

4th Hi-Tech & Electronics Supply Chain Summit

Business Development & Thought Leadership Opportunities

Amsterdam, May 2010

The only dedicated place to meet Senior Supply Chain Executives from the world's leading Hi-Tech & Electronics Manufacturers and Retailers. Where pre-qualified attendees and guaranteed one2one meetings mean lucrative new business leads for your company.

2009 Exhibition SOLD OUT - Book now before your competition does!

"Absolutely a good opportunity to meet all the relevant parties with their decision-making staff in the High Tech Industry."

MJ Botman, *Business Development & Engineering, DSV Solutions* (previous event sponsor)

"This is one of the events of the year for us, we find the organization works very well and the subject the speakers cover thought provoking and real."

Stuart Johnstone, *General Manager, RR Donnelley* (3rd-time sponsor)

"I found the event to be a very cost effective way of meeting with new and existing clients."

Ross Woodburn, *Senior Director of Sales - Europe, Dex* (2009 Sponsor)

"We have some good follow-ups from the one2one conversations and the event was absolutely worth participating in."

Matthias Lorz, *Director Business Development, Arvato Digital Services* (previous event sponsor)

"It's a fascinating event. We really enjoyed the speeches and experiences sharing. Currently we already approached Katoen Natie & Geodis Logistics, the logistics service providers we met at the event, for our RFI."

Vivian Yang, *Logistics Manager, Huawei Technologies* (€12.6 bil revenue) End-user attendee at 2008 and 2009 Summit

The ONLY event with a 100% money-back GUARANTEE. We invite your targets, we arrange one2one meetings, we pre-qualify ALL attendees and YOU get real value for money. If you're not satisfied with the event, we'll refund your investment!



**Unlimited
Free Passes for
your end-user
customers - You
tell us who to
invite!**

Secure your spot today! Contact Toby Spencer on +44 (0) 207 375 7168

US toll free 1 800 814 3459 ext 7168 Canadian toll free 1866 996 1235 ext 7168 or email tspencer@eft.com

Table of Contents

What is the Hi-Tech & Electronics Supply Chain Summit? 3

Why you MUST sponsor 4

How we Guarantee your ROI 4

Exhibition & Meetings Packages 5

Major Summit Sponsorship Packages – Including Speaking Opportunities..... 6

Branding & Networking Packages 7-8

Customer Meetings Packages 9

Who Should Sponsor & Previous Sponsors 10

Sample of Previous Attendees 11-12

“Our conference sponsorships have helped us to increase our profile within the industry. The quality of leads generated by eyefortransport was exceptionally high and networking was much easier - people knew who we were because of the sponsorship visibility. The one2one meetings with genuine pre-qualified leads offers an excellent opportunity.”

Gene Gander, *VP Sales North America*, **CargoWise edi**

“Ideal profile of attendees for our target clientele.”

Brian Doyle, *Director Business Development*,
RR Donnelley
(2009 Sponsor)

“It was an interesting event with a good amount of different presentations and it allowed us to get in touch with several people in the industry.”

Rob Lamers, *Business Development Manager*, **Geodis**
(2009 Sponsor)

“Moduslink was very happy with the quality of this event. The content, the attendees and the staff were very good and lent themselves to relevant conversations and an atmosphere of interaction.”

Kristen Diamond, *Senior Marketing Manager*,
Moduslink
(2009 Sponsor)

“Highly interesting and informative event, provides an excellent opportunity to learn and discuss the challenges that the industry is facing and provides a platform which allows logistics suppliers to present their services whereby they can offer suitable solutions that are clearly focused on the issues at hand.”

Kuehne + Nagel
(2009 Sponsor)

“A great moment to meet the industry leaders, to learn about their technology challenges.”

Goran Glimstedt, *Sales Director*, **BT Global Services**
(Previous Event Sponsor)

Secure your spot today! Contact Toby Spencer on +44 (0) 207 375 7168

US toll free 1 800 814 3459 ext 7168 Canadian toll free 1866 996 1235 ext 7168 or email tspencer@eft.com

What is the Hi-Tech & Electronics Supply Chain Summit?

