



The Complete Commercial Roof Replacement Solution



What is Marmaris?

- ◆ Marmaris Group is the commercial roof leasing company
- ◆ We specialize in customer-focused solutions for commercial roof replacement
- ◆ We offer a totally integrated solution to large roof replacement projects
- ◆ What is that solution?

The Marmaris Solution

Marmaris seamlessly integrates:

- 💧 Financing
- 💧 Project Management
- 💧 Concept/Design
- 💧 Construction
- 💧 Maintenance & Repair

This removes inefficiencies inherent in the traditional contracting model

What Does This Mean to My Organization?

- 💧 Create Certainty in Planning
- 💧 Streamline Cash Flow
- 💧 Realize Cost Savings
- 💧 Alleviate Budget Concerns
- 💧 Reduce Administrative Burden

How Does it Work?

- ◆ Marmaris starts with an assessment of your organization's needs and existing infrastructure.
- ◆ Marmaris' project team then reviews this evaluation with the customer and provides a solution that integrates:
 - ◆ Concept/Design
 - ◆ Installation
 - ◆ Financing Options
 - ◆ Maintenance & Repair

We call this Total Program Management

How Do I Lease a Roof?

- ◆ Leasing as a form of financing is not new
- ◆ Most organizations today use leased equipment of some kind – Copiers, Telephones, Vehicles, etc...
- ◆ Marmaris offers capital lease & sale-&-leaseback financing options
- ◆ The specific terms of the lease are negotiable

What Else Do I Need to Know?

- ◆ Marmaris is simply a better solution to traditional roof replacement
- ◆ We will guide you through the leasing process and all applicable protocol
- ◆ Our Total Program Management approach is completely consistent with the RFP process
- ◆ Compliance with all local and state governing law is assured
- ◆ Marmaris can provide legal validation from a variety of both local and state sources to assure program compliance and feasibility

Questions

