

## Examples of Procurex e-Sourcing/Reverse Auction Categories

The List below provides a broad view of the potential categories and types of spend that are most often leveraged via Procurex's e-Sourcing/Reverse Auction process. While providing a good sense for the possible areas this solution can be applied to, these processes work well for any purchasing category or service that can meet the following criteria:

1. The bid specifications for the purchase are clear, concise and create a level playing field for multiple vendors to support the purchase.
2. There is more than one supplier who can support the contract
3. There are discrete quantities and/or deliverables associated with the bid (1000 quantity of X item, or 12 months of Y service)
4. Price is the major deciding factor for awarding the contract. Price does not need to be the only factor, as Procurex is able to weight the selection process to factor in incumbency, delivery, terms, etc.

As long as these basic criteria are met, utilizing the processes, tools and technologies associated with Procurex's e-Sourcing and Reverse auction solutions will result in significant savings for the buying organization.

### **Example Categories**

Office Supplies

Custodial Supplies

Janitorial Services

Waste Management/Hauling Services

Laundry Services

Copier/Equipment Leases

Business Forms

Fleet Vehicles (Trucks, Cars & Heavy Equipment)

Electronic Equipment

Rock Salt/Ice Melt

Packaging Supplies

Shipping Services

Office/Classroom Furniture

Safety Equipment

Mechanical (HVAC, electrical, plumbing, etc.)

Food Services Equipment

Temporary Staffing

Commodities

Welding Supplies

Art Supplies

Landscaping Services

Audio/Visual Equipment

Ink and Toner

Copier Paper

Natural Gas/Electricity

Computers Equipment

Logistical Services

De-icing Equipment

Instillation Services

Appliances

Capital Equipment

Chemicals

MRO

Building Materials

Printing Services

Raw Materials