

# MedcomSoft®

The Interoperable EMR

- *Is your Practice Ready to meet Meaningful Use?*
- *Is your staff ready for the changes in work flow?*
- *Are you so overwhelmed with ARRA that you don't know where to start?*
- *Are you wondering how your practice is going to afford all of the changes required to make Meaningful Use?*

## Why MedcomSoft®?

MedcomSoft is designed to help providers maximize efficiency and achieve many goals including:

- Improving Quality of Patient Care
- Achieving Meaningful Use
- Reducing Operating Costs
- Increasing Revenues
- Maximizing Compliance & Minimizing Liability

## What Makes MedcomSoft® Different?



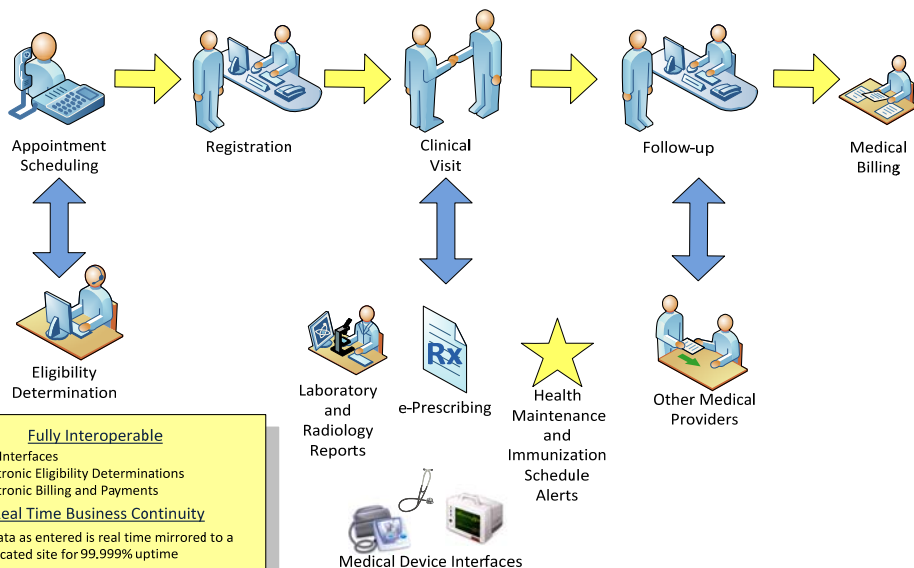
**We GUARANTEE our product, no questions asked!**

## How Does MedcomSoft® Help?

- Offers a fully integrated PM/EMR solution
- An integrated CPOE and Document/Image System
- Integrated Dynamic Clinical Decision Support
- Advanced workflow and inter-office communication tools
- Customizable security settings down to the data element
- Well tested communication and interface engines with pharmacies, labs, clearinghouses, data repositories, other providers, and medical devices
- A Practice Optimization Specialist is assigned to your practice to address your specific clinical needs and to understand your business goals to ensure the maximum adoption rate and highest return on your investment.
- Full service help desk support
- Full disaster recovery planning – for all the things you don't think will happen, but do.
- Full time research and development staff. We are always looking for ways to advance your ability to provide the best healthcare possible.

MedcomSoft® will assist your practice with every patient from start to finish.

### Patient Flow from Appointment to Billing



#### Fully Interoperable

- HL7 Interfaces
- Electronic Eligibility Determinations
- Electronic Billing and Payments

#### Real Time Business Continuity

- All data as entered is real time mirrored to a collocated site for 99.999% uptime
- Heartbeat service level- Means should one of your servers fail or become nonresponsive a mirror server will come online to provide services

# Guaranteed to meet all ARRA (American Recovery and Reinvestment Act) Meaningful Use Criteria



How Does Medcomsoft® Match the Criteria for  Included in MedcomSoft®  
Meaningful Use Today?

(according to the CMS document, Table 2: Stage1 Criteria for Meaningful Use December 2009)

- |  |                                     |  |                                     |
|--|-------------------------------------|--|-------------------------------------|
| • CPOE   | <input checked="" type="checkbox"/> | • Implement 5 clinical decision support rules  | <input checked="" type="checkbox"/> |
| • Drug to drug, drug to allergy, drug to formulary check | <input checked="" type="checkbox"/> | • Check insurance eligibility  | <input checked="" type="checkbox"/> |
| • Up-to-date problem list ICD-9-CM or SNOMED CT          | <input checked="" type="checkbox"/> | • Submit claims electronically   | <input checked="" type="checkbox"/> |
| • eRX  | <input checked="" type="checkbox"/> | • Provide patients with an electronic copy of their record                               | <input checked="" type="checkbox"/> |
| • Active medication list                                 | <input checked="" type="checkbox"/> | • Provide clinical summaries for each visit  | <input checked="" type="checkbox"/> |
| • Active medication allergy list                         | <input checked="" type="checkbox"/> | • Capability to exchange key clinical information  | <input checked="" type="checkbox"/> |
| • Record demographics                                    | <input checked="" type="checkbox"/> | • Provide summary care record for transition of care and referrals                       | <input checked="" type="checkbox"/> |
| • Record and chart changes in vital signs                | <input checked="" type="checkbox"/> | • Perform medication reconciliation  | <input checked="" type="checkbox"/> |
| • Record smoking status for patient 13 yrs and older     | <input checked="" type="checkbox"/> | • Capability to submit electronic data on immunization                                   | <input checked="" type="checkbox"/> |
| • Incorporate clinical lab-test results                  | <input checked="" type="checkbox"/> | • Capability to provide electronic syndromic surveillance data to public health agencies | <input checked="" type="checkbox"/> |
| • Generate list of patients by specific conditions       | <input checked="" type="checkbox"/> | • Ensure privacy and security  | <input checked="" type="checkbox"/> |
| • Report ambulatory quality measures                     | <input checked="" type="checkbox"/> |  |                                     |
| • Send reminders to patients                             | <input checked="" type="checkbox"/> |  |                                     |

## Time is Running Out to Meet Meaningful Use

Let our team help you get the highest possible payout from the ARRA while improving your patient care.

Medicare Year of adoption	HITECH incentive payout over time				no adoption
2011	\$18,000				
2012	\$12,000	\$18,000			
2013	\$8,000	\$12,000	\$15,000		
2014	\$4,000	\$8,000	\$12,000	\$12,000	
2015	\$2,000	\$4,000	\$8,000	\$8,000	1% penalty
2016		\$2,000	\$4,000	\$4,000	2% penalty
2017					3% penalty
<b>TOTAL</b>	<b>\$44,000</b>	<b>\$44,000</b>	<b>\$39,000</b>	<b>\$24,000</b>	

Medicaid Year of adoption	HITECH incentive payout over time						no adoption
2011	\$21,250						
2012	\$8,500	\$21,250					
2013	\$8,500	\$8,500	\$21,250				
2014	\$8,500	\$8,500	\$8,500	\$21,250			
2015	\$8,500	\$8,500	\$8,500	\$8,500	\$21,250		1% penalty
2016		\$8,500	\$8,500	\$8,500	\$8,500	\$21,250	2% penalty
2017			\$8,500	\$8,500	\$8,500	\$8,500	3% penalty
2018				\$8,500	\$8,500	\$8,500	
2019					\$8,500	\$8,500	
2020						\$8,500	
<b>TOTAL</b>	<b>\$63,750</b>	<b>\$63,750</b>	<b>\$63,750</b>	<b>\$63,750</b>	<b>\$63,750</b>	<b>\$63,750</b>	