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AVG Anti-Virus Delivers Efficient, Effective Network Security for Oklahoma School District

Walling Data saves Sapulpa Public Schools 75% on Anti-Virus Software in one year

Newton, N.C. – April 29, 2010 – Management guru Peter Drucker once said that “efficiency is doing things right; effectiveness is doing the right things”; that phrase has become something of a mantra for Roger Wilmott. He is the network engineer for Sapulpa Public Schools, one of the largest school districts in Oklahoma, and oversees technology at nine schools with 400 staff members and 4,700 students.

“It’s my job to ensure our 24 servers and 1,500 computers are secure, reliable and functional around the clock,” Wilmott says. “Everyone knows that one of the fundamental requirements for a healthy network is a great anti-virus software, and a great anti-virus software should not only be effective at keeping viruses out, but also help me to use my time efficiently.”

Before adopting AVG’s solution, Wilmott had been relying on Symantec’s anti-virus software to protect the district’s networks. “The upkeep needed to manage it took up a good part of my day,” he recalls. “It was a chore simply to check that each workstation had received their updates and whether there were any potential problems.”

When the time came for Wilmott to renew the Symantec subscription, he decided it was time to look for a different anti-virus solution that would be less of a drain on his productivity. So, he set out to find a new solution that was “easier to manage.”

Choosing AVG Anti-Virus was Easy

“I already had my mind made up before I even looked at other options that AVG Anti-Virus was probably the way to go” recalls Wilmott. “While I did research into several anti-virus programs, I had already fallen in love with AVG Anti-Virus because I used the Free Edition at home and was impressed with its capabilities. I was sure the Network Edition would be the right solution for our networks.”

Wilmott got together with Kathy Berryhill, SPS’ instructional technology director, and discussed making the switch to AVG Anti-Virus. They agreed it would be a good replacement.

“We both liked the fact that AVG was less of a money hog than Symantec, as well as being less of a resource hog,” said Wilmott. “Plus, we had seen it in action and knew it would keep our network healthy.”

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Walling Data Provides “One of a Kind” Support

Berryhill recommended Wilmott get in touch with [Walling Data](#), a security software distributor she had met at a recent Florida Educational Technology Conference.

Wilmott tracked down Walling Data online and called up the sales office. “Walling offered me a great educator’s discount and they even provide free and unlimited product support, so we had no hesitation in going for a two-year contract for AVG Network Edition Anti-Virus software.

“Kathy remembered meeting folks from Walling Data at the show, and that they promoted themselves as being the number one distributor of AVG products in the US.”

Today, the majority of SPS’ network has been transitioned to AVG. Both Berryhill and Wilmott report that the process is going smoothly. When Wilmott did have questions about AVG, he called the technical support team at Walling Data and they “were able to help us through it all, very quickly - “that kind of support is one of a kind.”

The technical team at SPS is convinced they made the right decision when they switched to AVG Anti-Virus and Walling Data.

“With AVG and Walling Data’s discount, we are saving 75 percent over our one year licensing with Symantec,” he says. “As a result of the cost savings, unlimited product support and implementation of an anti-virus solution that is highly-automated and easy to use, our team can use their time far more effectively.”

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About Walling Data

North Carolina-based Walling Data, North America’s leader in security software distribution, is the nation’s first and highest volume distributor of both AVG Internet Security and avast! Internet Security products. It is widely recognized for providing unlimited, expert, US-based technical support services at no additional charge for its base of more than 100,000 reseller and end user customers. The company was founded in 1994 by Luke Walling.

Learn more about Walling Data's distribution capabilities for your product line, or become a customer at <http://www.wallingdata.com>.

Learn more about AVG Internet Security products at <http://www.avgantivirus.com>.

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About AVG Technologies

AVG is a global security solutions leader protecting more than 110 million consumers and small business computer users in 167 countries from the ever-growing incidence of web threats, viruses, spam, cyber-scams and hackers on the Internet. Headquartered in Amsterdam, AVG has nearly two decades of experience in combating cyber crime and one of the most advanced laboratories for detecting, pre-empting and combating Web-borne threats from around the world. Its free online, downloadable software model allows entry-level users to gain basic anti-virus protection and then to easily and inexpensively upgrade to greater levels of safety and defense in both single and multi-user environments. Nearly 6,000 resellers, partners and distributors team with AVG globally including Amazon.com, CNET, Cisco, Ingram Micro, Play.com, Wal-Mart, and Yahoo!. More information at www.avg.com.

A large, light gray, semi-transparent graphic of a computer mouse is positioned in the bottom left corner of the page, partially overlapping the contact information.

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