

“Generate leads, deploy training and instantly meet with customers using Adobe CONNECT without leaving **Salesforce.com.**”



Adobe Connect



C_ye Connect Your Events

“Generate leads and automatically track event attendance from Adobe Connect webinars”

- Custom branded portal to manage events
- Organize events by category, calendar or chronological
- Integrate popular social media to increase viral exposure of events
- Track event registration and attendance in Salesforce
- Paypal gateway to monetize events



T_ys Train Your Salesteam

“Deliver training hosted on Adobe Connect to your sales reps without leaving Salesforce.com”

- Adobe Connect hosted training displays in Salesforce.com for easy access
- Training results automatically tracked in Salesforce
- Single sign on access to incomplete training activities



C_yr Connect Your Reps

“Instantly meet with contacts/prospects using Adobe Connect and automatically track virtual meeting results in Salesforce.com”

- One click meeting access for organizers and attendees from any Salesforce contact record
- Meeting activities automatically tracked in a Salesforce contact related list
- Contacts in Salesforce are kept in sync with users in the Adobe Connect database
- Easily track online demos as a sales metric like phone calls, meetings and deals found

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