

Focus and Expertise



Data Strategy is the premier provider of end to end virtualization solutions

FOCUS Data Strategy was formed with a single focus; to provide customers with the ability to effectively manage their data while controlling costs resulting from server and data growth. As virtualization experts, we concentrate our competence on the following areas of Data Center Optimization; Virtualization, Backup, Business Continuity, Networking Infrastructure and Private/Public/Hybrid Cloud Consultation. Data Strategy has helped clients within industries including healthcare, education, financial services, manufacturing, government, and retail. We serve as a partner by helping identify critical business objectives through solution design and implementation. It is this demonstrated experience that qualifies Data Strategy to deliver tailored virtualization solutions across all industry leading hardware platforms.

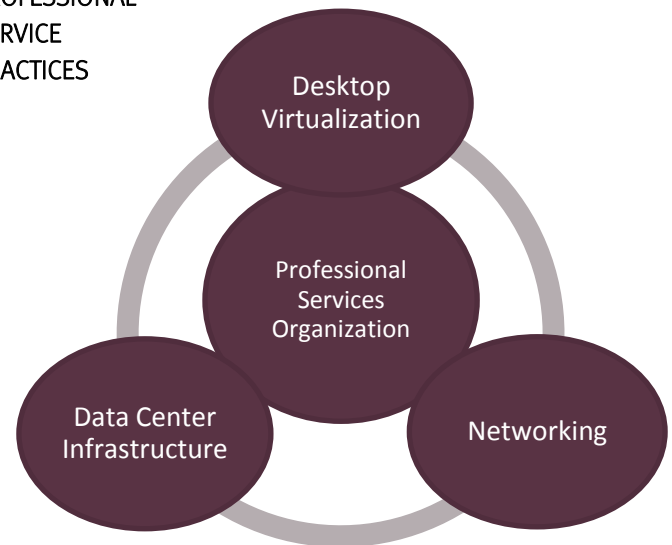
EXPERTISE

- Desktop, Application, Server and Data Center Virtualization
 - Assessment, Capacity Planning, Architecture Design, Deployment, Upgrade, Migration
- Networking Infrastructure
 - Architecture Design, Implementation, Troubleshooting, Staff Augmentation, Strategic Growth Initiatives
- Enterprise Storage
 - Assessment, Capacity Planning, Architecture Design, Deployment, Migration, Replication and Staff Augmentation, Managed Services
- Business Continuity and Disaster Recovery
 - GAP Analysis, Recovery Planning & Runbook Development / Implementation / Automation and Recovery Site Hosting
- Cloud Offerings
 - GAP Analysis, Operational Readiness, Accelerated Cloud Adoption Program, Exploratory Private Cloud

PARTNER ALLIANCES

- VMware Premier Business Partner
 - Virtualization Desktop, Infrastructure and Business Continuity
- HP Elite Business Partner
 - Storage Architecture, Virtualization Elite, Desktop/Server Infrastructure, Healthcare Elite
- CISCO Premier Certified Partner
 - Advanced Data Center Architecture Specialization, Networking Infrastructure and Storage Networking
- EMC Velocity Partner
 - Unified Storage, Backup & Recovery, RecoverPoint
- IBM Premier Business Partner
 - Enterprise Servers and Storage Infrastructure
- DELL Preferred Storage Specialist

PROFESSIONAL SERVICE PRACTICES



CONTRACT MANAGEMENT Along with the hardware and software that keeps your business running comes a wealth of licenses, support agreements, renewal terms, and maintenance records that need managing. We will maintain and track these agreements for you, thus benefiting your organization by:

- Avoiding costs of reinstatement fees when contracts lapse
- Eliminating support payment on non-production as well as retired equipment
- Simplifying management of multiple contracts