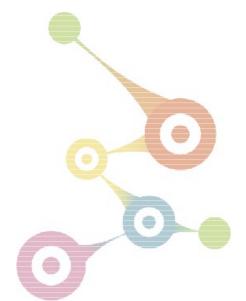


## iMediaShare Center

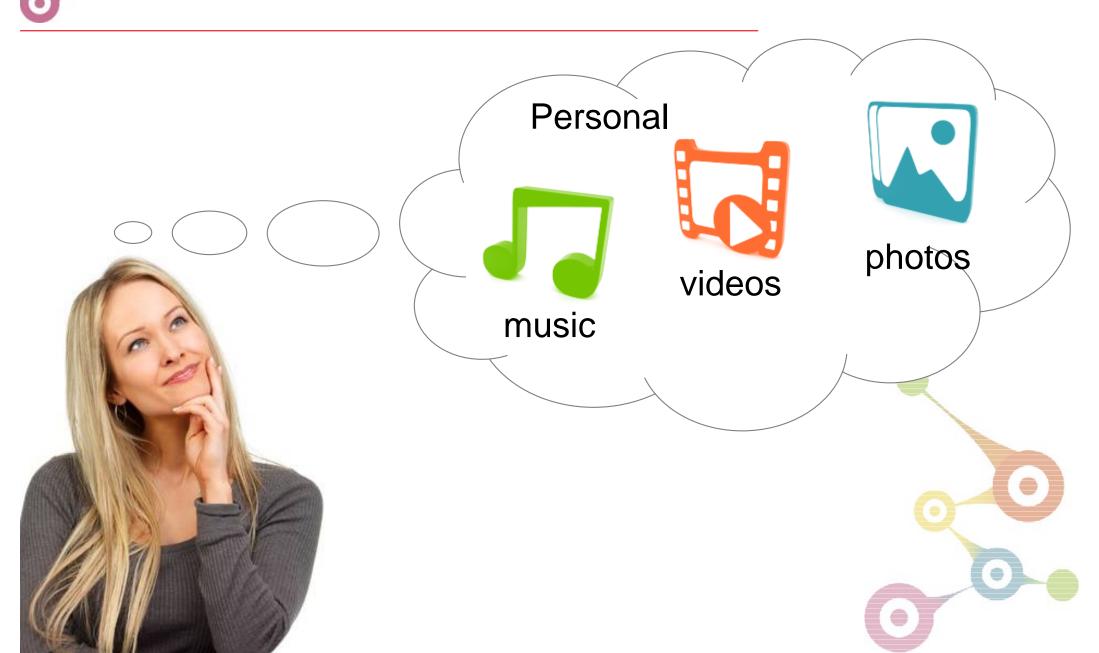
Telecom Edition | Bianor | Jan 2010





# 0

#### What do people care most about?





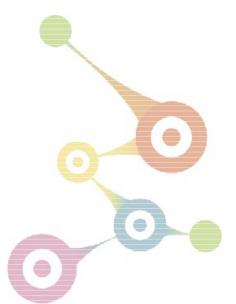


#### What they care about is ...

#### ... choosing and accessing their content

- Anywhere
- ✓ Any time









#### Turn that into a profitable business





Central and reliable storage



That's the simple idea of iMediaShare Center

- Always available multimedia
- Up-to-date contacts



With a single click of a button





#### It's all about emotions...

#### People

... took average72 digital photosduring their last trip

CEA Market Research, 2009

... want to memorize their special moments, the places they visited, and experiences they had ...

... to revive their emotions later or share them with others.







