TECHTRA



## FOR IMMEDIATE RELEASE

## LOCKHEED MARTIN SELECTS TECHTRA TO PROVIDE A STATE-OF-THE-ART CORPORATE OFFSET MANAGEMENT SYSTEM

**Brossard** (Québec), April 19, 2011 – Techtra, a winner of the 2010 Microsoft Partner Network IMPACT Awards and a leading provider of business processes automation and advanced information management solutions, announced that it has been selected by Lockheed Martin [NYSE: LMT] to provide a Corporate Offset Management System to administer its highly complex worldwide offset programs.

The Lockheed Martin enterprise-level offset management system will give offset program managers the ability to properly manage contracts, programs and projects associated with country offset requirements, while providing all other corporate users with necessary visibility to analyze global trends and reap the rewards of detailed automated reporting. The new system will integrate Techtra's iCare framework structured around an innovative process management model that combines the power of relational databases with the flexibility and accessibility of Microsoft SharePoint technologies.

"We are extremely pleased to work with Lockheed Martin and see this achievement as a testimony to our ability to deliver the highest levels of high-fidelity, high-performance commercial-off-the shelf (COTS) business management solutions. Our vast expertise in Business Processes Automation coupled with more than 25 years of experience is unmatched, and we look forward to exceeding Lockheed Martin's expectations on this program," said André Larose, President and Chief Operating Officer Techtra.

This contract is a direct result of Lockheed Martin's industrial regional benefits obligation to Canada arising from the government's 2007 purchase of 17 CC-130J Super Hercules aircraft. It stands as a testament to the quality of the projects and to the commitment Lockheed Martin has made to partnership and growth with Canadian industry.

## **About Lockheed Martin**

Headquartered in Bethesda, Md., Lockheed Martin is a global security company that employs about 136,000 people worldwide and is principally engaged in the research, design, development, manufacture, integration and sustainment of advanced technology systems, products and services.

For further information about Lockheed Martin, please visit LockheedMartin.com (http://www.lockheedmartin.com).





## **About Techtra**

As a Microsoft Gold Certified Partner with 15 official Microsoft competencies and a winner of the 2010 Microsoft Partner Network IMPACT Awards for the SharePoint Business Intelligence Solution of the Year, Techtra is an organization that stands out for its unparalleled expertise in the areas of document management, Enterprise Content Management (ECM), Business Process Automation, Business Intelligence and custom applications development with Microsoft SharePoint and xRM platforms. Techtra's services and solutions are available worldwide through a network of strategic partners.

For further information about Techtra, please visit Techtra.ca (<u>http://www.techtra.ca</u>)

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