

OrderZone



Supplier Management Made Simple

Inventory Management

Multiple Supplier Marketplace **VMI**

MRO Requisition Management

Warranty and Repair Administration

Procurement **B2B** eCatalog

eCommerce **Asset Tracking**

OEM Material Management

Critical Spare Parts

OrderZone helps create an integrated supply chain by bringing simplicity and efficiency to business procurement.



Our powerful, easy-to-use online ordering tools allow you to purchase products and services using a single, multiple-supplier platform for MRO items, OEM parts and business supplies.

Businesses can manage their entire procurement process through OrderZone's one-stop, online ordering solution.

Any company, regardless of size, will find OrderZone a better way to purchase business supplies and services.

OrderZone was originally launched in 1999 by maintenance MRO products distribution giant W.W. Grainger. Grainger elected to abandon the multiple-supplier marketplace in 2001. During its brief existence, participating OrderZone suppliers included: Grainger Industrial Supply, Cintas Corporation, Corporate Express, Inc., Lab Safety Supply, Marshall Industries, VWR Scientific Products, Fastenal Company and Motion Industries.

We believe the **OrderZone** concept was a brilliant idea.

As a result, our staff is dedicated to reinventing the OrderZone technology platform by creating a community of suppliers and a portfolio of supply chain applications that provide superior value, efficiency and convenience to businesses of all sizes.



Multiple-Supplier Marketplace

Customers using **OrderZone's** multiple-supplier eCommerce marketplace can easily search from thousands of business products across various B2B suppliers and manufacturers using one simple registration, one method of search and one order form - saving significant time and money.



- ▶ With the OrderZone B2B marketplace, customers can place one order among multiple-suppliers streamlining and consolidating the ordering and payment process.
- ▶ Shop the OrderZone B2B business marketplace and consolidate your purchases of MRO supplies, OEM parts and critical repair items.
- ▶ Search for thousands of different products from leading B2B suppliers and manufacturers.

Soon to be released enhancements:

- ▶ Establish multiple levels of order approval using OrderZone's advanced Order Approval System (OAS)
- ▶ Create custom "frequently ordered" lists such as personal favorites, department favorites and job favorites.
- ▶ Add your own custom data such as customer part number, customer locations, customer descriptions and item level notes.
- ▶ Order scheduling capabilities for repetitive and planned purchases.

Inventory Management



The OrderZone inventory management module will reduce procurement costs and create efficiencies throughout your organization. OrderZone solves the responsibilities of purchasing, managing, and controlling your inventory by maximizing productivity, simplicity and visibility.

- ▶ Manage your storeroom, point-of-use (POU) areas, Kanban programs, line side bins, 2-tote bins, forward stocking locations or other organized inventory locations
- ▶ Bar-code and RFID enabled with support for various mobile data collection devices
- ▶ Add Min/Max values, define re-order quantities and cycle count inventory
- ▶ MSDS and hazardous material tracking
- ▶ Support for lot control and expiration/perishability dates
- ▶ Track serialized inventory
- ▶ Issue material to departments, jobs, cost centers or employees

Requisition & Spot-Buy Management



With the OrderZone Requisition Management module, your company can increase control and visibility over the entire spot-buy purchasing process. OrderZone allows you to reduce paperwork and manual tasks while automating approval processes using OrderZone's Order Approval System (OAS). Employees can enter purchase requisitions on-line to trigger one or more levels of management and budget approval.

- ▶ Initiate requisitions for hard-to-find, unique and non-repetitive items
- ▶ Ideal for spot-buy MRO material and one-time purchases
- ▶ Allow end-users to add product attributes, specifications, engineering details, project details and suggested vendors
- ▶ Receive competitive quotations from industry leading suppliers and manufacturers
- ▶ Receive email alerts and view real-time approval and supplier response status

Asset & Warranty Management



OrderZone Warranty and Repair Module is a web-based application that can track all of your repairable equipment, assets and critical spares. OrderZone warranty and repair technology helps reduce costs by providing the information you need to reduce unnecessary inventory, plan preventative maintenance, and anticipate potential failures . . . resulting in significant savings and greater productivity.

- ▶ Track warranties from OEMs and third party repair providers
- ▶ Issue and track repair orders including detailed BOM (bill of material)
- ▶ Assign unique serial numbers to assets, equipment and critical spares
- ▶ Maintain detailed repair history on equipment and critical spares
- ▶ Link inventory and critical spares to specific equipment and assets

Other OrderZone™ Applications

SmartVMI™

SmartVMI is OrderZone's turn-key vendor-managed inventory (VMI) solution.

OrderZone suppliers are given access to the SmartVMI software application at no additional charge.

With access to SmartVMI, suppliers scan system-generated barcode data and place electronic orders as necessary to keep their customer's storeroom inventory stocked at optimum levels.

SmartVMI utilizes OrderZone's exclusive Order Approval System (OAS) allowing orders to be routed for customer approval before they are submitted to the supplier.

SmartVMI is the intelligent choice for saving time and money maintaining on-site inventory.

- ▶ Save time and labor costs associated with managing on-site inventory
- ▶ Reduce the amount of money wasted in overstocked and disorganized inventory
- ▶ Customers have the option to approve, edit and schedule all orders
- ▶ Customers and suppliers receive detailed and timely activity reports

KPI Scorecard™

OrderZone's Key Performance Indicator (KPI) Scorecard is an extraordinary analysis tool for any company managing a complex supply chain.

The KPI Scorecard is a central repository for collecting, managing and evaluating supplier performance.

The KPI Scorecard technology offers a robust on-line approval system. With it, users are able to accept, partially accept, or reject cost improvement submissions.

Additionally, the KPI Scorecard Supplier Rating System (SRS) helps maximize quality, efficiency and performance across your entire supply chain.

The KPI Supplier Rating System tracks supplier performance based on input from functional areas and systems within an organization (ERP data, QMS data, Supplier Self-Assessments, etc).

Sharing performance ratings and KPI data with suppliers improves supplier relationships and generates positive results in the areas of:

- ▶ Product Cost
- ▶ Product and Service Leadership
- ▶ Quality
- ▶ Operational Excellence
- ▶ Responsiveness and Client Care



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Interested in becoming an OrderZone supplier?

Join the fastest growing B2B marketplace for business products and services.
OrderZone suppliers do not incur set-up costs, membership fees or item listing fees.

For more information visit:
www.orderzone.com/supplier