The 4th Hi-Tech & Electronics Supply Chain Summit is an annual senior-level meeting of the leading supply chain executives from top Hi-Tech & Electronics Manufacturers & Retailers. Over 120 of these executives come together for 2 days of case studies, debate and discussion of their current transportation and supply chain needs.

These executives are invited to attend for free, and EVERY delegate must meet strict pre-qualification criteria and be pre-approved by eyefortransport. This format ensures that EVERY attendee you meet has genuine solution purchasing power, and also maintains a strict 1:5 ratio between vendors and potential customers giving you ample opportunities to forge strong business relationships.

Who attends?

You'll meet the 'who's who' of Hi-Tech Supply Chain Executives at the Summit – Including VPs and Directors of Supply Chain from:

- Consumer Electronics Manufacturers
- Semiconductor & Microchip Manufacturers
- Telecoms Companies
- Mobile Device Manufacturers
- Medical Device Manufacturers
- Hi-Tech & Electronics Retailers
- Computer Hardware & Network Companies
- ...and any hi-tech company you tell us to invite!

"High-Tech meets High-Level!"

Bart Pouwels, *Director Business Development,*
Amsterdam Airport Schiphol



Who Should Sponsor?

Any company capable of offering industry-leading transport, logistics or supply chain solutions to top hi-tech manufacturers and retailers should sponsor the Summit. See page 10 for a sample of past sponsors.

"This was one of the best shows we have been to so far in this year. We were able to meet with everyone that we had planned on meeting with. We had ample time to meet with them and discuss some of the opportunities that are upcoming for both our companies, as well as our prospects. eyefortransport have been very helpful in setting up those meetings!"

Kambiz Pakzad, *Account Executive,* **RedPrairie**

How can I get hot new prospects from the Summit?

The Hi-Tech Summit provides abundant opportunities for you to engage with top business prospects. We GUARANTEE you'll meet senior-level decision makers from your target companies.

BEFORE THE EVENT – Tell us who to invite

To ensure your target customers are there, YOU tell us who to invite. Give us a list of your key targets, and our dedicated team will personally invite them to attend for FREE – and even cover their accommodation!

DURING THE EVENT – Guaranteed one2one meetings

As a Summit Sponsor, you'll get a guaranteed number of one2one meetings with delegates of your choice. You pick your targets, we arrange and confirm individual meeting times and introduce you on the day!

You get dedicated meeting time with up to 20 prospects in just 2 days!

...and high-level networking – Every

conversation counts Beyond your one2one meetings, you'll also benefit from high-level networking opportunities at the coffee breaks, lunches & cocktail reception. EVERY delegate is pre-qualified so EVERY conversation is worth your time.

AFTER THE EVENT – Contact the delegates

Select sponsorships include dedicated email or postal mailings to delegates after the event to further boost your exposure to the senior-level executives.

Secure your spot today! Contact Toby Spencer on +44 (0) 207 375 7168

US toll free 1 800 814 3459 ext 7168 Canadian toll free 1866 996 1235 ext 7168 or email tspencer@eft.com

Your No.1 opportunity in 2010 to reach NEW PROSPECTS in the Hi-Tech & Electronics Industry. PLUS your ROI Guaranteed!

Here's Why:

The ONLY Event that's Exclusively Hi-Tech

The Summit is the only event that exclusively targets the Hi-Tech & Electronics Industry. This specific focus allows you to target your marketing directly towards this fast-paced and lucrative industry. If your company offers a dedicated solution to this industry, the Summit is your only opportunity to meet over 100 pre-qualified decision-making executives in just 2 days.

Guaranteed one2one Meetings

Select sponsorship packages include a guaranteed number of one2one meetings with delegates of your choice from the attendee list. Simply tell us who you want to meet, and eyefortransport will arrange and confirm your meeting slots. Save time and money by having up to 20 customer meetings in one location in just 2 days!

Beyond your meetings, you'll also have hours of ad hoc networking time throughout the conference days at coffee breaks, lunches and the networking party. With an intimate, targeted delegate group, every conversation you have will be worthwhile.

100% No Risk – 100% No Catch

Your ROI is our key priority. In fact, we're so confident in the quality of our product that if for any reason you feel the event does not meet your expectations, we will not only refund all your investment, but we'll also give you free sponsorship at a future event.

