The Social Media Habits of AT&T, Verizon, T-Mobile, and hundreds of other brands active on Facebook & Twitter...

...analyzed by unmetric

## Some screenshots from the LINNELIC web application...

#### With unmetric

#### Pick and choose brands to analyse on



Select brands you compete with or just about any brand you'd like to study in depth (even if they're not in your sector)

Select a Sector	Choose	from these 32 Facebook Pages in Tele	com	
FMCG-Personal Care	•		Search	
Insurance Media Mobiles & Handhelds Pharma & Health	<b>(</b> )	AT&T Likes:1,701,376 - Geo Focus:USA	Add	-
Publishing Restaurant & Cafe Retail	, e	AT&T Jobs: College Connection Likes:3,918 - Geo Focus:USA	Add	
Technology <b>Telecom</b> Travel		AT&T Small Business Likes:3,567 - Geo Focus:USA	Add	
Suggest a sector	2	AT&T U-verse Likes:339,880 · Geo Focus:USA	Add	Ŧ
We're always looking for new sectors to cover. So go ahead, an tell us what we should include.	Let us	ing for a Facebook page not listed here? know what's missing and we'll add it to our 'crunch this' list ge or better still, their Facebook page address (URL).	ASAP. Please enter the	name of
Submit		Submi	t	

Get a bird's eye view and alerts on brands that matter to you

Summary of Facebo	ook Pages I sometimes mo	onitor • for the last 7 days
Virgin Mobile USA	Windstream Communications	Qwest
Likes: <b>67,550</b>	Likes: <b>5,661</b>	Likes: <b>8,885</b>
New Likes: 660 (last 7 days)	New Likes: <b>41</b> (last 7 days)	New Likes: <b>0</b> (last 7 days)
Geo Focus: USA	Geo Focus: USA	Geo Focus: USA
Sector: Telecom	Sector: Telecom	Sector: Telecom
→ Detailed Analytics	→ Detailed Analytics	→ Detailed Analytics
ALERTS for your Facebook brand 9,839. That's the number of fans these 7 rands added to their fan-base.	ds and the "Financial Services" sector in With a growth rate of 1.3%, Fairpoint Communications enjoyed the highest fan	the last 7 days Among the 7 brands you are monitoring, Windstream was engaging best with their
,028 new posts were written across these	growth rate amongst the 7 brands you are monitoring. <u>See how they grew.</u> <b>3,614,055</b> is the total number of fans	fans. <u>Learn more.</u> <u>A post</u> by Windstream struck a chord –
'brand walls'. That's an average of <b>48.3</b> osts per day – per wall!	across these 7 pages. AT&T leads the pack with 1,701,376. Learn more.	with the best engagement amongst 3 posts by the 7 brands you are monitoring.

### Dive deep into any brand

urmetric f t Analysis of FairPoint	Communications ▼ for the last 7 days ▼
Generative Fans Engagement Content	
About this Facebook page	Activity in the last 7 days
FairPoint Communications	▶ Fan base grew faster than the average Telecom Facebook page
832 11 TOTAL LIKES NEW LIKES (last 7 days)	<ul> <li>16 Posts</li> <li>→ The engagement (with fans) for these posts was below average</li> </ul>
<b>Company Overview</b> (from Facebook Page) FairPoint Communications delivers modern communications technology with respect, commitment, and a can-do spirit. Headquartered in Charlotte, North Carolina, FairPoint Communications, Inc. is a lea	8 Tags → This gives you an idea of the diversity of content the page admin posted
Visit the FairPoint Communications facebook page	Notes & Alerts (What's this?) On an average, 12% of content posted by admins was "brand related"

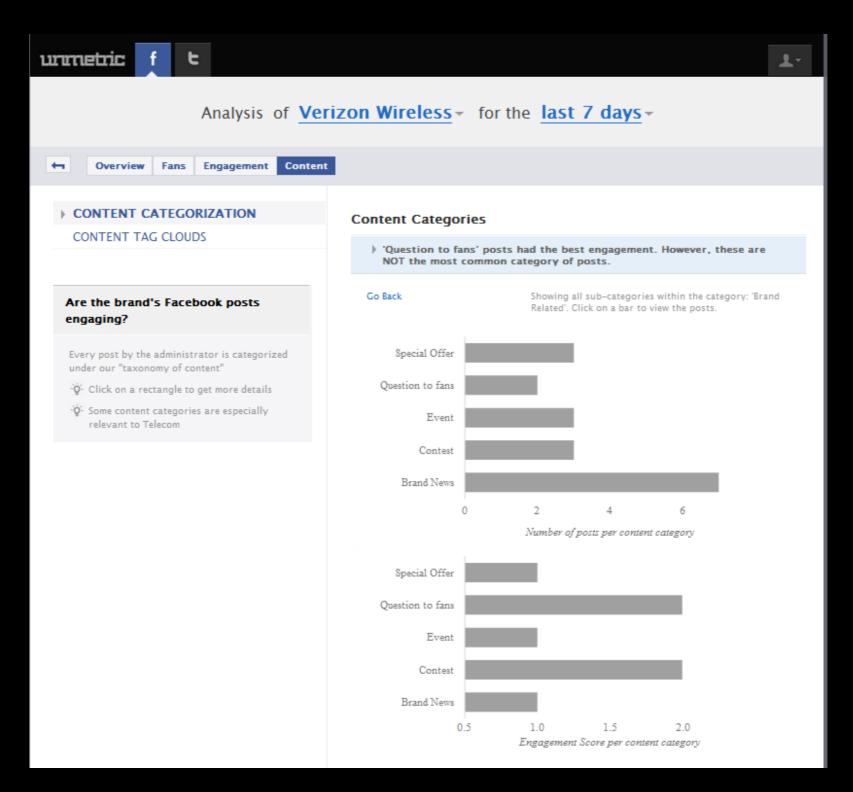
Study their Fan Growth and Fan Profile...

