### Hireplug: Social Recruiting

Target your audience, Close positions & Build brand on Facebook

#### Job Boards – Slowing or Dying?



## Job Boards

- Average and low quality profiles.
- A large number of irrelevant applicants received.
- Passive candidates not found. They are on social networks.
- Becoming less popular now It's good idea to reduce spend on them.
- Good candidates approached by agencies.

How about LinkedIn?

- Average age 41 years. Good for senior candidate recruiting.
- 65 million users only one-tenth of Facebook.
- Approaching candidates Slow response times, hard to close the positions.
- Open Database Hard to get results.
- Part of Hireplug Solution. Our app lets you share jobs on LinkedIn with single click.

# Why Facebook?

- 500+ million users and growing.
- Growing with double digit rate.
- Younger talent available to recruit.
- People spend 3X time on Facebook than what they spend on Google.
- Targeted campaign is designed and monitored by Hireplug to reach out to those candiates.

## Why Facebook?

Country	5/1/2010	6/1/2010	Change	% Change	% Pen
Indonesia	24,722,360	25,912,960	1,190,600	4.8%	11.3%
India	9,557,600	10,547,240	989,640	10.4%	0.9%
Philippines	13,757,420	14,600,300	842,880	6.1%	16.1%
Mexico	12,176,640	12,978,440	801,800	6.6%	12.2%
Thailand	3,757,340	4,216,680	459,340	12.2%	6.7%
Malaysia	6,882,940	7,317,520	434,580	6.3%	26.4%
Argentina	10,035,840	10,452,040	416,200	4.1%	26.3%
Brazil	4,349,160	4,757,200	408,040	9.4%	2.5%
Germany	9,544,840	9,948,700	403,860	4.2%	12.1%
United States	125,560,420	125,881,220	320,800	0.3%	41.1%

Source: InsideFacebook.com

#### Facebook Vs LinkedIn growth



# **Hireplug Solution**

- Recruiter Accounts on Hireplug.com – post all jobs, receive candidates etc.
- Facebook App sits on Fan Page and Recruiters Facebook profiles. Displays jobs, Captures top talent and builds searchable talent pool.
- Private Careers sits on your website as a widget.

## Facebook App

- Features logo, branding and video.
- Apply from inside Facebook or oneclick express interest by candidates.
- Build private talent pool or interested candidates.
- One-click sharing of jobs to Facebook, Twitter and LinkedIn.
- Ability to spread jobs in 40+ Social Networks.

### App on Fan Page

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hireplug	HirePlug.com				
Edit Page	Wall Info We Are Hiring 🗸	Photos Discussions 🕇			
Promote with an Ad	Top Company				
Add to My Page's Favorites					
Suggest to Friends	FILTER RESULTS	Rails Developer			
	Country	Pune, Maharashtra, India			
Hireplug is world's top	United States(6) India(4)	Share Refer			
recruitment technology company working on making recruiting - fast, effective and fun!	State Maharashtra(4) Alabama(2)	Social Apps Architect Pune, Maharashtra, India			
	California(2)	Share Refer			
Information	Indiana(1) Massachusetts(1)				
	City Pune(6)	Java Architect Pune, Maharashtra, India			
Founded: 2009	San Jose(2)	Share Refer			
	Boston(1) Carmel(1)				
Insights	Employment Type	Java Developer Pune, Alabama, United States			
See Al	Permanent(8) Contract(2)	Share Refer			
79 A Marthly Astors (1999)	PartTime(2)	Refer			

#### App on Recruiter Profile



#### Full View of App



#### Add private 'careers' to your website

hireplug	Get Code		Recruiter Settings Blog Logout
EXPAND RESULTS Undo India	Go		Hireplug
FILTER RESULTS	Rails Developer Pune , Maharashtra ,India	f in Refer	Rajan Chandi, Bill Boorman, and 78 others like this. Unlike · Admin Page
Maharashtra(4) City Pune(4)	Social Apps Architect Pune , Maharashtra ,India	<b>fein Refer</b> We are a TOP recruitment technolog company in the world. Our technolog	
Employment Type Permanent(4)	<b>Java Architect</b> Pune , Maharashtra ,India	f in Refer	targets 40+ Social Networks!
Experience Level Cxo(3) Director(1)	Sales Executive Pune , Maharashtra ,India	f le in Refer	We have a casual and fun-filled work culture. Feel free to wear jeans and a t-shirt everyday!
Industry Internet(3) Information Technology And	,		PRODUCTS AND SERVICES Hireplug.com openweblabs.com
Services(2) Human Resources(1) Information Services(1)			ACHIEVEMENTS
Telecommunications(1) Skills			Invited by Headstart, Start-up Saturday, Talking with Top US MNCs.
Rails(2) Apis(1)			WEBSITE http://www.bireplug.com

#### Hireplug jobs are cross-posted to:







## Hireplug: Ad Solution

- App on Fan Page 12 months license – unlimited job postings.
- Fan Page creation/maintenance 12 months
- Facebook Campaign 10,00,000 impressions Guaranteed. Daily tweaking based on new job postings posted by you.
- Talent pool of interested candidates.

# Hireplug: Staffing Solution

Basic solution plus following.

- Recruiter accounts for Hireplug.com
  & App on their profile. Post jobs and work with candidates and search talent pool.
- Recruiters can broadcast jobs matching the skills of their target audience with clicks.
- Add 'careers' on Company Website.
  Displays your own jobs.

## Thank you

- Feel free to send queries to rajan@hireplug.com
- Happy Social Recruiting!