# DEPAROET

#### DeepTarget Reg E Opt-In Solution

Insight Driven Digital Marketing™

#### Background



- Regulation E (Electronic Funds transfer Act) Amendment
  - The final rule limits the ability of a financial institution to asses an overdraft fee for paying automated teller machine (ATM) and one-time debit card transactions that overdraw a consumer's account, unless the consumer affirmatively consents, or opts-in, to the institution's payment of overdraft for these transactions.
- Compliance Dates
  - For New Customers/Members: July 1, 2010
  - Existing Customers/Members: Aug 15, 2010

#### **Issues to Consider**



- How big is the impact of Reg E compliance to your financial institution?
  - The overall impact could be 20 basis points or more in Return on Assets (ROA)\*.
- Have you thought through how to comply before the deadline?
- Do you have the resources to do all the work needed?

\*Read more at www.theraddonreport.com and http://www.creditunions.com/article.aspx?articleid=3557&wt.mc\_id=11031610\_alist



## A Completely Hosted Turnkey Solution to implement

Reg E Opt-In compliance at your financial institution.

### Electronic. Automated. Compliant.

Inform and educate account holders. Provide them with an easy way to opt-in, should they choose to.

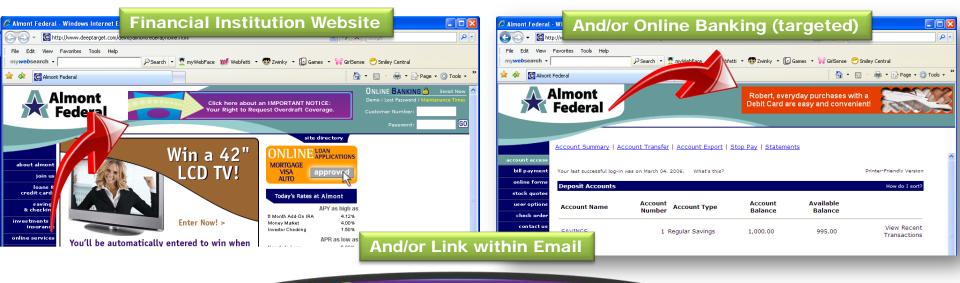
#### **Three Cost-effective Options Are** <u>Available Now</u>:

1. Website

- with pre-designed Reg E banners
- 2. Online Banking
- targeted and personalized banners

3. Email

pre-designed and customized emails to your list



Click here about an IMPORTANT NOTICE:

Your Right to Request Overdraft Coverage.

When customer clicks on one of the Reg E banners online or in email, they are redirected to a Welcome form. Clicking on Continue takes them to the most important form -

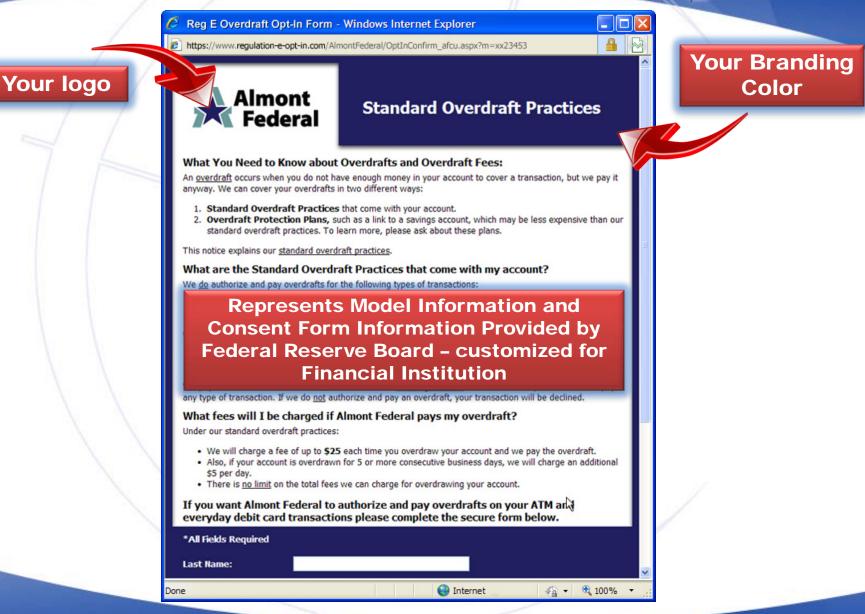
An information and opt-in form (utilizing Federal Reserve's Model Form information)

