



Quest Healthcare SOLUTIONS

Thank you for your interest in Quest Healthcare Solutions Search and Consulting Services. We are dedicated to delivering the absolute highest quality service and tangible results throughout each and every phase of your searches.

We understand the many challenges that the widespread physician shortages have created for organizations like yours and we are committed to helping you through these challenges.

We Deliver Search Solutions



Provide maximum exposure for your opportunity

- Your opportunity will be advertised on 30+ job boards.
- A video of your job will be posted on 7 video sites, including YouTube.
- Monthly emails will be sent to our ever-growing database of physicians.
- A complete social media campaign will highlight your job for all to see.
- Ongoing marketing to residents, fellows and residency programs keeps your opportunity top-of- mind among active job seekers.
- Consistent calling campaigns present your opportunity to active & passive candidates.

Receive only qualified, interested and pre-screened candidates

- Our in-depth opportunity analysis ensures we thoroughly understand your needs.
- Comprehensive community research gives us the tools we need to sell prospects on your area and its many draws.
- All candidates are interviewed and screened against the five dimensions of long term compatibility.
- Your candidate presentation will contain a CV and detailed candidate summary.
- All submitted candidates will undergo license, Board Certification and DEA checks where applicable.
- Receive our complimentary reference assessment report prior to confirmed site visits.

Give your search the focus it deserves

- In order to guarantee that your search gets the attention it deserves we limit the number of opportunities each of our consultants can work with.
- By having each consultant concentrate in one specialty we deliver the expertise and laser focus your search requires for success.

Always know exactly what is going on with your search

- You will have 24/7 access into our client portal so you can check the real-time status of your search.
- Receive a weekly summary highlighting our marketing efforts on your behalf as well as an overview of candidates in the pipeline.
- On-going conversations with your consultant throughout the process will ensure you always know exactly where things stand with your search.

360° Candidate Sourcing



Defining Goals and Objectives

our goal at the start of each search process is to obtain a comprehensive understanding of our client's needs. This includes an in-depth understanding of the corporate culture, opportunity details and community information. Through constant communication and maintaining a consistent flow of information throughout the search process we ensure that expectations are being met.

Candidate Sourcing

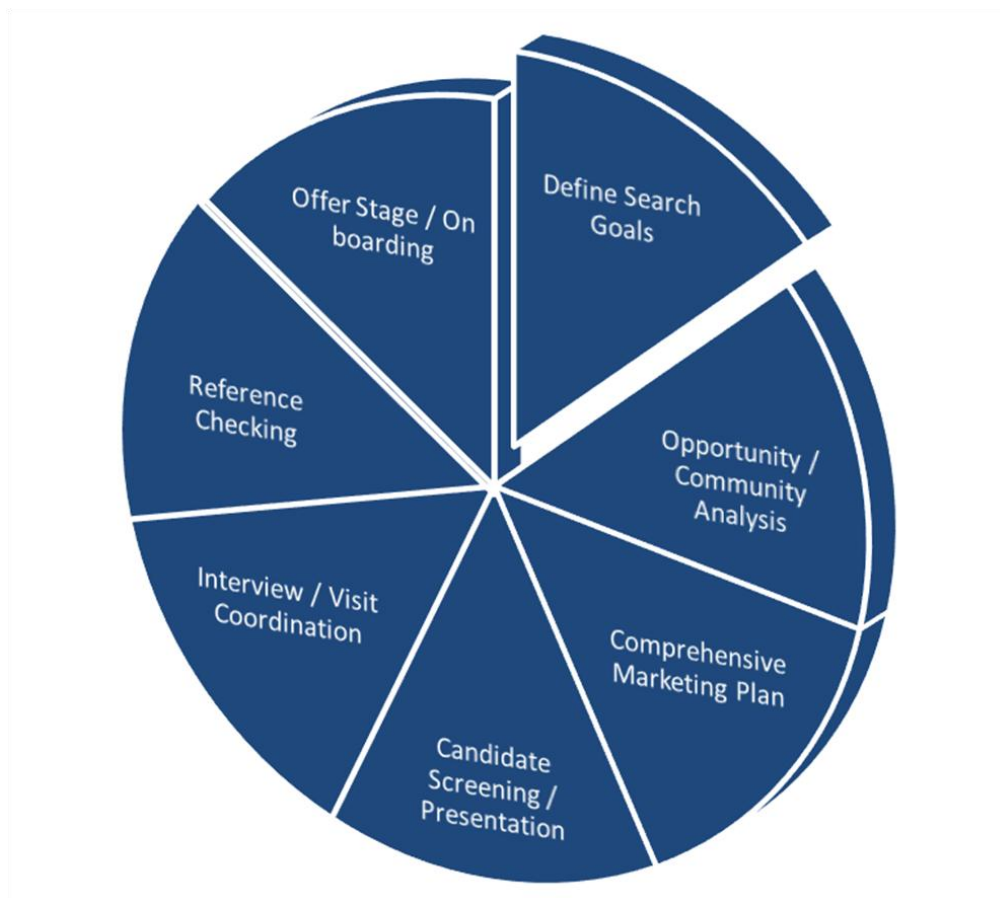
An extensive search and marketing strategy is put into place to ensure that your opportunity will reach all prospective candidates in a timely and efficient manner. We incorporate database mining, email marketing, extensive job board postings, cold calling campaigns, residency program targeting and social media networking to encompass the universe of both active and passive candidates.