Guaranteed Quality Attendance

Attendance at the Summit is strictly invite-only, and all delegates are rigorously pre-qualified to ensure they are senior level executives with real decision-making and purchasing power. We even ask what solutions they are currently seeking so we can match you with hot leads.

Not Your Average Conference Staff

With over 11 years experience specifically in the Logistics and Supply Chain field, we're not just event planners, we're true industry matchmakers. Through our intimate events, we've developed personal relationships with our clients. On the day, we will personally introduce you to any delegates you may have trouble finding or catching on-site.

Beyond events, we also produce industry-leading news, research, white papers and more keeping ourselves and our event materials at the forefront of the industry.



Geodis exhibiting at 2009 Event

Your Targets Personally Invited

Having trouble meeting a specific company? Want to connect with an existing client? Tell us who you'd like to meet at the event and our specialized team will contact them personally. We'll offer them a complimentary VIP invitation to attend the event and we'll even cover their hotel. This is the ONLY event that will specifically and personally target your top prospects.

Branding Worth the Money

In a tough economy, unfocused mass-branding campaigns are a waste of money. At these Forums, your brand, your solutions and your top marketing representatives will have direct exposure to a targeted, hand-picked audience that you've chosen - ensuring real value for money.

Give a Gift to Your Customers – We'll Pay

You can use the EFT Technology Forum as a free venue to meet with all of your customers and your prospects and you won't need to cover their expenses. Gourmet Meals, Drinks Reception, All-Access Forum Tickets and even 1 night's accommodation will be covered by EFT. You can invite all of your 3PL / Shipper customers and prospects along for free. They've just got to be approved by EFT as an end-user.

Elite Educational Program

The Summit educational series is end-user led featuring speakers from your current and prospective customers. As a sponsor or exhibitor you get full access to these sessions – a key way to stay up-to-date with your customers' needs.



Secure your spot today! Contact Toby Spencer on +44 (0) 207 375 7168

US toll free 1 800 814 3459 ext 7168 Canadian toll free 1866 996 1235 ext 7168 or email tspencer@eft.com

Business Development, Thought Leadership, Speaking, Exhibition & Sponsorship Opportunities:

The Packages below are designed to help you achieve your specific goals at the event – and they have proven success. We're also open to your suggestions. If you want something that is not listed below, just let us know and we'll tailor a package for you.

Exhibition & Meetings Packages



Exhibition & Meetings Packages:

An exhibition booth & meetings space is a great opportunity to increase brand awareness and spread the news about your products and services. More importantly, throughout the event it will serve as your 'home base' to hold your pre-arranged one2one meetings with your chosen potential customers.

Exhibition & Meetings Zone Format:

The exhibition & meetings zone is where all of the coffee breaks, lunches and networking party for the Summit are held. Exhibition booths & meetings spaces are strictly limited to ensure that they remain an informative addition to the delegate experience. The Summit is not a trade show. Uniquely, it is a senior-level information gathering and networking event with senior executive-level presentations, panel debates, interactive roundtable discussions and a tailored, intimate exhibition & meetings area.

Benefits of the Meetings & Exhibition Packages:

Quite simply, Summit participation will **shorten your business development cycle and save you money** in the long run. It will provide you with the perfect opportunity to meet senior logistics, transport & supply chain solution purchasers from the Hi-Tech Industry. Plus, you'll be able to communicate your message and strengthen your brand in front of a dedicated and hand-picked audience of potential customers.

Dedicated Networking Time:

At the Summit, lunches, coffee breaks, drinks receptions, breakfasts and every moment of spare time is dedicated to networking. We will provide a friendly and intimate environment in which you WILL meet everyone you plan to – PLUS there will be dedicated hours of networking and meetings time when you'll have pre-scheduled, pre-confirmed meetings with delegates that you select.