- Customized with your logo and branding color
- Providing information on Reg E; see type of info <u>here</u>.
- Providing clear opportunity for them to Opt-In
- Pre-filled with account holder information (if Online Banking)

Written confirmation to person who opted-in sent automatically
Financial Institution is notified daily of all customers or members who opt-in

#### Sample Form





### **Opt-In Section**



	Reg E Overdraft Opt-In Form - Windows Internet Explorer					
	https://www.regulation-e-opt-in.com/AlmontFederal/OptInConfirm_afcu.aspx?m=xx23453					
۲	Automatic bill payments	_				
	We do not authorize and pay overdrafts for the following types of transactions unless you Opt-In (see below):					
	ATM transactions					
	Everyday debit card transactions					
	We pay overdrafts at our discretion, which means we <u>do not guarantee</u> that we will always authorize and pay any type of transaction. If we do <u>not</u> authorize and pay an overdraft, your transaction will be declined.					
	What fees will I be charged if Almont Federal pays my overdraft?					
	Under our standard overdraft practices:					
	<ul> <li>We will charge a fee of up to \$25 each time you overdraw your account and we pay the overdraft.</li> <li>Also, if your account is overdrawn for 5 or more consecutive business days, we will charge an additional \$5 per day.</li> <li>There is no limit on the total fees we can charge for overdrawing your account.</li> </ul>					
	If you want Almont Federal to authorize and pay overdrafts on your ATM and	- 1				
	everyday debit card transactions please complete the secure form below.					
	*All Fields Required					
	Last Name:					
	(For business/commercial accounts please enter organization name as it appears on the account)					
	Account Number:					
	Email Address:					
	Confirm Email Address:					
I authorize Almont Federal to permit my overdrafts on my ATM withdrawals and one-time debit card transactions.						
	Accept					
		~				
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#### **Regular Reporting Capability**

- Weekly/Daily Reporting Capability
  - Frequency specified by Financial Institution

#### • Four reports available

- 1. All opt-ins since last report
- 2. Rolling History of all opt-ins
- 3. All opt-outs since last report (optional)
- 4. Rolling History of all opt-outs (optional)

#### • Report Content for each person:



Last name, Account Number, Email id, IP Address, Time and Date of Opt-In (or Opt-Out)

#### Use reported information to rapidly apply opt-ins through all your systems, plus maintain an audit trail.

#### **Features and Benefits**

- ✓ We host it, set it up, implement it, and run it automating a manual process
- ✓ Ready-made banners that can accelerate responses
- Redirection to prepared forms that utilize the Fed's model opt-in format [Click]
- ✓ Customized forms with your logo and branding colors
- ✓ Automatic written confirmation (by email) sent to persons who opt-in
- ✓ Optional opt-out capability included in email
- ✓ Daily or weekly reports delivered including an audit trail
- ✓ Secure delivery and data processing in SAS 70 Type II certified centers
- ✓ Super simple to get started (3 business days to get it going\*\*)
- ✓ Budget an issue? It's more affordable than you think!

#### The deadline is fast approaching. Will you comply? Can you afford *not* to?

\*\*Website or Email options; Based on minimal but timely support from Financial Institution.

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#### **Solution Pricing**



Financial Institution Categories	Website	Online Banking	Online Banking w/ DeepTarget OLB	Email
Α	\$250	\$375	\$195	\$0.20
В	\$595	\$895	\$545	\$0.20
С	\$895	\$1,345	\$945	\$0.20

#### **Institution Size Categories**

- A up to 15,000 total customers/members
- B 15,001 to 39,999 total customers/members
- C 40,000 and greater total customers/members

#### NOTES:

- 1. All pricing above is monthly except email which is per list provided
- 2. FI signs up for one quarter; auto-renewing every quarter at 70% of above charge
- 3. Email is priced per email sent. Minimum of \$200.
- 4. Email includes: sending personalized and customized emails on behalf of FI, plus branded Reg E info and opt-in pages, reporting



# To get going now on the DeepTarget Reg E Opt-In Turnkey Solution for your financial institution, contact us today at -

E: desi@deeptarget.com or

P: (256)217-4435.