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NexTec Group Implements Microsoft Dynamics GP Solution for The Magellan Group

Specialty Wood Products Supplier Replaces QuickBooks® Software with an Enterprise Solution Implemented by NexTec Group

Seattle, WA—May 10, 2011—NexTec Group, a national partner for Microsoft business solutions, recently implemented a comprehensive accounting, financial management, and distribution solution for The Magellan Group Ltd, based on Microsoft Dynamics GP.

The Magellan Group is a specialty wood products importer and distributor based in the Pacific Northwest. The company sources pine and fir, hardwood flooring and decking, and finished wood shelving products from efficient, conscientious partners around the world.

The company had been using QuickBooks® Enterprise Solutions, but its enormous transaction volume strained the software beyond usability. The company looked at several options before deciding on Microsoft Dynamics GP, including Microsoft NAV® and iCode Everest™.

“NexTec Group was the main reason behind our decision to choose Microsoft Dynamics,” said Pamela Olson, manager of finance and administration for The Magellan Group. “They understood our business and approached the project as a problem-solving mission, not as a software-selling mission.”

Microsoft Dynamics GP met most of The Magellan Group’s needs out of the box, and NexTec Group designed and implemented customizations to meet the balance of the company’s requirements. One customization integrated the company’s EDI software into Microsoft Dynamics GP, speeding processing and minimizing manual data entry. Another speeds remittance reconciliation by matching incoming payment transactions to the customer invoices.

Powerful, intuitive order entry and warehouse management functionality present in Microsoft Dynamics GP and the addition of an integrated freight manifesting application have dramatically reduced the time The Magellan Group spends processing and shipping orders – from a previous ten hours per day down to just two.

Joshua Thigpen, general manager of NexTec Group in the Pacific Northwest, indicates that the solution implemented for The Magellan Group demonstrates the flexibility, scalability, and robust feature set of Microsoft Dynamics GP. “The Magellan Group is benefitting from the open database design of the product that allows us to easily and rapidly integrate third-party solutions and custom workflows that enhance usability and speed return on investment – without hindering their ability to upgrade and maintain the software.”

Overall, the efficiencies gained since the switch to Microsoft Dynamics GP have saved The Magellan Group the equivalent of two or more full-time personnel, and that time saved is now being used to tackle more strategic tasks.

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About NexTec Group

Founded in 1994, NexTec Group has a team of more than 70 employees in 6 offices Nationwide. We specialize in providing small, medium and mid-enterprise companies with financial; enterprise resource planning (ERP); Customer Relationship Management (CRM) and Budgeting, Forecasting and Planning solutions tailored to their specific industry and functional needs. We leverage industry standard technologies and integrate our products with best-of-breed reporting and analytical tools to deliver robust, affordable end-to-end application solutions suited to your business. For more information about NexTec Group, our solutions and our technical consulting and implementation services, please visit: www.nextecgroup.com.

About The Magellan Group, Ltd.

Since 1994, The Magellan Group, Ltd. has been pioneering the development of raw lumber and value added products from the world’s premier plantations. The company sources pine and fir, hardwood flooring and decking, and finished wood shelving products from efficient, conscientious partners around the world. The company maintains a commitment to the environment and to its customers, working with vertically-oriented businesses to ensure a stable and consistent quality of wood delivering in a timely fashion. A large percentage of the company’s production facilities have received Forest Stewardship Council (FSC) certification. Learn more at www.worldforest.com or by calling 360.779.3275.