



## NEWS RELEASE

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### **PENNSYLVANIA RECs DESIGNATE GREENWAY'S PRIMESUITE FOR GROUP PURCHASING**

#### **\$44 Million in Dual Regional Extension Center Grants to Connect up to 8,700 Providers, Achieve EHR Meaningful Use**

*November 16, 2010, Carrollton, Ga.* – Greenway Medical Technologies, Inc. today announced that Pennsylvania's two Regional Extension Centers (RECs), [PA REACH East](#) and [PA REACH West](#), have designated the company's single-database electronic health record (EHR), practice management and interoperability solution [PrimeSUITE®](#) as a group purchasing program certified EHR option.

PA REACH is funded through cooperative agreements with the Office of the National Coordinator for Health Information Technology (ONC) within the U.S. Department of Health and Human Services (HHS). Due to its size and population, Pennsylvania received funding for two RECs to assist medical care providers in selecting, implementing and using certified EHRs to improve the quality of health care. PA REACH East and PA REACH West were established in April 2010 and are operated by Quality Insights of Pennsylvania.

As a Regional Extension Center, PA REACH primarily assists primary care practices with limited resources that otherwise might be late adopters of EHR technology.

"Our ultimate driving force at Greenway® is improved patient care, and by extension, population health," said President and CEO Tee Green. "We are delighted that PA REACH East and PA REACH West have both designated PrimeSUITE® to be part of their group purchasing program, which makes discounted EHR pricing available to providers. PrimeSUITE® is recognized for its superior usability interoperability and data exchange capabilities. With each additional REC we serve, Greenway can play its part in not only the pursuit of meaningful use goals but toward the establishment of a national health information network."

Collectively, both programs of PA REACH will provide outreach, education and on-site technical assistance to up to 8,700 primary care physicians to help them implement and meaningfully use EHRs in their practices.

Other [Regional Extension Centers](#) also selecting PrimeSUITE include:

- The **Georgia Health Information Technology Regional Extension Center (GA-HITREC)** for its \$19.5 million grant program targeting 5,200 providers.
- The **Massachusetts eHealth Institute (MeHI)** for its \$13.4 million grant program targeting 2,500 providers.
- The **Alaska eHealth Network (AeHN)** for its \$3.6 million grant program targeting 1,000 providers in 260 practices.
- The **New York City Regional Electronic Adoption Center for Health (NYC REACH)** for its \$21.7 million grant program.
- The **New York eHealth Collaborative's (NYeC)** \$26.5 million REC grant program to implement EHRs within state borders outside of New York City's five boroughs.
- The **Iowa Health Information Regional Extension Center (HITREC)** for its \$5.5 million program targeting 1,200 area providers.

Overall, the national HHS REC program has granted \$677 million to establish 62 RECs to assist small group practices, critical access hospitals, community health centers and related healthcare organizations through no-cost or low-cost technical assistance. RECs will help primary care providers in these settings deploy EHRs, meaningfully use them to better manage the quality of care of their patients, and ultimately connect with other healthcare organizations to exchange health information electronically.

#### **About Greenway Medical Technologies, Inc.**

Greenway Medical Technologies provides innovative EHR, ambulatory healthcare and clinical research business solutions and services to more than 23,000 healthcare providers nationwide, in 31 specialties and subspecialties, by enhancing the delivery of patient care through advanced health IT software and on-demand services that allow physician practices to function at their highest level of efficiency in group practice, IDN, REC, HIE, IPA, Accountable Care Organization (ACO) and Patient Centered Medical Home (PCMH) settings. Established in 1998, Carrollton, Ga.-based Greenway is a privately held company with more than 400 employees.

#### **About PrimeSUITE 2011 Meaningful Use Certification**

PrimeSUITE® 2011 is an ONC-ATCB Complete EHR. The 2011/2012 criteria supports the Stage 1 meaningful use measures required to qualify eligible providers and hospitals for funding under the American Recovery and Reinvestment Act (ARRA). This Complete EHR is 2011/2012 compliant and has been certified by the Certification Commission for Health Information Technology (CCHIT®), an ONC-ATCB, in accordance with the applicable certification criteria adopted by the Secretary of Health and Human Services. This certification does not represent an endorsement by the U.S. Department of Health and Human Services or guarantee the receipt of incentive payments. PrimeSUITE 2011 was certified on October 14, 2010, certification number CC-1112-699072-1 for clinical quality measures NQF 0421, 0013, 0028, 0041, 0024, 0038, 0031, 0032 and 0034. Review complete details of PrimeSUITE 2011's meaningful use certification on CCHIT and ONC websites: <http://www.cchit.org/product/onc-atcb> and <http://onc-chpl.force.com/ehrcert>.

For more information about Greenway, visit <http://www.greenwaymedical.com>. You can also follow developments at Greenway through online and social media:

- Greenway on Twitter: <http://bit.ly/GreenwayTwitter>
- #PrimeLdr10 Twitter feed archive: <http://bit.ly/PrimeLdr10>
- Greenway on Facebook: <http://bit.ly/GreenwayFacebook>
- Greenway on YouTube: <http://bit.ly/GreenwayYouTube>
- BlogEHR: <http://bit.ly/BlogEHR>

Except for the historical information contained herein, the matters discussed in the press release are forward-looking statements within the meaning of the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially, including but not limited to economic, competitive, governmental, and technological factors affecting the Company's operations, markets, services and related products, prices, and other factors.

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