

## **Quick Facts**

- US Headquarters:
   Pleasanton, California (USA)
- European Headquarters: London, UK
- Rich history in delivering governance, risk and compliance (GRC) solutions
- Microsoft Gold Certified Partner
- Over 80 successful deployments serving global clients across a variety of industries, including banking, capital markets, insurance, manufacturing, entertainment, energy, telecommunications, and consulting services
- "Recommended for best overall capability and best control" by Bloor Research UK
- Rated "Positive" by Gartner Research for 2008 MarketScope
- Named 2007 Innovator of the Year by Windows in Financial Services Magazine
- San Francisco Business Times "Fast 50" and "Top 100" fastest growing private companies for 2008

"With Prodiance, we have dramatically reduced review and approval cycles from several hours to less than 30 minutes per spreadsheet." – \$6 billion Global Life Reinsurance provider

# **Prodiance at a Glance**

## Why Enterprise Spreadsheet Management?

With over 150 million users worldwide, Microsoft Excel is perhaps the most ubiquitous analysis and management reporting tool on the planet. Spreadsheets, Access databases and other end-user computing (EUC) applications are used every day in organizations across the globe to drive critical business decisions. Yet, with this power and ubiquity, organizations are exposed to unacceptable business risks when critical spreadsheets and EUCs are managed in uncontrolled and unmonitored environments. Spreadsheets and EUCs absent the proper IT controls can lead to significant financial and operational errors, non-compliance with regulatory mandates, and even fraud.

Due to heightened scrutiny by auditors, regulatory mandates such as SOX 404, the NAIC Model Audit Rule, and FDA 21 CFR Part 11, and numerous well documented spreadsheet errors impacting financial statements, organizations are taking action to help establish proper safeguards and controls over mission critical spreadsheets and EUCs. Prodiance delivers a comprehensive solution to help organizations achieve these goals by automating internal controls over mission critical spreadsheets and EUCs, while satisfying the latest guidance from leading audit firms.

## Why Prodiance?

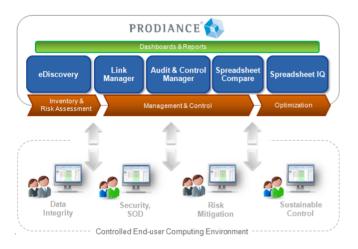
Prodiance was spun-off in mid-2005 from Scientific Software, Inc. after 15 years of success in delivering GRC solutions to the Top 10 leading pharmaceutical and biotech companies in the world. Helping organizations manage risk and improve compliance is in our DNA. Leveraging this expertise, Prodiance has quickly become a recognized market leader for Enterprise Spreadsheet Management software. We deliver a comprehensive solution that encompasses all phases of the Spreadsheet and EUC Lifecycle, from discovery, to inventory and risk assessment, management and control, to optimization, certification and reporting. Prodiance has gained the confidence and trust of the largest global organizations through more than 80 successful deployments. Our solution is award-winning and has gained recognition from industry experts and validation from leading analyst firms. With its web based architecture, it is non-invasive and intuitive for end users, and easy to deploy and maintain.





#### **Solution Overview**

The Prodiance Enterprise Risk Manager (ERM) System is a proven software solution to help organizations discover, inventory, assess risk, manage and control, optimize, certify and monitor mission critical spreadsheets, Access databases, and other EUCs.



The solution consists of an integrated suite of products, including:

- Prodiance eDiscovery –automates initial and ongoing discovery, inventory management and risk assessment for critical spreadsheets, Access databases and other EUCs.
- **Prodiance Link Manager** preserves external links when files are migrated.
- Prodiance Audit & Control Manager provides a controlled environment for critical spreadsheets, Access databases and EUCs through pervasive monitoring of

changes, proactive alerts, policy checks, preventative controls, complete security and access control, versioning, change control, segregation of duties, automated workflows and dashboards with drill down into detailed management reports.

- Prodiance Spreadsheet Compare provides a graphical, side-by-side comparison of changes to speed review and approval of changes.
- Prodiance Spreadsheet IQ automates spreadsheet diagnostics, error checking and optimization.

#### **Prodiance Delivers Proven ROI**

As a result of deploying the Prodiance Enterprise Risk Manager System, our customers have realized a significant return on their investment by significantly reducing audit fees, reducing material errors, reducing validation and testing efforts, reducing review and approval cycles, preventing fraud, and improving preparedness for litigation. In fact, most customers realize an ROI within the first year after deployment.

## **Recognized Market Leadership**

Prodiance is a recognized leader in delivering Enterprise Risk Management solutions. We have won numerous industry awards from Windows in Financial Services and the San Francisco Business Times, and are well known within the IT industry analyst community with firms like Bloor Research UK, Ventana Research, TABB Group, Tower Group, Gartner and Forrester Research. These firms can speak to our strong vision and understanding of customer needs, and the strength of our technology.

### **Contact Us Today!**

Prodiance is based in Pleasanton, California and has offices and support centers across the US, in the UK, Europe, and in China. For more information about our products and services, contact Prodiance or visit us online today!

"Prodiance ERM has enabled us to establish a sustainable control environment for mission critical EUC to reduce the cost of compliance, reduce external audit fees, and reduce the amount of spreadsheet errors" - \$3.2 billion energy provider



#### **Corporate Headquarters**

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