2009 Expo SOLD OUT!
Space is strictly limited
- book now to avoid
disappointment!

Exhibition & Meetings Package - €7,595

- Standard 2x3m meetings and exhibition space (Includes 1 table and 2 chairs)
- 2 all-access passes for your executives to attend the event
- Your company logo on all conference materials and a 100-word company overview in the event showguide
- Opportunity to buy additional discounted all-access passes for €1,500
- 5 one2one meetings with delegates of your choice

Exhibition Only Package - €5,595

- Standard 2x3m meetings and exhibition space (Includes 1 table and 2 chairs)
- 1 all-access pass for your executives to attend the event
- Your company logo on all conference materials and a 100-word company overview in the event showguide
- Opportunity to buy additional discounted all-access passes for €1,500

Secure your spot today! Contact Toby Spencer on +44 (0) 207 375 7168

US toll free 1 800 814 3459 ext 7168 Canadian toll free 1866 996 1235 ext 7168 or email tspencer@eft.com

Major Summit Sponsorship Packages – Including Speaking Opportunities



The Major Summit Sponsorship Packages are the NUMBER 1 way to ensure you reach your top prospects.

All Major Sponsorship Packages Below Include:

- 2x3m exhibition and meetings space
- Meetings with your target prospects
- Exclusive, personal invitations to your top wishlist targets
- Branding on website and throughout conference materials
- Opportunity to provide an advertising insert/gift to be given to each attendee at the Summit
- 100-word company overview and logo in show-guide
- Option to purchase up to 2 discounted additional Summit tickets for €1,500 each (normal price €2,500)
- Unlimited free passes for you to give to your Hi-Tech Shipper customers or prospects, all attendees must be pre-approved by EFT

Platinum Sponsorship & Keynote Presentation Slot (only 2 available)

- Opportunity to give a 20-minute keynote presentation in the main session to the entire audience of the Summit. Topic to be approved by EFT
- 5 all access passes for your company representatives, including the speaker
- 20 one2one meetings with delegates of your choice, for additional meetings, please contact us
- ...and everything listed in the box above

Price: €35,000

Gold Sponsorship & Panel Speaking Slot

(only 4 available - ONE ALREADY SOLD, 3 REMAINING)

- Opportunity to speak on a 30-45 minute panel session with up to 5 other speakers to the entire Summit
- 2 all-access passes for your company representatives, including the speaker
- 10 one2one meetings with delegates of your choice, for additional meetings please contact us
- ...and everything listed in the box above

Price: €20,000

Silver Sponsorship

(only 4 available - TWO ALREADY SOLD, 2 REMAINING)

- Prime branding as a Silver Sponsor on Summit signage and throughout conference materials
- 2 all-access passes for your company representatives, including the speaker
- 10 one2one meetings with delegates of your choice, for additional meetings please contact us
- ...and everything listed in the box above

Price: €15,000



Networking break at 2009 Summit



one2one Meeting at 2009 Summit

Secure your spot today! Contact Toby Spencer on +44 (0) 207 375 7168

US toll free 1 800 814 3459 ext 7168 Canadian toll free 1866 996 1235 ext 7168 or email tspencer@eft.com

Branding & Networking Packages



Branding & Networking Sponsorships are an ideal way to promote and strengthen your brand among top executives in the Hi-Tech Industry. There is only 1 of each of these packages available – don't miss your chance!

Exclusive Champagne Reception Sponsor (only 1 available)

You will be the sole and exclusive host for the Champagne Reception taking place after day 1 of the conference. Your package includes:

- Prominent and exclusive branding in the drinks area
- Opportunity to greet the attendees, distribute literature and make a short announcement
- 10 one2one meetings with delegates of your choice. For additional meetings please contact us.
- 2 all-access passes for your company representatives
- Unlimited free passes for you to give to your Hi-Tech Shipper customers or prospects, all attendees must be approved by EFT.
- Opportunity to run a prize-draw to collect business cards during the reception
- Branding on the website, agenda, pre-conference emails and conference materials as the Champagne Reception Sponsor
- Company logo in the show guide
- Option to buy up to 2 discounted additional Summit tickets for €1,500 each
- Option to add a 2x3m meetings & exhibition space to your package for a discounted price of €2,500 – a great place to host your one2one meetings and distribute materials

Price: €15,000

Exclusive Welcome Reception Sponsor - Evening before the conference (only 1 available)

You will be the sole and exclusive sponsor of the drinks reception during delegate registration – your logo will be the first thing every delegate sees. Your package includes:

