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## **JFNew Triples Revenue with Assistance from Deltek Vision and SilverEdge Systems Software**

**Schaumburg, IL – April 27, 2010** – SilverEdge Systems Software is pleased to announce that JFNew, an ecological consulting and native landscape restoration firm, has implemented Deltek Vision with tremendous results. The implementation has assisted JFNew in tripling its revenue without adding staff.

JFNew provides full service solutions in the areas of wetlands, streams, wildlife and related ecological and cultural resources consulting services. JFNew's full-service model provides clients with one source for site assessment, design, permitting, native plant material supply, ecological restoration services, monitoring and maintenance. They needed a new system that would allow for automating and streamlining their business processes on a reliable, stable platform. Working in tandem with SilverEdge Systems Software, a detailed implementation plan was developed and deployed.

"All of our important information is in one place, not multiple systems," said Wendy Loehr, JFNew's Vice President and CFO. "We also are able to support our project managers with more meaningful reports." JFNew now has insight into trends, risks and opportunities that can be used to set strategy. SilverEdge customized Deltek Vision to match the way JFNew does business and has automated numerous manual processes. This automation has supported JFNew's revenue growth, which has tripled in the last decade, without increasing the size of the finance team. "SilverEdge has always been supportive of us and helpful when it comes to finding new ways of doing things," said Wendy.

"We are pleased that JFNew has experienced such fantastic results with Deltek Vision," said Maria Vedral, SilverEdge's president. "It is a pleasure to work with forward thinking businesses that have a great care and concern for improving both themselves and the environment around us."

### **About SilverEdge Systems Software, Inc.**

SilverEdge, founded in 1988, provides business consulting services and software solutions to professional services organizations. As a Deltek Premier Partner, SilverEdge provides clients with a multi-disciplined, experienced team of professionals combined with leading enterprise management software designed to help project-focused organizations streamline and manage critical business functions and achieve business performance results. Please visit us at [www.SilverEdge.com](http://www.SilverEdge.com).

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