Important Information about Project Health Control

Using Project Health Control is like having eyes and ears everywhere on your project, it is certainly not just another project management tool.

Our marketing activity has raised some common **misconceptions** about our service that we wish to expose.

(1) That Project Health Control (PHC) performs the same functions as packages already bought and implemented on the Project.

PHC is a service that runs in parallel to your existing systems and staff. The software that you see in the brochure is simply the tool that allows the PHC consultants to execute the service - hence it is incomparable to Microsoft Project, Primavera, TakeOver XP or any other "software packages" or "systems of management" currently in use. Instead PHC is a consultancy service that is paid for through time billing. The project staffs the PHC function in much the same way that it staffs its HSE or Admin department.

(2) That PHC is yet another system for staff to learn, with associated training costs and Project time lost during the implementation process.

PHC is rolled out to project staff gradually with practically no training involved at all. Your staff work on the Project's own control and administration systems. Their interface to PHC is limited to login and simple navigation through items assigned to them. Information is gathered through a system of simple 'comment' submissions, either during individual access to the system or at technical and management meetings. We do all analysis and meeting facilitation work leaving your staff to work on the project, not on PHC.

(3) That PHC is aimed at large Projects, relatively small projects not being suitable for the imposition of a particular methodology like PHC.

As PHC is a service where time is expended on the project, the cost will tend to rise in loose proportion to the size of the project. We say a practical minimum Project value for effective deployment of PHC is £10M, but it can be used on Projects even smaller than this at our discretion. The overhead of initial set-up and implementation is at our risk as the beneficial effects of PHC on your project become apparent very quickly (within two weeks).

(4) That PHC must be used right at the beginning, as a Project already under way has all its control systems in place and working.

PHC does not need to be in place at the beginning of a Project. Certainly, it is better for the Project if it is deployed early, but it can be applied as a quick fix for wayward Projects at any time during the Project's life. The more of a 'foothold' PHC has early into your project, the more money it will save and the quicker the project's finish.

The Essence of Project Health Control

PHC utilises experienced O&G professionals who on a daily (and hourly) basis analyse, study and work your projects data to identify concerns, potential delays, inconsistencies, and incorrect information that would otherwise, through the normal working of a project, go completely unnoticed until the problem 'matures'.

We conservatively estimate, based on previous project experience working with some of the biggest Oil and Gas operators (including National Oil Companies like Petrovietnam and multinationals like Shell and Total) that we can save 20% on a project's operational spend not only bringing in a project on time and on budget but well before time and considerably under budget. In the current financial climate this is a significant achievement.

In addition to saving money on projects PHC is also effectively used on the recovery of wayward projects. The systematic batch solving of concerns through PHC is an instant fix to bringing a project back on line. PHC is an innovative consultancy offering a completely unique solution to a problem that is endemic in the oil and gas industry - the tendency towards project overrun.

In our experience, project overrun happens almost entirely as a result of growing and compounding human factors. PHC in place on a project addresses this phenomenon directly, yet unobtrusively to the normal workings of the project.

The most common reaction we find to the idea of PHC as a Project accelerator is a combination of misconceptions that we can express in a sentence we hear most:

"... those things you are doing in Project Health Control, **we are doing them in our Project already..."**

Whereas in fact we can definitely say that you're not!

Please Don't Underestimate the Power of PHC

> We would be very happy to give and urge you to accept, a very brief presentation (we know your time is precious so the presentation lasts for only 40mins) to you and your associated colleagues, either together or separately, on what PHC is and how it can benefit your Project.