- Exclusive branding during the pre-registration and welcome reception
- Opportunity to distribute promotional materials
- Opportunity to do a prize draw and collect business cards
- 2 passes for your executives to attend the forum
- Option to add a 2x3m meetings & exhibition space to your package for a discounted price of €2,500 – a great place to host your one2one meetings and distribute materials
- 5 one2one meetings with delegates of your choice – for additional meetings please contact us

Price: €8,000



Exclusive Badge Sponsor (only 1 available)

Your company's logo is prominently displayed on every single name badge at the event – badges are worn by ALL attendees, sponsors and speakers at all times. Your package also includes:

- 2 all-access passes for your executives to attend the event
- Unlimited all-access passes for you to give to your clients or prospects, all attendees must be approved by EFT
- Option to add a 2x3m meetings & exhibition space to your package for a discounted price of €2,500 – a great place to host your one2one meetings and distribute materials
- 5 one2one meetings with delegates of your choice – for additional meetings, please contact us

Price: €10,000



Secure your spot today! Contact Toby Spencer on +44 (0) 207 375 7168

US toll free 1 800 814 3459 ext 7168 Canadian toll free 1866 996 1235 ext 7168 or email tspencer@eft.com

Lunch Sponsor (only 1 available)

Your company's logo is prominently displayed during both conference lunches. Your package also includes:

- Branding on the website, agenda, pre-conference emails and conference materials as the Lunch Sponsor
- Opportunity to distribute literature on lunch tables
- 2 tickets for you executives to attend the Summit
- Up to 5 all-access passes for you to give to your clients or prospects, all attendees must be approved by EFT
- Option to add a 2x3m meetings & exhibition space to your package for a discounted price of €2,500 – a great place to host your one2one meetings and distribute materials
- 5 one2one meetings with delegates of your choice – for additional meetings, please contact us
- Option to add discounted one2one meetings to your package, please ask for details

Price: €10,000



Coffee Break Sponsor (only 1 available)

Prominent branding in the coffee break area for a minimum of 3 coffee breaks throughout the Summit. Your package also includes:

- Branding on the website, agenda, pre-conference emails and conference materials as the Lunch Sponsor
- Opportunity to distribute your company literature in the coffee break area
- 1 ticket for your executive to attend the event
- Unlimited all-access passes for you to give to your clients or prospects, all attendees must be approved by EFT
- Option to add a 2x3m meetings & exhibition space to your package for a discounted price of €2,500 – a great place to host your one2one meetings and distribute materials
- Option to add discounted one2one meetings to your package, please ask for details

Price: €5,000



Exclusive Seat Cover Sponsor (only 1 available)

Your company logo prominently displayed on every chair in the conference room – attendees won't be able to miss it!

Your package also includes:

- 2 all-access Summit passes for your executive to attend the event
- Option to buy an additional Summit ticket for €1,500
- Option to add a 2x3m meetings & exhibition space to your package for a discounted price of €2,500 – a great place to host your one2one meetings and distribute materials
- 5 one2one meetings with delegates of your choice – for additional meetings, please contact us

Price: €10,000



Exclusive Attendee Bag Sponsor (only 1 available)

Your company logo will appear on the bags given to every attendee, bags to be designed and produced by sponsor.

Your package also includes:

- 1 all-access Summit pass for your executive to attend the event
- Option to add a 2x3m meetings & exhibition space to your package for a discounted price of €2,500 – a great place to host your one2one meetings and distribute materials
- Option to buy an additional Summit ticket for €1,500
- 5 one2one meetings with delegates of your choice – for additional meetings, please contact us

Price: €8,000

Pen Sponsor (only 1 available)

Your logo displayed on pens given to every conference delegate. Your package also includes:

- 1 ticket for your executive to attend the event
- Option to buy an additional Summit ticket for €1,500
- Option to add discounted one2one meetings to your package, please ask for details

Price: €4,000

Secure your spot today! Contact Toby Spencer on +44 (0) 207 375 7168

US toll free 1 800 814 3459 ext 7168 Canadian toll free 1866 996 1235 ext 7168 or email tspencer@eft.com

Customer Meetings Packages



Meeting Package Prices:
20 Meetings - €15,000
10 Meetings - €8,000

Customer Meetings Packages

If your main priority at the event is gaining 1-on-1 contact with your prospective clients, then the Meetings Packages are ideal. Each package contains up to 20 personal one2one meetings between yourself and delegates of your choice from the attendee list. Each meeting is pre-arranged and pre-confirmed by eyefortransport and lasts 20 minutes.

