# Data Center Partnership Presentation

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**Sections:**

ies Visitor Registration

EXIT

FIRE

# COOP LLC, DBA Cavern Technologies

Cavern Technologies develops, leases, and operates customized data center suites125-feet underground in an environmentally regulated secure facility. Our data centers are designed to meet the specialized power, cooling & security requirements that companies need to house computers that support their mission critical business processes.

**Cavern provides it tenants with a value proposition focused on minimizing the total cost of ownership of data center infrastructure.**

# COOP , LLC DBA CAVERN TECHNOLOGIES BELIEFS AND VALUES

**We Believe:**

➢ Our Products and Services must meet and exceed our Customers diverse requirements for IT infrastructure services.

➢

➢ That creativity, flexibility, and quality in our products, services, and all that we do are essential to our success.

➢

➢ That innovation in all areas of our business is essential to attaining and sustaining Industry Leadership.

➢

➢ That the people of Cavern Technologies are our companies most Valuable Resource.

➢

➢ That distinguished Financial Performance is imperative to accomplish our broader purpose.

➢

➢ That our Private Ownership must be preserved.

**We Value and are committed to:**

➢ Excellence in all we do.

➢

➢ High Standards of Ethic and Integrity

➢

➢ Caring and Responsible Corporate Citizenship.

**These beliefs and values guide our business strategies, our Corporate behavior, and our relationship with Business Partners, Suppliers, Customers, Communities and each other.**

Meritex Enterprises, Inc. is a privately held company founded in 1916, governed by descendants of the original founder, Harry McNeely, Sr.

The company manages a growing portfolio of high quality, multi-tenant, industrial properties in institutional markets with complementary third-party logistics services available in Chicago, Kansas City, Memphis, Nashville, St. Paul and Youngstown/Warren (Ohio). They believe their future is built on customer relationships, employee talent, financial strength and 90 years of integrity and ethical dealings.

Meritex' key lending relationships have been in place for over 50 years and are proud to be in a select group of real estate companies who have never returned property to a lender. Meritex reputation as an ethical business partner is well respected within the financial industry.
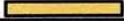
PRAIRIE STAR PARKWAY

PRAIRIE STAR PARKWAY

RENNER BLVD

NARA STACK ROOMS
646,000 net sq. ft.

NARA RECORDS CENTER
350,725 net sq. ft.

NARA ICE CUBE
18,800 net sq. ft.

ATL 6,000 net sq. ft.

IBT LABS
7,000 net sq. ft.

WORLDWIDE WINE & SPIRITS
18,000 net sq. ft.

SPACES, INC.
10,000 net sq. ft.

IBT
15,000 net sq. ft.

FRD COMMUNICATIONS
9,000 net sq. ft.

PERFORMANCE PACKAGING
25,000 net sq. ft.

BYRNE CUSTOM WOODWORKING
15,000 ± net sq. ft.

BLACK & VEATCH
18,382 net sq. ft.

KERRY
95,000 net sq. ft.

LASER CYCLE
107,120 net sq. ft.

REMEL
137,000 net sq. ft.

MERITEX LOGISTICS I & II
40,000 net sq. ft.

MEDIA SERVICES
126,000 net sq. ft.

VACANT
24,000 net sq. ft.

KERRY
62,000 net sq. ft.

BUSHNELL
24,000 net sq. ft.

R POWER
24 LRB net sq. ft.

VACANT
24,000 net sq. ft.

DOOLITTLE
60,000 net sq. ft.

TITLE BOXING
25,000 net sq. ft.

USC
2,600 net sq. ft.

CONTEMPORARY CONCEPTS

SCANDERLONG
40,000 net sq. ft.

KERRY

ENVELOPE
38,800 net sq. ft.

LANTER
95,000 net sq. ft.

BUSHNELL
100,000 net sq. ft.

TITLE BOXING
25,000 net sq. ft.

PRIMARY
ENTRANCE
PORTAL

ROBERTS PRODUCTS
24,000 net sq. ft.

CAVERN TECHNOLOGIES
9,000 net sq. ft.

CAVERN TECHNOLOGIES
25,000 net sq. ft.