Evaluation & Presentation

We conduct a thorough screening to understand each candidate's background, motivations and their competency in relation to their peers. All candidates are screened across five dimensions of compatibility to ensure you only receive candidates who are good long term matches for your organization and community.

Negotiation and Closing

One of the most important parts of the search process is the Offer process. By taking into account the goals of our client and the motivations of the candidate we work diligently and tactfully to achieve a successful contract agreement in both parties interest.



Retained Search

We believe that our clients who commit to their search with an up-front retainer should receive additional benefits beyond just the dedicated search services a traditional retained search entails. We provide our retained clients with several unique benefits to show them we appreciate their commitment to our partnership:

- \$20,000 Total success fee payable in four installments is a \$4,000 savings over our contingency searches and allows you to pay over four different success points.
- Real-time access to our database's client portal so you can see exactly what we are doing on your search at any moment in time.
- Your opportunity will be marketed with a video that is posted on 7 video sites
- All retained opportunities receive a Direct mail marketing strategy at no extra cost

Fee Structure:

\$5,000 retainer is payable when the search commences

\$5,000 signing fee is payable when our candidate signs your offer

\$5,000 starting fee is payable when our candidate begins working in your organization

\$5,000 retention fee is payable when our candidate reaches 90 days on the job

Contingency Search

Fee Structure:

\$12,000 signing fee is payable when our candidate signs your offer

\$12,000 starting fee is payable when our candidate begins working in your organization

We have designed our search services to operate as a steadily moving process of benchmarks, communication and results. Through our Expertise in our designated specialties, Focus on a limited number of clients and commitment to delivering results, we have designed a program that will help you meet your needs for qualified long term physicians.



Locum Tenens

Quest Healthcare Solutions provides interim coverage solutions for our clients via our locum tenens services which are ideal for clients looking to:

- Maintain continuity of care during loss of physician coverage due to vacation, illness, maternity leave etc.
- Test out new services lines before committing to a permanent hire
- Provide permanent candidates a working interview to help ensure good long term matches

No Perm Fee on Locums to Perm Conversions*

If a physician we place in a locums assignment transitions to a permanent placement we will not charge a permanent conversion fee if the physician works 75 days of locums.

Allied Health Division

QUEST HEALTHCARE SOLUTIONS additionally offers staffing services for Allied Health professionals ranging from front desk support personnel to Physician Assistants and Nurses. The Allied division specializes in temp, temp-to-hire, and direct hire placements. We provide staff for hospitals, clinics, physician offices, and other healthcare facilities. Some of the positions we recruit for commonly are:

- Check-In/Check- Out
- AR/Collections
- Medical Biller
- Patient Scheduler
- Certified Medical Coder
- Certified Medical Assistant
- Business Office Manager
- Office Manager
- Practice Administrator
- Registered Nurse (RN)
- Licensed Practical Nurse (LPN)
- Licensed Nurse Practitioner (LNP)
- Physician Assistant (PA)
- Clinical Research Coordinator (CRC)
- Clinical Research Nurse
- Dental Assistant (Expanded Duties)
- Phlebotomy Technician

“Quest’s response time in finding excellent candidates is superior”

Paul Boyce
Pulmonary and Critical Care of Atlanta

“I use Quest exclusively and the team continues to impress me”

Cynthia Holsworth
Peachtree Dermatology Associates

Integrity, Professionalism, Results

Our unparalleled results are driven by our integrity and professionalism. Our vision for the future and our actions in the present are molded by a core set of values shared by each and every member of the Quest Group team.