How it works – Personal invitations service

Before the event, you provide eyefortransport with a wishlist of prospective clients or companies that you want to meet at the event. Our specialised team then contacts them, and offers them personally a complimentary VIP pass including hotel accommodation. This is the ONLY event that will personally target and invite a list of delegates that YOU provide.

The sooner we get your wishlist, the better success rate we have at getting your priority targets to attend. You can even give us a wishlist before you sign a contract – we'll work on it straight away, with no obligation on your part.

For delegates that register online, in the pre-event qualification process we ask which companies they would like to meet and also which types of solutions they are actively seeking. Before the event, we provide you with this information so you can select the hottest leads possible.

The delegates are strictly limited to 3 meetings each, to avoid the risk of 'meeting fatigue'. This ensures that delegates will be fresh and enthusiastic about your meetings. **Sponsors who sign up first get first choice of delegate meetings.**

What does a meetings package include?

Your dedicated customer meetings package includes:

- Your selected number of pre-confirmed, pre-arranged customer meetings - In 2 days you'll meet personally with ALL of your top prospects
- Up to 3 of your executives can attend the event to take part in the meetings – a further 2 executives can attend for €1,500 each.
- You can also add a 2x3m exhibition space to your package for €1,500



one2one Meeting at 2009 Summit

How can I get more exposure at the event?

If you want more exposure to the entire conference delegation, you should consider one of our Major Sponsorship or Exhibition Packages. These come with the option to add discounted meetings, giving you the best of both opportunities.



one2one Meeting at 2009 Summit

Secure your spot today! Contact Toby Spencer on +44 (0) 207 375 7168

US toll free 1 800 814 3459 ext 7168 Canadian toll free 1866 996 1235 ext 7168 or email tspencer@eft.com

Previous Solution Providers at the Hi-Tech Summit

ACI	iControl
ADTRAN	IJS Global (UK) Limited
AFC Worldwide Express, INC.	Ince & Co
AFMS	IPP Logipal
Agistix	Jetpak Group
APL Logistics	Katoen Natie
Arvato Digital Services	KLM Cargo
Banta Global Turnkey	KN Lead Logistics Solutions
Borusan Logistics	Kuehne + Nagel
Brink's Global Services	Lean Solutions
Bunker Logistics	LGI Logistics Group International
Celestica Corp	Maersk Logistics
CEVA Logistics	MCA Solutions
CN Worldwide	Menlo Worldwide Logistics
Damco	ModusLink Corporation
DANX	Nal Worldwide
Design Chain Associates, LLC	New Breed Logistics
DHL Freight Benelux	New Water LLC
DHL Global Customer Solutions	Newgistics Inc
DHL Supply Chain	Nippon Express Europe
DHL Worldwide Express	NYK Logistics
Digi-Key Corporation	Oracle Corporation
Dynamex, Inc.	Panalpina Management Ltd
E2open	Penske Logistics
Electronic Recycling and Trading (ERT)	Polycom Global Services
Emirates SkyCargo	Power Freight Systems
Emons Cargo	Priority Solutions International
Europa Partners	RR Donnelley Global Turnkey Solutions
Extreme Networks	Schenker Logistics
Fedex	SecurTrack
FedEx Freight	Shaklee Corporation
Flextronics Global Solutions	State Farm Insurance
FM Logistic	Supply Chain Integrity
Genco	syncreon
Geodis Logistics	TNT Express
Globalware Solutions	TradeBeam Inc.
Green Mountain Consulting	Unigistix, a UTI Company
Groupe Norbert Dentressangle	UniGroup
Hassett Air Express	Unimasters Logistics
Horizon Logistics	Wesupply

Who Should Sponsor?

In the box to the left, you'll see a sample of previous companies who have sponsored the Hi-Tech & Electronics Supply Chain Summit. Any company that provides an industry-leading transport, logistics or supply chain solution to Hi-Tech & Electronics Manufacturers & Retailers should sponsor the Summit.

