16TH Annual HALLOWEEN

www.HalloweenOC.com

October 30, 2010 8pm - 4am Saturday 21 & OVER



Proceeds to Benefit Websites for Heroes keeping our military families connected





Corporate Partners & Exhibitors



How best to describe Halloween OC

- Imagine a Halloween Party at your house, but with 20,000 of your closest friends and neighbors... and TV News Cameras.
- But... You don't have to worry about cleaning up afterwards.
- People come from as far as Europe to experience the "Halloween Party" we started 20 years ago in an apartment.
- Over the past 15 years, the event has been one of the most anticipated community events in Southern California.
- There is nothing like it anywhere in Orange County, CA.





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A Few Images from Last Year...



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Companies Sponsor Halloween OC because

- It's the [#]I Halloween event in Orange County for 15 years.
- The largest Indoor Space (100,000 sq.ft) & capacity (20,000).
- Attendees on average spend \$200 per person on Halloween.
- Event Sells Out every year and thousands are turned away.
- Event website had over 4 million unique visitors in 2009.
- Tens of Thousands come to celebrate because our event <u>only</u> <u>happens once a year</u>, and it's where "the beautiful people go".

HALLOWEEN ()

VIP

OUNGE



MAIN ENTRANCE

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EVENT SPACE:

330,000 sq.ft of total space at the OC Fair & Event Center will be converted into Orange County's Halloween party!

The Bone Yard Hangar Building	31,000 sq.ft
Pumpkin Patch Baja Blues Restaurant	4,000 sq.ft
Dracula's Den Building 16	13,400 sq.ft
Mystique & Magic / V Building 14-16 Span	IP Lounge 18,000 sq.ft

Zodiac Zombies

16,000 sq.ft Building 14

Alien Asylum / VIP Lounge

Building 12	22,000 sq.ft
The Courtyard	7,000 sq.ft

Food Court & Vendor Concessions Main Mall 224,000 sq.ft

Saturday - October 30, 2010 8:00pm - 4:00am | 21 & Over

15,000 Person Capacity Six Indoor Areas to Party Over 100,000 sq.ft. of space Two Exclusive VIP Lounges Live Bands and Disc Jockeys \$5,000 Sexy Costume Contest Preferred and VIP Valet Parking Food Court and Vendor Booths Express Entry & More Bathrooms



FALLOWEEN OC

Making a Difference – Websites for Heroes

- Websites For Heroes, a 501(c)-3 nonprofit, is the official charity organization for both our Halloween OC and New Year's Eve OC events.
- ✤ A portion of our proceeds (minimum \$10,000 donation) will be given to assist Websites for Heroes with their efforts to provide military families the ability to connect in a secure environment. Due to national security reasons, military cannot use the standard social media platforms (e.g. Facebook or Myspace)
- Their mission is to provide safe, interactive websites for deployed military heroes to stay connected with their families and to encourage widespread support of America's troops.
- We encourage our sponsors to visit their site <u>www.WebsitesForHeroes.org</u> for more information and to understand how they help America's troops.



Thousands and Thousands Attend...



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Halloween is a Multi-Billion Dollar Industry

- The National Retail Federation reports that consumers spend billions on Halloween. They purchase candy, costumes, cards and decorations. They also attend Halloween events & parties.
- On average an adult spends between \$50 \$70 on Halloween.
- We have the affluent Orange County demographic, our guests spend over \$200/adult on Halloween costumes and the party.
- We treat Halloween just like our New Years party. We produce one party, at one location for an entire community and create a sense of urgency around the uniqueness of <u>this one-time event</u>.



HALLOWEEN OC 2010:

Halloween OC is a celebration that takes place in Orange County, California. The event is produced by Ones We Love and has been for the past 20 years. Day one is a family festival that features food, entertainment, magicians, arts and crafts, family friendly vendors and attractions. Day two is the annual masquerade ball. It features dance music, live bands, costume contests and food. The expected minimum attendance for the event is 10,000 guests, rain or shine.

Proceeds to Benefit

Websites for Heroes

SATURDAY - OCTOBER 30, 2010 (8:00pm - 4:00am)

Halloween OC Masquerade Ball – 21 and Over

Saturday is the 16th Annual Halloween OC Masquerade Ball. Last year, over 10,000 guests attended and we closed the entrance at Midnight to prevent overcrowding. After turning away approximately 5,000 walkup guests, we expanded the space in 2010 to accommodate increased demand. This is the **#1** Halloween 21 & Over Costume Ball in Southern California. It attracts the affluent South Orange County demographic and hundreds from around the world. Key elements include our Sexy Costume Contest, VIP Lounges, Valet Parking and music performed by disc jockeys and live bands. The party goes until 4am to avoid a large rush of guests exiting the event at once. We also work closely with local hotels, taxi companies and law enforcement to give our guests options to driving after a night of partying and drinking to minimize DUIs.



What a Sexy Costume Contest Brings...





