



**KEY FACTS**

Founded in 2000 by Nir Orbach, CEO. Private and entrepreneurial in nature. Hands-on leadership team with extensive business and technology experience.

**Awarded: 2010 Canadian SAP Business All-in-One Partner of the Year**

**Specialization:**

- Achieving optimized operations via faster, lower cost and lower risk SAP® implementations and platform-independent Business Effectiveness consulting.
- Reducing IT TCO through Application Maintenance & Enhancement Services and Outsourcing.

**Consultants:** >250 consultants deployed on projects in 2010, with average SAP® or other relevant experience of 10+ years.

**Customers:** > 175 across multiple industries

**Geographical capability:**

Primarily USA and Canada focused, with successful international services delivery in the UK, China, Switzerland, Turkey, Germany, France, Mexico, Brazil, Argentina.

**Offices:** Toronto (Head Office), Boston, Calgary, Houston, Denver, Zurich.

**Products:**

- SAP® Business All-in-One
- SAP® Business One
- SAP® Business Objects
- SAP® Business ByDesign

**Services:**

- SAP® Implementations & Upgrades
- SAP® Business Intelligence Solutions
- Application Maintenance & Enhancement Services
- Outsourcing Services
- Strategic Consulting focused on Reliability & Maintenance Optimization
- Operational / Business Process Improvement Consulting
- People / Organization Consulting

Illumiti is a Systems Integration and Management Consulting company. We enable customers to realize their vision by leveraging technology, people, and leading business practices. Since its founding in the year 2000, Illumiti has developed a reputation for delivering successful customer projects **“faster, smarter and leaner.”**

**Optimized and ready for change**

Illumiti helps its clients achieve optimized operations in the key areas at the core of their business, by implementing custom-fit SAP® systems and other solutions faster, at a lower cost, and at a lower risk than other alternatives. We focus on you, the customer. Driving bottom-line performance depends on optimized operations where reliable & accessible information enables informed actions. We find innovative solutions to your business challenges and demonstrate agility in service delivery, to do what makes the most sense for your organization. We leverage proven and highly-effective methodologies to maximize business results.

**Our people make the difference**

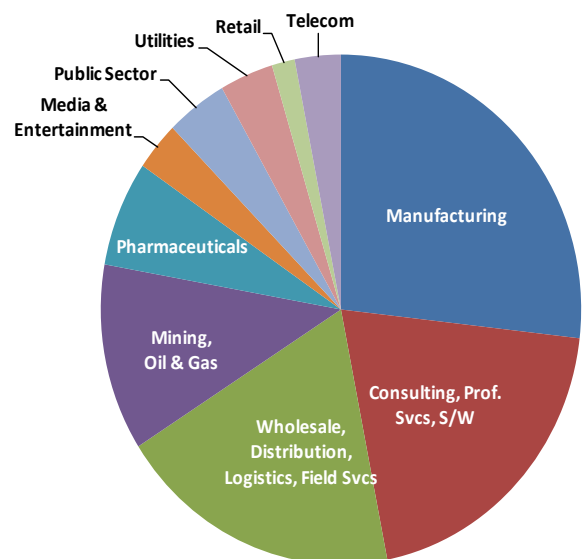
Illumiti prides itself on its uncompromising selection of the highest quality professional staff, specifically matched to the needs of each customer engagement. Project team members typically average 10+ years of experience in relevant business processes, industry best practices and SAP® modules or other technology platforms / applications.

**Track record and industry expertise**

Illumiti serves more than 175 customers across a multitude of industry sectors and locations (see partial listing overleaf). From its founding in 2000 to the end of 2010, Illumiti has completed more than 80 successful implementations at small, mid-sized, and large enterprises. Illumiti provides its AMES to a large number of its clients. In addition we have helped to optimize the systems of many of our clients satisfaction level is unparalleled.



**Client Distribution By Industry**



For more information, please visit our website at [www.illumiti.com](http://www.illumiti.com) or call us at 905.737.1066

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# Realize your vision!

## Supporting your critical business needs—Illumiti products & services at a glance

Illumiti Product / Service	Strategic Consulting Services	Operational / Business Process Improvement Consulting	People / Organization Consulting	SAP® Implementations & Upgrades	Microsoft (non-ERP) Implementation / Development	S/W & H/W Sales	Application Maintenance & Enhancement Services	Outsourcing Services
<b>Business Need</b>								
Optimize business operations	√	√	√	√		√		
Make data more accurate, consistent and actionable	√	√	√	√	√	√		
Improve decision-making timing and quality	√	√	√	√	√	√		
Add functionality to support business		√	√	√	√	√	√	
Meet new standards and regulations		√	√	√		√		
Expand internationally and support new partnerships / M&A		√	√	√		√		
Increase IT support effectiveness	√	√	√	√	√	√	√	√
Reduce IT TCO	√	√	√	√	√	√		√
Keep up-to-date with the latest technologies			√	√	√	√		√

Whether it's a first time Enterprise Resource Planning (ERP) & Information Technology initiative, a merger & acquisition related project, a drive to propel a business to best-in-class performance, or a system roll-out to other business divisions or countries, Illumiti does it faster, at a lower cost, and with a higher level of confidence.

Illumiti helps its customers drive competitive advantage through its focus on the DATA -> INFORMATION -> ACTION loop for Business Intelligence. We enable businesses to leverage IT solutions to ensure they have accurate data from which to report information and thereby enable managers and executives to take informed actions that deliver competitive advantage.



Illumiti's consulting services form an integral part of our client engagements and are particularly well suited to facilitate critical business effectiveness improvements such

as MRO Inventory Reduction; Planner and Scheduler Competence Development; Finite Scheduling Improvements; Warehousing excellence; and Lean / Six Sigma / Theory Of Constraints (TOC) tool infusions. Illumiti is perfectly positioned to assist you with the system changes you require to support the ongoing business changes that give you your competitive edge and streamline operations.

Illumiti is a Gold Level SAP® Channel Partner, licensed to resell SAP®'s Business All-in-One suite as well as SAP® Business One.

*"Our success comes from our constant focus on customer satisfaction and responsiveness. We strive to exceed our client's expectations with every project or assignment that we undertake."*

**Nir Orbach**  
Chief Executive Officer  
Illumiti

### Sample customers:

ABB · Alamos Gold · Altana Pharma / Nycomed · Andean Resources · Aritzia · BC Hydro · Carpathian Gold · City of Nanaimo · R. A. Chisholm · City of Mississauga · Contract Pharmaceuticals · Direct Energy · CMW (DitchWitch) · Eldorado Gold · Electrical Safety Authority · Embanet · GlassCell Isofab · Glencore · Gourmet Settings · Graceway Pharma · H. J. Heinz · Laricina Oilsands · LionBridge Technologies · Magna · Mul-T-Lock · Omstead Foods · Neptune Technologies · New Gold · Northgate Minerals · Panasonic · Patriot Forge · Province of Nova Scotia · Respironics · Research In Motion · SCI Logistics · Shred-It Canada · Sony Music · Spin Master Toys · St Andrew Goldfields · Sunshine Oilsands · Thales Rail Signaling · TheMIGroup · J.A. Wilson Display

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