## Demystifying the Car Buying Experience

## Challenge

AutoNation was determined to find ways to reach future generations of car buyers and demystify the auto buying experience. As America's Largest Automotive Retailer, AutoNation explored ways to build a platform that could work both nationally and in all 250 local markets.

## Solution

- Velocitude optimized AutoNation.com to establish a mobile presence with unlimited access to AutoNation's inventory at anytime from anywhere.
- Developed iPhone app to further enhance the car buying experience.
- Integration with Xtyme for scheduling service from any mobile device.
- Created and launched various social media initiatives including two Facebook pages, a YouTube Channel, a blog and two Twitter accounts.

Before After





