Radically Different Short Sale Training Taking Industry by Storm

Agents are Learning to Work on their Short Sale Business, Not in It! Translation = Greater Efficiency, Productivity and Success

AUSTIN — June 15, 2010 — The CDRS Short Sale Certification, launched by America's Home Rescue in 2008, is changing the way real estate agents are facilitating and managing their Short Sales. "Having spent the last 7+ years in the trenches working Short Sales, our team has seen just about everything there is to see. It's our years of front-line experience in managing our own Short Sale business that brings the greatest value to our training program.", says Michael Spickes, CEO of America's Home Rescue.

The CDRS Short Sale Certification provides agents with the necessary tools, resources and training needed to navigate the ever-changing landscape of today's market. "As business owners, real estate agents must learn to treat their Short Sales like a business. They need systems and processes in place to decrease time delays and inefficiencies. These systems and process will streamline the Short Sale transaction through to a successful closing.", says Stacy Spickes, President of America's Home Rescue.

Dee Spraker of One Stop Realty said "You say you have taken other Short Sale classes - well if you have not taken this one you still don't have all the Nuts & Bolts! This program goes so much further than any others that you may have taken."

Unrivaled Short Sale Education

Katherine Muhs of Coldwell Banker Mammoth Real Estate said, "Finally! A course at a professional level offering practical and useful information based on real-life experience. No real estate for dummies here!"

America's Home Rescue offers the most advanced a la carte Short Sale training program available for agents in the industry including a live and online 3-Hour Short Sale Power Course, a 9-Hour Advanced Short Sale Course, the Short Sale Q&A Forum, Short Sale Calculator Software, Marketing and Press announcement tools, access to over 80 Short Sale FHA, VA, and Conventional Short Sale Packages and Lender Contact Information, MHA-HAFA lookup tools and two of the leading real estate industry certifications in the country, the CDRS (Certified Default Resolution Specialist) and the CDRCS (Certified Default Resolution Closing Specialist).

Founded in 2003, America's Home Rescue and its Training Team have successfully taught over 40,000 Real Estate Agents and continue to produce an array of solutions to educate and equip real estate professionals with the knowledge, tools and support needed to successfully navigate and close their short sale transactions.

Today, additional webinar training dates were added to the calendar at www.AmericasHomeRescue.com. June classes will be on the 23rd, 24th and 25th. The July dates are July 14, 15 and 16. Agents may also test-drive the 9-Hour Advanced Course at a reduced cost and then later upgrade to receive the CDRS designation and benefits, if desired. For more information and to register for upcoming training sessions, visit www.AmericasHomeRescue.com.

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http://www.americashomerescue.com