



FOR IMMEDIATE RELEASE

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SilverEdge Implements Deltek Vision at Baird & Associates

Schaumburg, IL – March 30, 2010 – SilverEdge Systems Software is pleased to announce that Baird & Associates, a coastline engineering firm, has successfully implemented Deltek Vision. The implementation has saved Baird & Associates \$140,000 in the first year of ownership.

Baird & Associates operates offices in six countries and has clients worldwide. They needed a new system that would handle multiple currencies and intercompany transactions. There was a lot of rekeying of data and errors due to currency conversions. Additionally, Baird & Associates needed a system that was easily accessed via the Web and would have the flexibility to grow with them. Baird & Associates turned to SilverEdge for implementation expertise with Deltek Vision.

Since the implementation, Baird & Associates no longer has to manually convert currencies. Also, clients receive invoices in the exact format and currency they require and all time and expenses are correctly converted and flow back in the correct currencies. Where Baird & Associates really saw value was in the information they now provide their project managers. "Project managers can quickly see if a project is out of scope and issue change orders. In the year we have been running Vision, we have already recovered out-of-scope billings of over \$100,000," said Don Heinz, Baird & Associate's accounting manager. "We trust SilverEdge's experience." Baird & Associates also shortened its billing cycle by seven days, which results in improved cash flow.

"We are thrilled with the results that Baird & Associates has achieved with Deltek Vision," said Maria Vedral, SilverEdge's president. "We appreciate the opportunity to work with businesses that want to improve efficiencies and overall effectiveness."

About SilverEdge Systems Software, Inc.

SilverEdge, founded in 1988, helps project based consulting firms manage their business better. As an award winning Deltek Premier Partner, SilverEdge provides clients with a multi-disciplined, experienced team of professionals combined with leading enterprise management software designed to help project-focused organizations streamline and manage critical business functions and achieve business performance results. Please visit us at www.silveredge.com.

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