



Breaking new ground for investors



JOHN B. LEVY & COMPANY
REAL ESTATE INVESTMENT BANKING



The profitability of a sophisticated real estate venture depends on providing investors with structured financing that meets their unique requirements.

John B. Levy & Company helps developers and owners achieve the highest return on their investments by making sure they have immediate access to the most competitive sources of real estate capital on the market, including joint ventures, sponsor and preferred equity, and structured and mezzanine debt.



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Developing sophisticated capital structures for investors



- Preferred Equity**
- Mezzanine Financing**
- Structured Debt**
- Joint Ventures**

John B. Levy & Company is an innovative, client-focused real estate investment banking firm that provides developers and owners with a vast array of flexible debt and equity products for all major property sectors throughout the United States.

Raising Debt and Equity

The firm has worked extensively in the equity and debt markets for over twenty years. This experience ensures that our clients have immediate access both to traditional capital providers and emerging sources as well. We work with clients to develop financing strategies for their property, help them select the appropriate source of capital and negotiate the most favorable terms. Additionally, we invest our own capital in selected equity transactions.

Structured Financing

When real estate acquisitions and recapitalizations require more than traditional financing, clients want to explore capital alternatives. John B. Levy & Company has the ability to structure interrelated capital components in ways that create innovative financial solutions for even the most sophisticated transactions. We have experience with solutions ranging from customized mezzanine debt to joint ventures, preferred equity and company level equity investments.

John B. Levy & Company has unparalleled access to the complete array of commercial real estate capital, including all major domestic and international banks, as well as life insurance companies, pension fund advisers, hedge funds, finance companies, and Wall Street firms.



Structured investments
built on a solid foundation
expertise
service
credibility

Building on a proven history of successful real estate investments



Putting investors first

Investors choose John B. Levy & Company because ensuring the success of our clients is the foundation of our business.

Credibility and Service

Investors trust us because of the experience and expertise we bring to their venture. We are known for helping our clients find the best economic deal on the market and then executing their transaction with the utmost professionalism, always sensitive to deadlines and cost.

Relationships

With over twenty years' experience in commercial real estate investment banking, the firm has developed extensive relationships with major institutional real estate sources: pension fund managers and investment funds, real estate investment trusts and wealthy private investors, domestic and foreign investment sources. Through these relationships, we offer our clients access to capital from a wide range of sources, each with unique terms and pricing.

Expertise

Recently, we have helped secure more than \$1 billion in capital for investors nationwide and for all property types: office, retail, industrial, multifamily, and hotels. These transactions have ranged from traditional debt and equity placements to creatively structured capital financing, such as entity level equity investments. We have also invested with our clients in a number of transactions.

Not only do clients value our ability to match their ventures with appropriate and flexible financing structures, but they feel confident working with a company that provides them with up-to-date market knowledge and time-tested investment experience.



John B. Levy & Company's extensive knowledge of today's complex, rapidly changing commercial real estate environment helps clients mitigate risk and invest with confidence.

Advising investors in a fluid market

Timely, comprehensive research is vital when investors make multimillion dollar decisions in an industry as complex and fluid as commercial real estate. To help our clients pursue a strategy that contributes to their success and profitability, we provide them with extensive advisory services, as well as timely proprietary research on real estate financing, investments, and market trends.

Advisory Services

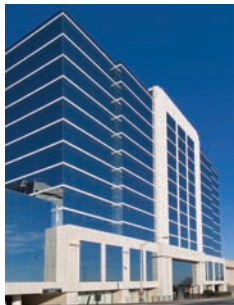
John B. Levy & Company often serves as a consultant to developers and builders, providing them with insight and analysis concerning strategies for structuring capital, positioning assets, and maneuvering through rapidly changing shifts in the market. With our guidance, clients gain a competitive advantage when pursuing emerging opportunities in the market.

Research

We have earned a reputation for producing the most extensive and expert research in the business.

John Levy, the company's founder, is the originator and author of the Barron's/John B. Levy & Co. National Mortgage Survey, a monthly column that surveys more than thirty of the country's largest institutional investors and buyers of commercial mortgage-backed securities. We also co-created the Giliberto-Levy Commercial Mortgage Performance IndexSM, the first index to track and measure the performance of commercial mortgage investments. This index, published in partnership with Property & Portfolio Research (PPR), provides clients with detailed analysis and commentary on their investments.

In addition to offering investors flexible debt and equity products, along with timely research, we also service many loans we originate. This allows us to establish a seamless relationship between clients and lenders for the life of a loan, helping to ensure that transactions are managed efficiently in terms of both time and cost.



Breaking new ground today

At John B. Levy & Company, we combine a rich knowledge of the capital markets with a clear understanding of today's complex, rapidly changing commercial real estate environment to give real estate investors a competitive edge in the market. Please call our office or visit us on the web to learn more about how we help investors break new ground.



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