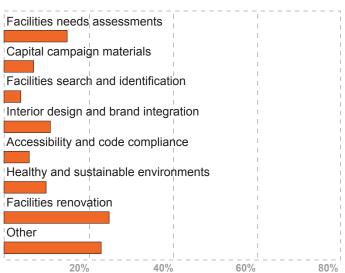
## Firms' approximate total revenue in last fiscal year



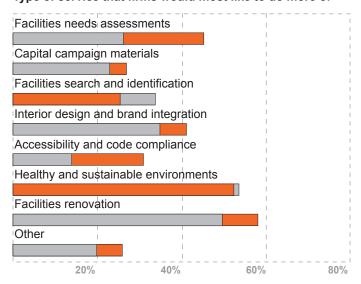




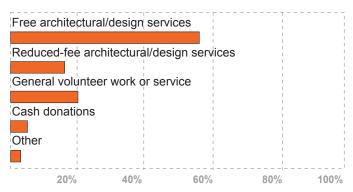
# Type of pro bono services undertaken by firms in the past 12 months



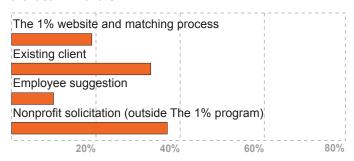




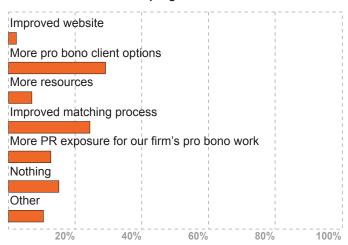
#### Service contributions over the last 12 months



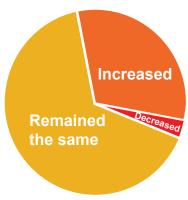
## The way firms found the majority of their pro bono work in the last 12 months



# Extent to which the following would most improve firms' satisfaction with The 1% program



Quantity of firms' pro bono work since joining The 1% program



Firms utilized The 1% matching process within the past 12 months



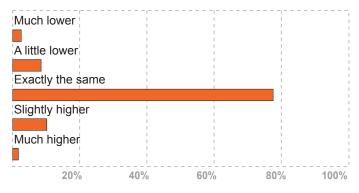
Firms would continue participation if membership dues were implemented to develop new resources and improve service within The 1% program



Firms' willingness to host AmeriCorps\*VISTA volunteers to work full-time on pro bono projects in their offices



# QUALITY of the pro bono work undertaken in the last 12 months compared to fee-based work



# Firms' pro bono work has been submitted for or received awards or press coverage



#### Extent that each of the following is true for firms

In our firm, the majority of time is spent on projects that will be commercially successful

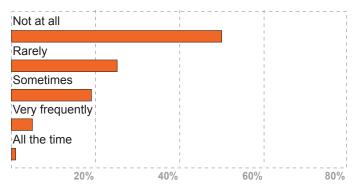
There is adequate time to pursue creative ideas in our firm

As a firm, we frequently choose projects based on their potential profitability

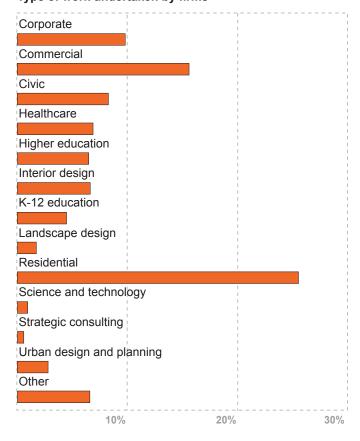
As a firm, we frequently choose projects based on their innovative potential

Not true Very true

# Frequency that firms have COLLABORATED with other architecture and design firms on a pro bono project



### Type of work undertaken by firms



Media Contact: Barbara Franzoia Tel 415.291.0243 barbara@franzoia.com Public Architecture Contact: John Cary Cell 510.757.6213 jcary@publicarchitecture.org