



BEI Honored with Top Award from Microsoft for Fiscal Year 2011: Mid-Atlantic SMB Partner of the Year

July 26, 2011

2011 is the third consecutive year that BEI has received a top award at the Microsoft Worldwide Partner Conference. BEI leverages training and certification in Microsoft's products along with the resources available to as a premier partner to ensure BEI clients get the most possible value from their Microsoft products.

BEI (Business Engineering) announced that it received the "Mid-Atlantic SMB (Small and Midsize Business) Partner of the Year" at an awards ceremony on July 13, 2011 at the Microsoft World Wide Partner Conference in Los Angeles. The award was presented by Kim Tubbs-Herron, Microsoft Regional General Manager – Small and Midsize Business.

Kim Tubbs-Herron commented on the award, "Congratulations to BEI as the Microsoft FY11 Mid Atlantic SMB Partner of the Year. BEI has demonstrated strong capability to deliver customer solutions developed on the Microsoft platform. Thank you for your fantastic results and consistent commitment to Microsoft."

Mike Jennings, President of BEI, commented, "We are very proud to be recognized for the third consecutive year as a one of Microsoft's top partners. We work very hard to support our customers and our relationship with Microsoft and continuing expertise with their products is a major factor in our ability to do so. We leverage our training and certification in Microsoft's products along with the resources available to us as a premier partner to ensure our clients get the most possible value from their Microsoft products. We look forward to continuing this strong relationship with Microsoft and remaining among the best partners on the East Coast."

BEI is a top-level Tier 3 member of the Cloud Champions Club program, which offers resources, incentives and training to eligible U.S. partners that have made a commitment to the cloud. They are also a member of the Cloud Champions Partners Advisory Council, which is an elite group chosen to provide input and feedback to Microsoft regarding Cloud Solutions. BEI has been selling and supporting client using Microsoft's Cloud-based solutions since 2004. They are also a member of the exclusive VAR Champions Club Program, which is designed to recognize value added resellers for their impact in the marketplace, and deliver value in terms of incentives and engagement to help their business thrive.

BEI is a privately owned business that has been providing IT support services to organizations of all sizes throughout the Washington DC metro area since 1987. Today BEI provides network design, installation, support, maintenance and procurement services to hundreds of clients in the region and has become the area's premier provider of healthcare IT consulting and services. They are a Microsoft Partner with Gold Competencies in Server Platform and Volume Licensing and several Silver Competencies.