Typical sponsor companies are listed below, but there are countless opportunities at the Summit for a wide range of companies. If you don't see your specific company type below, but you want to meet senior Hi-Tech Supply Chain Executives, just give us a ring to discuss how the Summit can work for you.

Summit Sponsorship is Ideal for:

- 3PLs & 4PLs
- Air, Rail & Ocean Carriers
- Supply Chain Technology Solution Providers (ERP, CRM, Warehouse Management, GPS, GRPS, TMS, CPFR, ... and more)
- Industry Consultants
- Packaging, Kitting and Customisation Providers
- Inward Investment Agencies
- Contract Manufacturers
- Electronics Distributors
- Procurement Solution Providers
- Insurance Companies
- Security Solution Providers
- Lawyers & Tax Advisors
- ...and anyone wanting to build business with Hi-Tech Shippers

Previous Sponsors Include



Secure your spot today! Contact Toby Spencer on +44 (0) 207 375 7168

US toll free 1 800 814 3459 ext 7168 Canadian toll free 1866 996 1235 ext 7168 or email tspencer@eft.com

Previous Industry-Leading Speakers Include

- Bosch & Siemens Home** Group Logistics Manager
- Bosch Security Systems** Director Logistics EMEA
- Cisco** Director, Global Logistics
- Cisco Systems International** Service Operations Manager
- Conergy** General Manager OEM Business
- DELL** Director Americas Logistics & Worldwide Compliance
- Epson Europe BV** Director, Supply Chain
- Hewlett Packard** CTO
- Hewlett Packard** Logistics Operations Manager EMEA
- HP** VP Supply Chain
- IBM** Delivery Manager Global Logistics North Europe
- Intel International B.V.** 3PL Sourcing Manager
- Intel International B.V.** Global Transportation Manager
- Juniper Networks** VP Global Service Operations
- Microsoft** Director of Manufacturing
- National Instruments** Global Logistics Manager
- Nikon** Manager Supply Chain Management
- Nokia** Americas Logistics Manager
- Oce Technologies** Director Inbound Supply
- Orange** Group Sourcing and Supply Chain Director
- Panasonic** EVP Panasonic Consumer Electronics
- Samsung** Logistics Director Europe
- Schneider Electric** SVP Supply Chain & Logistics
- Sony Electronics** Director Global Supply Chain Security
- Spansion Inc.** Manager Physical Distribution Europe
- Sphere Medical** Supply Chain Manager
- Sun Microsystems** VP Worldwide Manufacturing
- Sun Microsystems** Executive VP of Worldwide Operations
- TeliaSonera** Vice President Terminal Management
- Thermo Fisher** Operations Manager
- Vodafone** Logistics Manager

See your targets here! Just tell us who to invite!

Past Attendees

- AirTies Wireless Networks** Vice President Operations
- Alcatel-Lucent** Supply Chain Director & Procurement
- Alcatel-Lucent** Supply Chain Manager
- ALOM Technologies** CEO
- ALOM Technologies** Vice President Strategic Sales
- ALOM Technologies** Senior Account Executive
- Alpha and Omega Semiconductor** Senior Planning Manager
- Alpha and Omega Semiconductor** Deputy GM
- ASML** Senior Manager Manufacturing Logistics
- Bosch & Siemens Home** Group Logistics Manager
- Bosch Security Systems** Director Logistics EMEA
- Canon Europe** Director European Transport
- Cisco Systems International** Director Global Logistics
- Cisco Systems International** Business Development Mgr
- Cisco Systems International** Operations Manager
- Cisco Systems International** Director Supply Chain
- Cisco Systems International** Senior Director Global Demand Management & Planning
- Cisco Systems International** Manager Operations
- Cisco Systems International** Service Operations Manager
- Conergy** General Manager OEM Business
- Dell** Director Americas Logistics and Worldwide Compliance
- Dell** Take Back Compliance Manager
- Epson Europe** Head of EMEA Fulfilment
- Epson Europe** Director Supply Chain
- Fujitsu** Manager - Traffic & Warehouse
- GE Healthcare** General Manager - Global Logistics
- Hewlett Packard** CTO
- Hewlett Packard** Logistics Operations Manager EMEA
- Hewlett Packard** Supply Chain Strategy & Development Mgr
- Hewlett Packard** Procurement Manager EMEA Logistics
- Hewlett Packard** Supply Chain Strategy & Development Mgr
- Hewlett-Packard** Global Practice Principal, Supply Chain/ Procurement
- Hewlett-Packard** Program Manager
- Hewlett-Packard** Manager Business Solutions



