

**Double Your Class Line-Up
By The Time You
Open Tomorrow.**



INTERTECH
PRO DEVELOPER COURSES

Enter

Four great reasons to expand your training line-up.

- 1) **You make more money!** The simplest way to expand sales is to sell an existing or proven product to an existing customer.

	Existing Customer			New Customer	
Product	Existing Product	Proven Product	New Product	Existing Product	New Product
	Simplest Sale			Hardest Sale	

Plus...

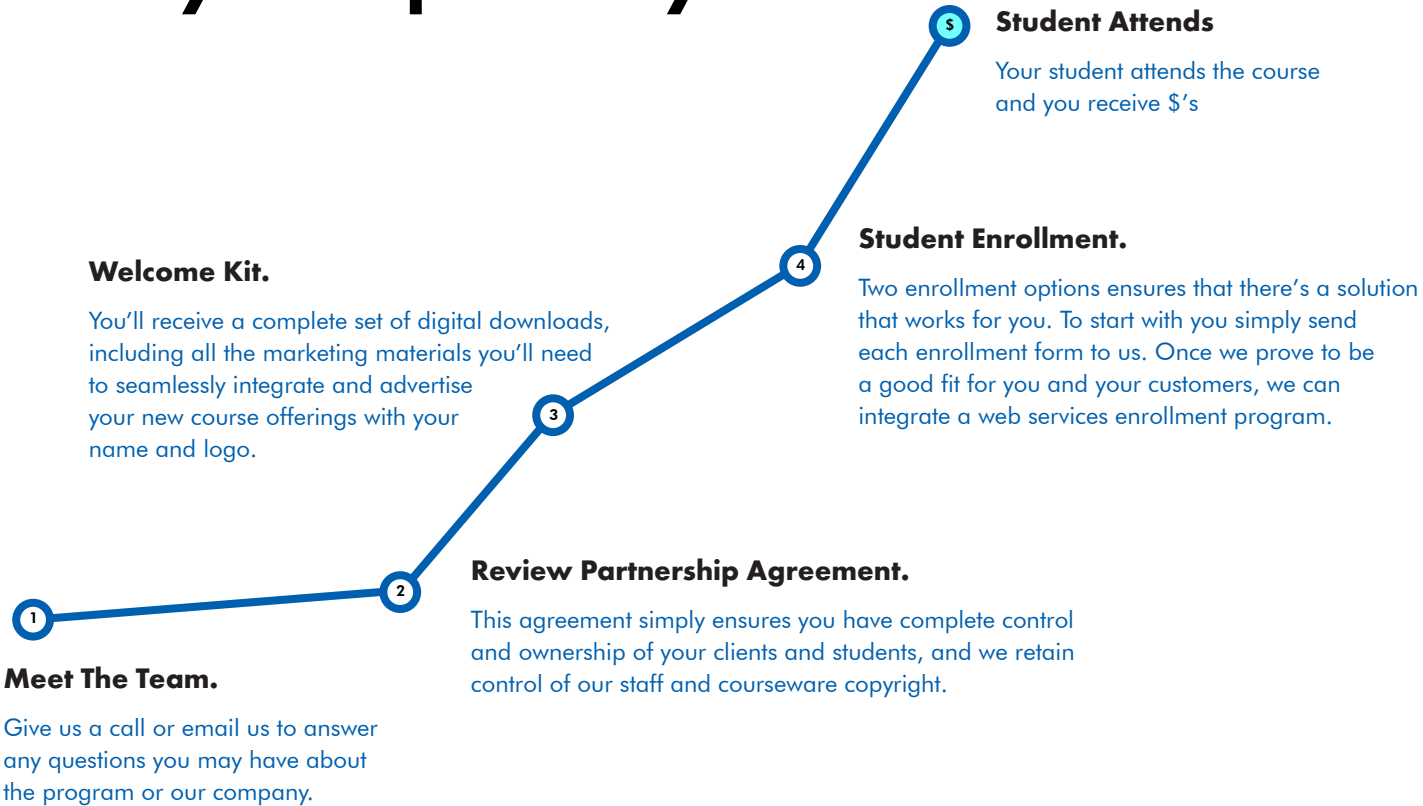
- 2) **Zero investment** in additional software or technology!
- 3) **100% satisfaction** money back guarantee
- 4) **Profit gains** of up to 50% of course price.