## 85% of people upload online personal photos and videos

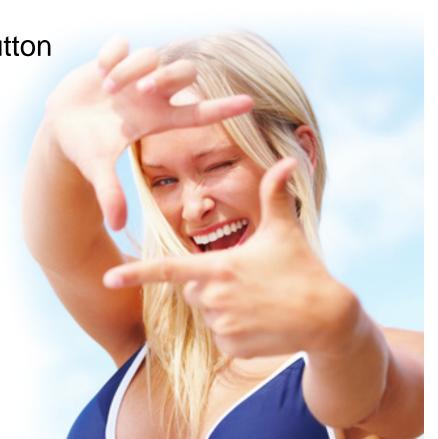
Futuresource, Nov 2009

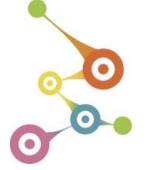
#### It's because people want to:

- ✓ Have their content reliably stored
- ✓ Have it well-organized, all in one place

✓ Access it with a single click of a button

- whenever
- wherever
- on any device
- ✓ Share it easily with others





#### Is this all? \_\_\_\_



- ✓ What about personal music files available on any device?
- ✓ What about instant access to movies on demand and local TVs?
- ✓ What about total control on TV experience favorite shows recording and watching them whenever wanted?





#### iMediaShare Center helps you answer to all those needs









✓ It becomes a hub for all subscribers' multimedia



✓ It ensures always available all-in-one content stream



✓ It provides content access from any device



✓ It shares multimedia on an internet connected screen...



...with a single tap - no cables, no special software



✓ It puts friends and family together in a common address book



✓ It is a social platform for sharing experiences and emotions







#### Even more... provides total user satisfaction

A centralized subscriber's entertainment portal:







 Integrating with third party streaming services (local TVs and VoD)



✓ Virtual DVR to provide total control over favorite TV shows



Schedule recordings



- Record one show or a whole series to watch it anytime
- Do not miss a single minute of a show with a record-in-advance
- Aggregating photos and videos from (Facebook, Flickr, Picasa, YouTube)





