



Case Study



PROJECT OVERVIEW

Sage Products, an innovative leader in disposable healthcare products, desired a better approach for chemical inventory management, chemical labeling, and MSDS management.

They selected SiteHawk Professional as their Vendor MSDS Management platform as well as onsite physical inventory services to take their chemical safety programs a step ahead.

“SiteHawk just “gets it” – with former EHS professionals on staff, their team has walked in our shoes and added a lot of value during the selection and implementation process.”

– Amy Timmerman
Environmental, Health, and Safety
Specialist
Sage Products

The Company

Sage Products is a worldwide leader in disposable healthcare products. With a core belief in prevention, Sage creates industry leading, innovative products that make it easier for busy nurses to deliver essential patient care. These simple interventions are backed up with proven clinical evidence – and help improve patient safety by preventing skin breakdown, healthcare-associated pneumonias, surgical site infections, and other adverse nosocomial events.

The Challenge

Before working with SiteHawk, Sage Products struggled to keep up with the flow of chemicals and the related material safety data sheets into their facility. Specifically, they were lacking a cohesive chemical approval process and found the process of obtaining, updating, and publishing MSDS information a time consuming affair that ate up valuable time and energy for the health and safety team.

Each month, the Environmental, Health, and Safety (EHS) Specialist received numerous new or revised MSDSs which they had to print, copy, and replace the old versions in binders across the facility. It took valuable hours away from the real work of the EHS Specialist for other compliance and safety initiatives. Aside from the manual hours involved, there was a real concern about staying in compliance with material approval processes and ensuring appropriate hazard communication steps were taken.

The Solution

Starting with an onsite physical inventory performed by SiteHawk inventory specialists, Sage Products generated a clean slate of materials for their facility. Next, with more than 1,500 chemicals onsite and hundreds of employees affected, it was critical that the material safety data sheets and related chemical data be at the tip of everyone’s fingertips. Therefore, they chose SiteHawk Professional to serve as their chemical data management system of record.

Utilizing SiteHawk Professional, Sage is now able to not only efficiently manage the MSDS update process and hazard communication requirements, but also automate regulatory reporting, print pre-populated labels, and control the material introduction and approval process for the company.

“SiteHawk is already paying dividends because they have a lot to offer beyond basic MSDS management,” commented Amy Timmerman, EHS Specialist for Sage Products. “They really listened to the needs of Sage and the service team always put the customer first.”