



## Proven Methodology

Based on over 10 years of experience delivering talent management solutions to the Public Sector, the PeopleAdmin SuccessPath<sup>SM</sup> methodology anticipates, prepares you for, and supports you through every aspect of automating your hiring process. From initial project planning and process consulting, to system training and change management, to planning for long-term success, your PeopleAdmin team has you covered.

## Built-in Best Practices

PeopleAdmin's SuccessPath is built upon a library of best-practices developed from years of recruitment process consulting with over 600 leading public sector organizations. SuccessPath delivers best practices in areas such as:

- Defining workflows and gaining process efficiencies
- Handling compliance challenges
- Delivering an effective applicant experience
- Assessing and ranking candidates

Including additional groups, such as faculty or civil service, in your process  
Determining what to track, measure and analyze  
Communicating with end-users and ensuring adoption

## A Community of Support

With thousands of higher education, government and non-profit end-users, PeopleAdmin's customer community is a strong and valuable resource. There are several options for interaction including a Client Portal with a discussion area, knowledgebase, and online training. PeopleAdmin also conducts an annual Client Conference that brings hundreds of customers together for learning and networking opportunities. We also deliver Regional Roundtables across the country where customers can share best-practices and help one another address common trends and issues in the recruiting and talent management world.

With dedicated, professional support that extends well beyond implementation, PeopleAdmin's award-winning Client Services team is passionate about translating our knowledge into best practices that will put you on a speedy path toward success.

## Working with the PeopleAdmin Team

PeopleAdmin SuccessPath is a proven implementation methodology delivered by a dedicated team of experts who will focus on your success every step of the way.

- Your Project Manager will work with you to schedule all the necessary resources and steps required for a successful implementation.
- Your Strategic Process Consultant will bring experience with hundreds of organizations to the table to help you make key process decisions—all of which determine how to properly integrate PeopleAdmin's solution into your current staffing process.
- Your Trainer will work with your users to provide full product training specific to your recruitment goals and process.
- Your Account Manager will work closely with you to ensure that you are maximizing your use of PeopleAdmin and to discuss ongoing needs.
- Our Customer Support team is always there to answer your functional or technical questions.



Talent Management Made Easy



Aligns public sector best-practices with your organization's unique goals, organization and culture.

Provides you with highly trained, experienced support professionals that have proven track records working with public sector organizations.

Focuses on your long-term success with proactive engagement well beyond implementation.

## Getting Started:

### Phase 1 - Implementation

Planning is the key to success. With the right plan, your use of PeopleAdmin solutions will be fully optimized. There are many components to a successful plan: choosing the appropriate product and feature set, involving the right people, defining the process, setting the proper expectations, planning for the appropriate communication, and pre-implementation training for the project team. In Phase 1 of the SuccessPath process all the critical questions are addressed and documented and the proper foundation is built.

## Getting up and Running:

### Phase 2 - Adoption

In the SuccessPath methodology, the adoption phase begins with training your team before you "go live" on the system. While proper training is critical to system adoption, at PeopleAdmin we believe this is just the beginning. This is the point in the delivery process where many vendors become reactive, leaving adoption and long-term success in the client's hands. At PeopleAdmin we believe it is the most crucial time to stay proactive and provide additional, structured activities that help ensure your users are making the progress you expect. In Phase 2 of the SuccessPath process we will proactively measure how your users are doing and provide feedback so you can make adjustments as needed.

## Planning for Long-term Success:

### Phase 3 - Evolution

PeopleAdmin understands that change is constant. Once your users have integrated the PeopleAdmin solution into their daily routine, much of the work has just begun. Our SuccessPath Methodology provides the framework and the design discipline to help recognize when change—internal, external or both—requires a response. Well beyond implementation, during the 3rd Phase of SuccessPath, we will guide you toward continuous improvement.



## About PeopleAdmin

PeopleAdmin provides talent management solutions uniquely designed for Higher Education, Government and Non-Profit organizations, including modules for Applicant Tracking, Position Management and Performance Management. Delivered through a SaaS (Software-as-a-Service) model, PeopleAdmin solutions are rapidly deployed, easy-to-use and supported through an award-winning customer service organization. For more information visit [www.peopleadmin.com](http://www.peopleadmin.com).