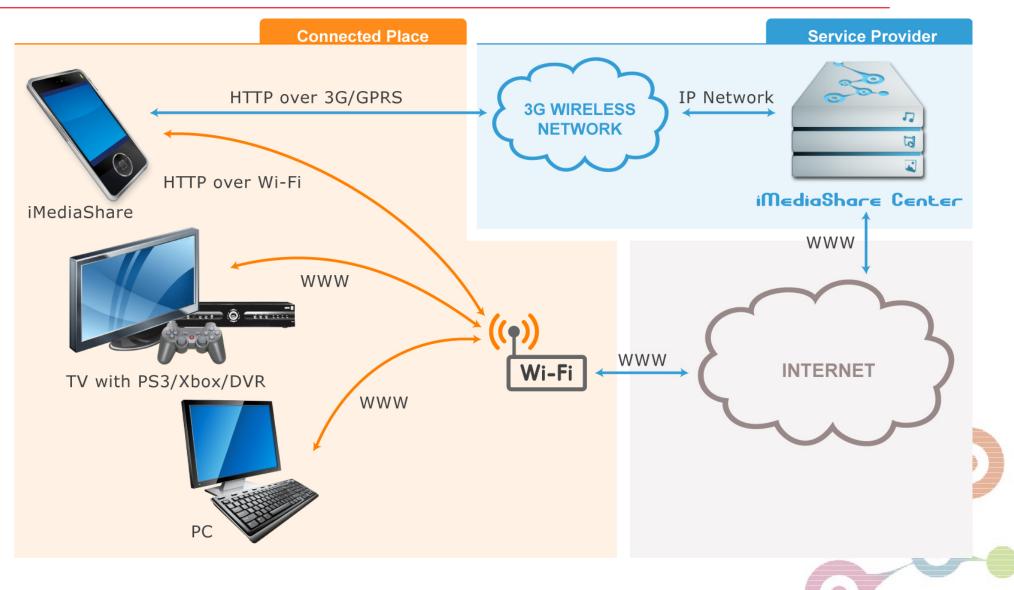








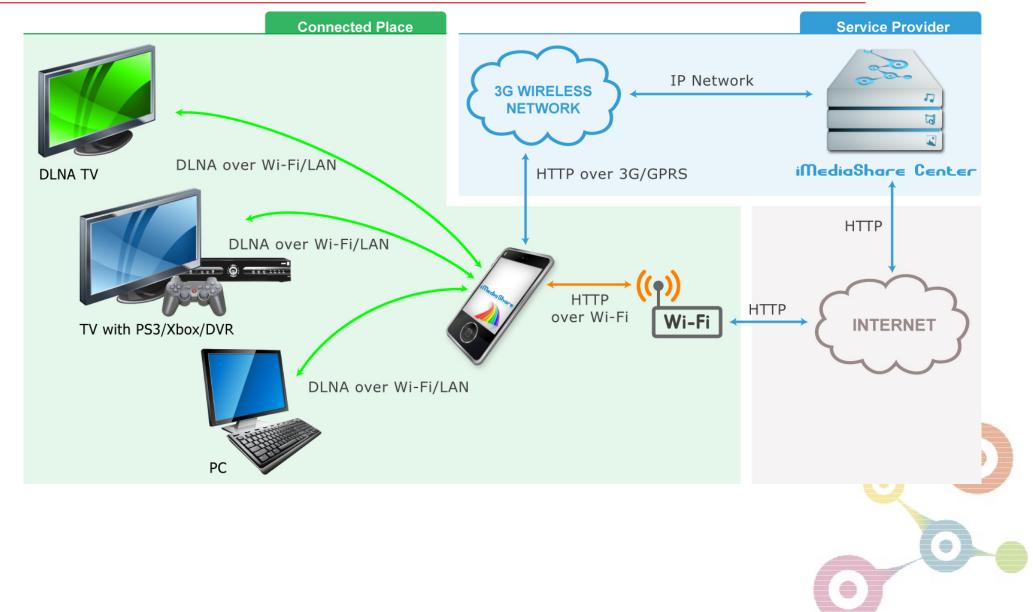
#### How does it work - iMediaShare Center over Web\_







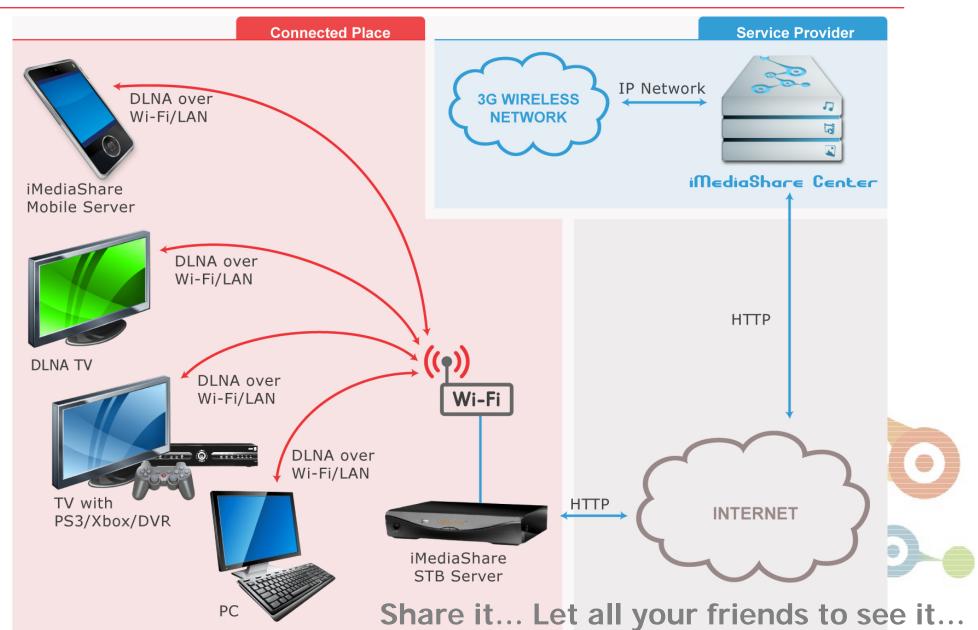
#### How does work - iMediaShare Mobile w/ DLNA