It's Good to be King & Queen of Halloween

- HalloweenOC.com holds the [#]l organic rank on all search engines for the combined words Halloween, OC and/or Orange County.
 - ✤ In addition, we redirect these URLs microsites to HalloweenOC.com
 - <u>www.OCHalloween.com</u> (the reverse of Halloween OC)
 - <u>www.HallowKing.com</u> (Male Winner of the Halloween Costume Contest e.g. Prom King)
 - <u>www.HallowQueen.com</u> (Female Winner of the Halloween Costume Contest e.g. Prom Queen)
 - <u>www.HallowLean.com</u> (Fitness promotion linked to starting a weight loss program on Nov. 1st)
 - www.SexyCostumeContest.com (Promotion of our Annual Sexy Costume Contest event)
 - www.TrickorFreak.com (Custom Cars "Tricked-Out-Rides" and Scary Costumes "Freaks")
 - We also own the .NET, .ORG, .INFO and other variations of the named site and redirected them to our main site at <u>www.HalloweenOC.com</u>

HALLOWEEN O



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Search Engine Results





HALLOWEEN O



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ATTENDENCE FIGURES & LOCATIONS:

We have produced Halloween Orange County for 15 years. Due to overwhelming demand and increased popularity for Halloween events, we moved our event to the OC Fair & Event Center in 2009. The table below lists the history of Halloween OC attendance. In 2010, we have increased our capacity to 20,000.

Location	Year	Notes
OC Fair & Event Center	2009	13,000 attendees. On Saturday night, we turned away 5,000 walk- up guests because we reached capacity at Midnight.
Marriott Irvine <u>and</u> Holiday Inn Costa Mesa	2008	The main event at the Marriott (8pm-2am) and afterhours at Holiday Inn Costa Mesa (1am-5am). We sold out three days in advance despite economic downturn. We sent our overflow to three local nightclubs (Savannah, Silvera's and Tentations) and turned away over 3,000 walk-up guests on the night of the event.
Atrium Hotel	2005 - 2007	We converted the entire hotel into a Halloween OC. We achieved over 5,000 attendees and sold out Halloween OC every year.
Grove of Anaheim	2001 - 2004	Halloween OC was hosted in conjunction with the Club LIVE and Cupids mega-club promotion. 5,000 people attended.
Hacienda Banquet Hall	2000	Location is now called the Turnip Rose. Located on the corner of 19 th Street and Newport Blvd. 3,000 Attendees
Red Lion Hotel	1994 -1999	Now called the Hilton Costa Mesa. 3,000 Attendees





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Amazing Costumes Everywhere...





PAST SPONSORS:

We have enjoyed the support of numerous sponsors including Marriott Hotels, Anheuser Busch, Red Bull, Finlandia Vodka and Jack Daniels. Past media sponsors of the include OC Weekly, 944 Magazine and LIVE OC Magazine. We also garner support from several local businesses and Halloween costume stores.

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In addition to Halloween OC sponsors, we have worked with several companies for our major events (i.e. New Year's Eve). Examples include Hilton Hotels, Hawaiian Airlines, 7-Eleven, Wing Stop, Baja Fresh, Samuel Adams, Yard House Restaurants, Aveda, LiveNation, AEG Worldwide, State Farm Insurance, Jet Blue Airlines, Gold's Gym, Heineken, Luxor Las Vegas, Palms Casino Resort, Mitsubishi Motors, EFFEN Vodka, Korbel Champagne, The Sports Club/LA, Dave & Busters, Atrium Hotel, 18/8 Fine Men's Salons, SKYY Spirits, Treasure Island Casino, One Model Place. We can show hundreds of examples of brand activation at all levels.



HALLOWEEN OC



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More Images...



HALLOWEEN OC



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We appreciate all of the support we receive from our sponsors and vendors. This is why we have implemented a process to determine the nature and extent of their participation at our event. We match creative elements and media buys from our event to the needs of our sponsors and vendors.

Sponsorship packages start at \$2,500 and vendor concession areas start at \$750. Sponsorships will be customized based on a company's marketing strategy and branding goals. For more information on how to benefit from direct access to the thousands of attendees of at Halloween OC, and the millions who visit us online, please contact us.

Sponsorships Levels:

- Title Sponsor
- Presenting Sponsor ^
- Halloween OC Official Partner (Gold)^
- Halloween OC Partner (Silver)
- Friends of Halloween OC (Bronze)
- Food Vendor/Concessionaire
- Non-Food Vendor/Concessionaire

^ = Category Exclusive Sponsorship and includes right of first refusal for next year.

A portion of the sponsorships will be donated to Websites for Heroes. Sponsor will receive a tax deduction for the charitable amount.



HALLOWEEN OC



ALLOWEEN OC

OMERFLOW [OCATIONS MODELWEEN SAVANNAH COSA MESA 9:00PM - 2:00AM

> SILVERA'S HUNTINGTON BEACH 9:00PM - 2:00AM

> > TENTATION NEWPORT BEACH 9:00PM - 2:00AM

AFTER HOURS HOLIDAY INN COSTA MESA 12:00AM - 5:00AM

THIS EVENT WILL SELL OUT



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