



## **Q and A**

### **Q: Who can benefit from Mobile MedCheck's services?**

**A:** 1. People without health insurance. There are 47 million people in the United States that do not have health insurance. People without health insurance can get tested for diseases and health issues at very economical costs for their own peace of mind. They might not otherwise have the opportunity to get tested and Mobile MedCheck provides the same tests that are administered in a doctor's office.

2. People that want to get tested confidentially for drugs, STDs, paternity (DNA), etc. Only the person tested knows their results, and those results are not noted on their medical records. By law positive results for HIV or communicable diseases must be reported to the Center for Disease Control, but patient names are not included in those reports.

3. People who are thinking about getting tested for life insurance can take a pre-life insurance test to learn their results ahead of time. Mobile MedCheck provides exactly the same test that a life insurance company will request. Once administered on behalf of a life insurance company, however, the person's test results will be recorded on their medical records.

4. People who have health insurance with a high deductible. They can get the peace of mind they seek by getting the test they need without paying more for a doctor visit.

5. Busy executives and individuals who want the convenience of taking medical tests in their office or home instead of spending time going to the doctor or waiting at labs. Results are posted online for the person to review confidentially at anytime and take to their doctor if they desire.

### **Q: What other companies offer Mobile MedCheck's services?**

**A:** There are many websites that offer various types of medical testing; however none provide a doctor or licensed professional to administer the tests in the privacy of a person's home or office. Most of the sites require that patients administer their own tests or go to a lab and have the tests conducted there.

### **Q: What do doctors think about Mobile MedCheck?**

**A:** A doctor's goal is to treat his or her patients for medical issues. Mobile MedCheck does not treat or advise on treatment. Therefore, Mobile MedCheck is not a substitute for a doctor's care. Mobile MedCheck only provides its clients with the knowledge of results from testing. And as indicated earlier, there are millions of people without health insurance that might not otherwise get tested for disease.

**Q: What was the rationale behind the creation of Mobile MedCheck?**

**A:** People are taking more control over their own lives and their own health. They are more savvy about health issues, but they have busy lives, and their time is limited. They want information quickly, conveniently and as inexpensively as possible. And of course, the millions of people without health insurance have the same needs.

**Q: Why would someone want to manage their own health problems when tests are hard to interpret and then act on?**

**A:** Who would be more concerned about their health problems and better equipped to deal with them than yourself? Mobile MedCheck doesn't replace a doctor's diagnosis or treatment; it provides its clients with easy-to-understand information that they can act on. Knowledge is key.

**Q: Why should we put our trust in Mobile MedCheck?**

**A:** Mobile MedCheck is an outgrowth of MEDXM, a company that has been providing the same services for insurance companies since 1990. Insurance companies have trusted the company nearly 20 years and the general public will receive the same reliable service.

**Q: Wouldn't a doctor first ask for his/her own tests and not accept these?**

**A:** Possibly, but if that happens, Mobile MedCheck's tests provide clients with a valuable first or second opinion.

**Q: Why would someone use Mobile MedCheck if they have insurance and won't get reimbursed for the tests?**

**A:** It's true that people who have medical insurance will not get reimbursed for Mobile MedCheck's tests. Mobile MedCheck provides medical testing at an affordable cost to people who do not have insurance. However, insured individuals who have high health insurance deductibles can also avoid the high cost of a doctor's office visit and/or lab tests. In some cases, the test could be much less than their \$500 to \$2,000 deductible.

**Q: What is the advantage if the test results still need to be taken to a doctor?**

**A:** Only a doctor can provide complete diagnosis and treatment, and having test results before seeing the doctor can speed up that process and allow patients to make the most of the limited time they have with the doctor.

**Q: Is Mobile MedCheck just for people who have something to hide, such as HIV or other STDs?**

**A:** No. Our primary mission is to provide preventive health screenings. All of our test results are confidential; however the state requires that positive HIV tests and other communicable diseases be reported to the Centers for Disease Control.

**Q: What lab does Mobile MedCheck use?**

**A:** Mobile MedCheck utilizes Heritage Labs, a division of Hooper Holmes Laboratories ~ a leader in providing the widest range of medical examinations, data collection, laboratory testing and underwriting services in the health care industry.

**Q: Does Mobile MedCheck have a medical director on staff?**

**A:** Yes. The company's national medical director is Dr. Hans Seungoh Park, who received his doctorate in medicine from the University of Illinois and is a member of the Medical Board of California Physicians and Surgeons. The company's medical team also includes doctors who specialize in family practice, pediatrics and urology.

**Q: What qualifies the executives of Mobile MedCheck to provide their services?**

**A:** Three Zahedi brothers -- Sy, Mohsen and Bahman -- head the Mobile MedCheck management team, and together, they have operated a highly regarded business in the health care industry for almost 20 years. In addition, their father, Ali, is an MD and is on the board of directors of Mobile MedCheck, and a fourth brother, Tooraj Zahedi, is an endocrinologist practicing in New York.

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