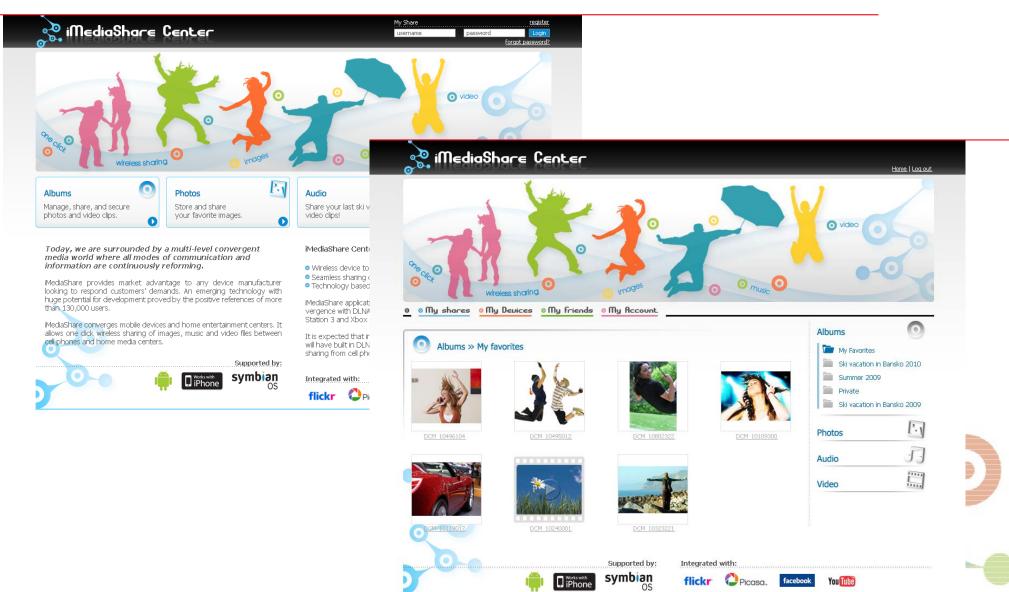
#### How does it work - iMediaShare STB Server w/ DLNA\_







#### User experience - iMediaShare Center on WEB







#### User experience – iMediaShare Mobile on TV





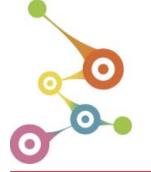




## iMediaShare Center is a win-win solution



- Establish closer relation with subscribers to:
  - Improve loyalty
  - Reduce churn
- ✓ Improve brand equity
  - With fully customized user interface
  - By generating buzz
  - Increasing awareness
- Market differentiating service
- Use it as a promotion or communication channel
  - To introduce and promote new services
  - To advertise third party's products
- ✓ Position as a content service provider rather than a bit pipe







- ✓ Combine with data packages and make them more attractive
- Complimentary offering to other data services
- Different subscriptions models
- Special offerings to younger subscriber's groups
- ✓ Co-marketing campaigns with:
  - retail stores
  - TV manufacturers
  - consumer brands





#### iMediaShare Center operations





- Deployed as part of the network
- ✓ Integration with 3rd party and other services



- Available as native app. on iPhone, Android and Symbian.
- Coming soon on Blackberry and Windows Mobile.



- Managed and operated by service provider
- Maintained and supported by Bianor



- Different pricing options
  - One-time packaged price based on est. registered subscribers
  - Actual usage pricing based on actual registered subscribers









Centralized, all-in-one place multimedia service providing:

- ✓ Reliable and secure storage of personal photos, videos and music
- Access from anywhere, anytime, on any device
- Easy sharing with friends and families
- Centralized phone book
- ✓ Integration with other data and entertainment services
- Multiple opportunities to:
  - generate new revenues
  - improve brand loyalty
  - reduce churn
- Strong marketing and promotional opportunities





### iMediaShare Center

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Thank you for your time!

