

Extending Your Vision.

Marketing the Mousetrap (MTM) is an elite consulting organization that provides services to entrepreneurs and business professionals, including executive coaching, business planning, go-to-market strategies, sales training, and a variety of other essential services designed to assist business leaders with the challenging progression from novel concept to successful implementation.

MTM CONSULTING SERVICES

NOTE: Many services can be delivered as per hour or flat fee engagements.

LEADERSHIP DEVELOPMENT

Executive Coaching
Succession Planning
Retreat & Meeting Facilitation
External Networking

REVENUE GENERATION

Sales & Negotiation Training Opportunity Management Marketing Plans Communications & Branding

STRATEGY DEVELOPMENT

Funding Strategy & Pursuit
Business Plans
Mergers & Acquisitions
Business Valuations

PROCESS DEFINITION

Annual Budgeting Process
Best Practice Implementation
Performance Metrics
Measurement & Feedback Systems

