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## **AVG Anti-Virus and Walling Data Safeguard Hospital Network's Health**

*Great pricing and great virus protection prove an unbeatable combination*

**Newton, NC – April 8, 2010** - Jesse Wulf is a network administrator at Wisconsin's Osceola Medical Center (OMC). Like his colleagues, he would be focused on health, but in his case, the health issues related to computers – a network of 150 workstations and eight servers, to be precise. Already an avid AVG Anti-Virus user, Wulf had the migration of OMC's network virus protection from Symantec to AVG as a high priority when he came on board.

"Past experience had shown me that Symantec didn't do as good a job of detecting viruses and keeping systems clean as AVG," recalled Wulf. "It can literally be a matter of life and death if hospital computer systems are not available at all times, so the last thing we could afford was a virus, trojan or spyware shutting us down."

When OMC got a new mail server six months ago, Wulf had found the opportunity he needed to make the change. "I was always on the edge of my seat with Symantec, waiting for something to get past them, so I was relieved to be able to move forward with the migration to AVG."

### **Walling Data - A Pleasant Surprise**

When Wulf went shopping for the best deal on an AVG Anti-Virus solution for the business, he ended up with a shortlist of two suppliers.

"I was being offered a killer discount by one supplier," he noted. "And then I came across Walling Data, who were clearly a leading distributor of AVG Anti-Virus products. Walling appeared to be offering an extra edge with their offer of free and unlimited technical support with all AVG Anti-Virus sales. But would they be able to match the other supplier's price? That was the big question for me."

When Wulf contacted Walling Data, he was in for a pleasant surprise.

"Not only was Walling Data happy to match the discount offered by the competing firm, but they bundled in some other perks too, like a multi-year subscription discount and a non-profit discount. Obviously, that sealed the deal for me. Plus, being able to call up Walling and speak to a knowledgeable support staff member was clearly a big value-add."

So he went ahead and purchased 200 licenses of AVG Anti-Virus Business Edition – and almost immediately experienced the benefits of that free support.

### **Walling Data Corporation**

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“Uninstalling Symantec was a tedious chore,” he says. “I had to manually go to every single machine and uninstall the software, so I turned to the guys at Walling Data for help. They were able to walk me through some great short-cuts and I managed to complete the migration with almost no interruption in network service. Walling’s support is one of the best such operations I’ve come across.”

### **AVG Anti-Virus Still #1**

Today, Wulf is more convinced than ever that AVG Anti-Virus is the best anti-virus solution on the market.

“Once we installed AVG Anti-Virus on all the machines, the very first scan for caught and removed viruses from quite a few machines which Symantec had certified as clean,” he said. “Sadly, this was not a surprise. What I’ve found out through experience is that, nine times out of 10, if you install AVG on a machine that is running Symantec, McAfee, or any of the other ‘big-name’ anti-virus software out there, AVG Anti-Virus will find something the others missed.”

Wulf also appreciates the software’s miserly use of system resources and full range of functionality, along with the efficiency of the central administration console.

“The best feature about AVG for me in a healthcare environment is to be able to see at a glance which machines are out of compliance – in other words, their protection is up to date. HIPAA regulations require us to take all possible steps to safeguard our clients’ data, and I’ve not found any other product that can tell me within ten seconds which workstations are non-compliant. So now, instead of having to either physically go to each workstation or scan through each and every workstation, I can go to one place using AVG and see right away which systems need updates, virus scans, or other tasks. It gives me a great overview of our network security.”

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### **About Walling Data**

North Carolina-based Walling Data, North America’s leader in security software distribution, is the nation’s first and highest volume distributor of both AVG Internet Security and avast! Internet Security products. It is widely recognized for providing unlimited, expert, US-based technical support services at no additional charge for its base of more than 100,000 reseller and end user customers. The company was founded in 1994 by Luke Walling. Learn more about Walling Data’s distribution capabilities for your product line, or become a customer at <http://www.wallingdata.com>. Learn more about AVG Internet Security products at <http://www.avgantivirus.com>.

### **About AVG Technologies**

AVG is a global security solutions leader protecting more than 110 million consumers and small business computer users in 167 countries from the ever-growing incidence of web threats, viruses, spam, cyber-scams and hackers on the Internet. Headquartered in Amsterdam, AVG has nearly two decades of

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experience in combating cyber crime and one of the most advanced laboratories for detecting, pre-empting and combating Web-borne threats from around the world. Its free online, downloadable software model allows entry-level users to gain basic anti-virus protection and then to easily and inexpensively upgrade to greater levels of safety and defense in both single and multi-user environments. Nearly 6,000 resellers, partners and distributors team with AVG globally including Amazon.com, CNET, Cisco, Ingram Micro, Play.com, Wal-Mart, and Yahoo!. More information at [www.avg.com](http://www.avg.com).



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