LEGEND

DEVELOPED SPACE        1,922,045 SF
AVAILABLE SPACE        1,077,955 SF
TOTAL SPACE            3,000,000 SF

SCALE : 1 INCH = 500 FEET

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MERITEX

UPDATED AS OF: OCTOBER 24, 2007

# Cavern's Underground Facility = Competitive Advantage

*Offering one of the best combinations of available secure space, power and connectivity in the country.*

## Power

1. The Kansas City metro area has one of the lowest costs of power in the US (about 3.5-4.5 cents per kilowatt hour).

2. 2 separate power circuits providing redundant sources of electricity into the cave.

## Connectivity

1. TW Telcom, AT&T and SureWest underground fiber cables enter the below ground facility from completely diverse routes providing the option for total redundancy for SONET based services, including fiber path loop protection and Telco Central Office diversity.

## Protection

1. The cave is a natural "bunker" that protects us from tornados and other natural disasters.

2. Limestone 3X's strong than concrete

3. Protected from Flooding: One of the highest points in the county.

4. 300 miles from the closest fault line.

## Space

1. Options Over 300,000 square feet 125 Ft Below Ground

2. Energy Efficient Green Space

3. 15% saving on Cost of Build Out

4. Ability to provide "Just in Time Data Centers".

# KEYS TO CAVERN'S SUCCESS

1. Customer Selection

2. Customized Solutions- Best in Class

3. Reliability & Security

4. Strategic Partners- Best in the Industry

# Representative Client List

# Customized Solution-Best in Class

Data Suite customers can choose from a variety of options for their customized Data Center space. The options include but are not limited to:

- ➢ **Tier Classification**
- ➢ **Power Redundancy**
- ➢ **HVAC / Cooling Capacity**
- ➢ **Security / Access Control**
- ➢ **Square Footage**
- ➢ **Support Services**
- ➢ **Office Space, Conference Rooms, etc.**

- ❑ **Rapid Deployment** -.
- ❑ **Cost Savings**
- ❑ **Resource Availability** -

# Security

## Security / Physical Access

Cavern Technologies is a based upon a multi-tiered access model. To gain access to the main facility visitors must pass through the main entrance and guard station. Once clients arrive in Cavern Technologies Data Suite / Data Center facility you must first scan your security card key to gain access to the common area. Visitors to the Data Suite / Data Center facility must check in with visitor registration to obtain visitor access. Once within the common areas clients and visitors will have access to conference rooms, staging areas, bathrooms, break areas, and common walkways.

Access to individual Data Suites or Data Centers will have a minimum of biometric entry and basic fire suppression. Clients have options to specify specific security and monitoring needs to meet their corporate or compliancy requirements.

**Facility Access**
Security Guard

**Data Suite / Data Center Facility Access**
Man Trap / Key Card / Visitor Tracking / Video Surveillance

**Common Area Access**
Key Card / Visitor Tracking / Video Surveillance / Motion Detection / Biometric

**Data Suite / Data Center Access**
Key Card / Surveillance Video / Customized Access Solution / Biometric / Motion Detection / Environmental Monitoring

90 YEARS OF SUCCESSFUL DIRECTION
90
1916
2006
MERITEX ENTERPRISES

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# Customized Security

Cavern Technologies offers a wide range of data center access control systems.  Since each space is private to one customer we are able to customize each access control system to meet the compliancy or policy needs to each client.  Some of the options include:

➢ Biometric Door Lock

➢ HID/Biometric/Keycode Entry

➢ HandKey biometric systems

➢ In room motion sensors

➢ In room customer controlled camera systems

➢ Access reports

➢ Ability to remotely manage your own security access

# Strategic Partners- Best in the Industry

**Build & Design**
- Bell/Knott Arch
- GDS Engineer

**Space**
- Meritex

**Power & Tax Incentives**
- KCP&L
- Kansas City Area Economic Development

**Security**
- Uniguard
- B&B Fire & Security

**SAS 70**
- CBIZ

**Connectivity**
- Cynergy Telecom Management

**Finance**
- Renkemeyer, Campbell & Weaver

**Managed Services & Hardware**
- MSI
- AOS
- Forsythe
- Canvas

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# Why Choose Cavern?



Strategic Partner Network

Reliability & Security

Customized Solution

Customer Selection

Economics