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- Benefits
- How it Works
- How Students Attend Courses
- Profit Margins
- Why Partner With Us

The easiest way to grow your business is only 5 steps away.



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Your students can attend from anywhere in the country or from your office with True-Virtual[®] Training.

Live and Virtual! Intertech offers the only True-Virtual[®] training experience in the United States. Add a team of nationally recognized instructors and our state-of-the-art infrastructure allows students to attend effective LIVE courses from anywhere in North America. Or, if you or your customer would prefer, students can attend in-person at Intertech's world-class facility in Saint Paul, Minnesota.

True-Virtual[®] Training

(Click To Preview)

Check Out True-Virtual For Yourself:

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Offer the entire line-up or a single class.

.NET, Java, XML, Ajax, and SQL Server classes are listed below.

Java Training

*Java Training
Java Web Development Training
Java Web Services Training
Java Server Faces (JSF) Training
Hibernate Training
Spring Framework Core Training
Spring Framework Web Training
Struts Training*

.NET

*.NET 4.0 Training
ASP.NET with Ajax Training
Ajax Training
ASP.NET Training
C# Training
LINQ Training*

SQL Server Training

*SQL Server 2008 Integration Services (SSIS) Training
SQL Server 2008 Analysis Services (SSAS) Training
SQL Server 2008 Reporting Services (SSRS) Training*

Introduction to Programming Training

*Programming Basics Training
Object Oriented Programming in .NET Training*

*Silverlight Training
VB.NET Training
Windows Communication Foundation (WCF) Training
Windows Workflow Foundation (WF) Training
Windows Presentation Foundation (WPF) Training*

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Volume is good for both of us!

Start with a 20% discount/profit margin and watch it grow.

Volume	Discount	Your Net Profit
\$1,000,000 +	50%	50%
\$500,000 to \$1,000,000	40%	40%
\$100,000 to \$500,000	30%	30%
< \$100,000	20%	20%

Plus...

In addition to enrolling students into the open public schedule, you can receive a discount for private, dedicated classes delivered at your client's site.



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The best courseware and the expertise to back it up.

Who We Are:

Intertech is a Microsoft Gold Partner, a Microsoft Inner Circle member, a five time winner of the Best Places to Work in Minnesota, a finalist in the Wall Street Journal's Winning Workplaces award, a multi-year winner of the Inc. 500 and the Inc. 5000 awards for company growth, a winner of the Forbes ASAP growth award, and a winner of the Minnesota Fast 50 growth award. Intertech has been in Inc., Forbes, Upsize magazine, the Star Tribune, the Business Journal, the Pioneer Press, the Hudson Star-Observer, Minnesota Business, and Twin Cities Business Monthly.

Why Partner With Intertech

Started in 1991, Intertech has nearly two decades of experience delivering developer-focused training. Intertech is a partner of choice because:

- 1) Expert content and customization.** Intertech invests significantly in research and development to author world-class training materials. These materials earn high marks during class and serve as a future reference after class. And, for private client engagements, content can be customized to the client's specific needs and private labeled with your name and logo.
- 2) Profit potential.** Instead of a flat rate, you're able to increase your profitability as you increase your business with Intertech.
- 3) Satisfied clients.** Our instructors are experts and our content is world-class. When we ask our students if they're happy, if they'd use us again, and if they'd refer us to others, our satisfaction rating is over 99.5%. This and our 100% money back guarantee ensure an extremely satisfied client base.
- 4) Simplicity.** From the initial partner agreement to registration of students our focus is simplicity.
- 5) World-class infrastructure.** Intertech has invested significantly in building out a state-of-the-art virtual infrastructure. This allows remote students to listen, ask questions, and participate as though they were sitting in the room.

Contact Information

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Call today. Start today.

- Contact your account executive at Intertech.
- If you don't have an account executive assigned, please contact **Dan McCabe** at **800.866.9884 +23** or **dmccabe@intertech.com**.

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Instructors Who Consult. | Consultants Who Teach.



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