Secure your spot today! Contact Toby Spencer on +44 (0) 207 375 7168

US toll free 1 800 814 3459 ext 7168 Canadian toll free 1866 996 1235 ext 7168 or email tspencer@eft.com

Hewlett-Packard Vice President Supply Chain Personal Systems Group Desktop Organization

Intel Corporation Supply Chain Program Manager

Intel International 3PL Sourcing Manager

Intel International Global Transportation Manager

Juniper Networks VP Global Service Operations

Juniper Networks Global Repair Manager

Juniper Networks Global Strategic Parts Manager

Lenovo Customer Services & Operations

Lexmark International Technology EMEA SC Dir Planning

Lexmark International Technology Operations Manager

Life Fitness Director International Supply Chain

Logitech Dir - Worldwide Business Process Improvement

Logitech Supply Chain Optimization Manager

Logitech Sr Manager Supply Chain Services & Development

Logitech Senior Program Manager

Marks & Spencer Logistics Procurement Consultant

Microsoft Director of Manufacturing

Microsoft Manager Supply Chain

Microsoft Manager Operations

Microsoft Industry Solution Specialist – Manufacturing

National Instruments Global Logistics Manager

NCR EMEA T&W Supplier Manager

NetApp Senior Logistics / Traffic Manager

Newark Electronics VP Supply Chain

Nikon Manager Supply Chain Management

Nokia Americas Logistics Manager

Nokia Global Customer Logistics Solutions Director

Nokia Director Supply Chain

Novellus Systems VP Global Materials & Supply Chain Mgmt

Oce Technologies Director Inbound Supply

Omron Healthcare Corporate Strategy Manager

Orange Group Sourcing and Supply Chain Director

Panasonic Europe Director Supply Chain

Philips Senior Director Parts Distribution

Philips Purchasing Process and Systems Director

Philips Consumer Lifestyle Senior Director

Philips Consumer Lifestyle Competence Manager

Philips Lighting Distribution Mgr Distribution Engineering

Qualcomm Senior Logistics Manager

Rockwell Automation EMEA Director of Supply Chain & Customer Service

Samsung Logistics Director Europe

Schneider Electric SVP Supply Chain & Logistics



Schneider Electric Supply Chain Design Director

Schneider Electric SCL Director

Siemens Strategy & Portfolio Manager

Soitec Global Procurement Director

Sony General Manager

Sony Senior Manager

Sony Senior Supply Chain & Project Office Manager

Sony General Manager Supply Chain and Logistics

Sony Director Global Supply Chain Security

Sony Director

Sony President of Sony Logistics

Sony Key Account Manager

Spanion Manager Physical Distribution Europe

Sphere Medical Supply Chain Manager

Sun Microsystems EMEA Logistic Manager

Sun Microsystems Global Supply Manager - EMEA

Sun Microsystems Global Logistic Director

Sun Microsystems Vice President Worldwide Manufacturing

Sun Microsystems Business Development

Sun Microsystems Executive VP of Worldwide Operations

Sun Microsystems Global Supplier Manager

Sun Microsystems Personal Assistant

Swisscom Head of Supply Chain Management

TeliaSonera Vice President Terminal Management

TeliaSonera Business Development Manager

The Walt Disney Company Director Supply Chain

Thermo Fisher Sourcing Manager

Thermo Fisher European Service Logistics Director

Thermo Fisher Operations Manager

Thermo Fisher Scientific European Commodity Manager

Tyco Electronics Director Global Transportation

Tyco International Director Logistics

Vodafone Logistics Manager

Vodafone Logistics Manager

Western Electronics VP Global Logistics

Secure your spot today! Contact Toby Spencer on +44 (0) 207 375 7168

US toll free 1 800 814 3459 ext 7168 Canadian toll free 1866 996 1235 ext 7168 or email tspencer@eft.com