urmetric f t	<b>1</b> -
Analysis of <u>V</u>	erizon Wireless • for the last 7 days •
Overview Fans Engagement Conten	It
Fans profile (1,515,170 TOTAL FANS)	Fan growth in the last 7 days (11,280 FANS GAINED 1)
Mostly Young, Female and Attached.	Verizon Wireless has lower growth rate (0.8%) than the sector (1.1%).
Demographic Profile of Fans in United States	1,520,000
Male: 47% Female: 53%	
Age Profile (%)	1,515,000
Below 21 (32%)	
21-30 (34%)	1,510,000
31-40 (15%) 41-50 (9%)	
51-60 (4%)	1,505,000
Over 60 (2%)	1,503,000
Relationship Status (%)	1 500 000
Single (36%)	1,500,000 SEP 01 SEP 02 SEP 03 SEP 04 SEP 05 SEP 06 SEP 07
In a Relation (17%)	
Engaged (3%)	TIP: Check out Engagement to see how much these fans care about what Verizon Wireless is
Married (24%)	saying.
Unknown (17%)	

#### ...and their Rules of Engagement

unmetric f t		1-
Analysis of Windstrea	m Communications • for the last	7 days -
← Overview Fans Engagement Content		
<ul> <li>Most posts were by the community.</li> <li>More negative than positive vibes on this wall.</li> </ul>	Windstream Communications is engaging well wit	h its community. <u>Here's why</u>
Engagement Details	FaceBook Posts in the last 7 days	How we compute Engagement Scores
Total Posts 41	Tue, Sep 6 at 06:35 PM • View original Post Have a wonderful and safe Labor Day weekend!	L <sup>0</sup> 29 📮 12 🛱 51
Admin 3 92.7%	Sat, Sep 3 at 03:26 AM  View original Post The Labor Day weekend is almost here! What are your plans? Fri, Sep 2 at 06:38 PM  View original Post	🖒 5 💭 26 🗱 38
Fans 38	See the Facebook Wall for Windstream Communicat	tions
Sentiment Analysis		
26 Posts		
7 Posts 8 Posts		

#### Dissect their Content Strategy like never before



### Dissect their Content Strategy like never before

unmetric f t	Analysis of Verizon Wireless <ul> <li>for the last month</li> </ul> Overview         Fans         Engagement         Content           CONTENT CATEGORIZATION         Image: Check out of the last month         Image: Check out of the last month         Image: Check out of the last month           CONTENT TAG CLOUDS         2 year activation and data dist of the last month         4G LTE Android Bionic Challenge Check out of DROID Live Q&A chat session ShopTips           Somecard from our Smartphone Glossary         Source:         Dub.vitrue.com         Street Team MA Verizon           Video         Verizon Wireless of Workshop Registration of the parts of speech. Then, with the portant nous and adject of speech. Then, withe
Analysis of Ve	erizon Wireless for the last month
Overview Fans Engagement Content	
CONTENT CATEGORIZATION	✓ Ignore Fan Posts
CONTENT TAG CLOUDS  Not just another word in the wall	Challenge Check out DROID Live Q&A chat Mobile NFL New 2 year Power Q&A chat session ShopTips Someecard from our Smartphone Glossary Source:
All posts are run through an NLP algorithm to break it up into parts of speech. Then, with the help of a lexical database, Unmetric extracts important nouns and adjectives, and presents them here based on our proprietary assessment of relevance.	Wireless welcomes you to attend     Workshop Registration     app       attend our Free     back-to-school     chance to win     data package       required     day     device     event     favorite     friends       limited time     offer     p.m. ET     guestion     Sale     tablet
<ul> <li>-Q- Select/Unselect 'Ignore Fan posts' to get more insights</li> <li>-Q- Select a larger time period to get more relevant insights.</li> </ul>	

## Compare what matters on



Compare Facebook fans and...

metric	fE						<b>1</b> -
<u>Cor</u>	nparison ▼ of <u>Face</u> l	book Paç	jes I c	losely moni	<mark>tor</mark> ▼ for th	ne <mark>last 7 c</mark>	lays -
ans Posts	Engagement Sentiment						
		Far	ıs Today	,			
Select: All + N	None		AT&T has the most fans. Virgin Mobile USA had the highest growth.				
	AT&T USA		•	AT&T 🔴 T-Mobile	USA 🔵 Verizon W	ireless 🔵 Virgin M	obile USA
<b>I</b>	<b>T-Mobile USA</b> USA		1%	Windstream Communica	itions		
	Verizon Wireless USA	2	0.8%				
	Virgin Mobile USA USA	% Increase in Pans	0.6%	•			
	Windstream Communications USA	% Incre	0.4%			•	
			0.2%	500,000	1,000,000	1,500,000	2,000,000
		9	ТІР: Тур	ically, brands with more	Number of Fans	ve lower growth rate	5.

Compare Facebook fans and... engagement and more

urmetric f t		7.
Comparison • of Faceboo	ok Pages I closely monitor • for	the last 7 days -
Fans Posts Engagement Sentiment		
	Engagement in the last 7 days	How we compute Engagement Scores
Select: All - None	Windstream Communications engaged best w	vith its fans.
AZU SALU		
VSA	Virgin Mobile USA	
Verizon Wireless USA	Windstream Communicati	
Virgin Mobile USA	Verizon Wireless AT&T	
Windstream Communications USA	T-Mobile USA	20 30
	TIP: A couple of engaging posts, every once in a w	hile, is all it takes to get your scores up.

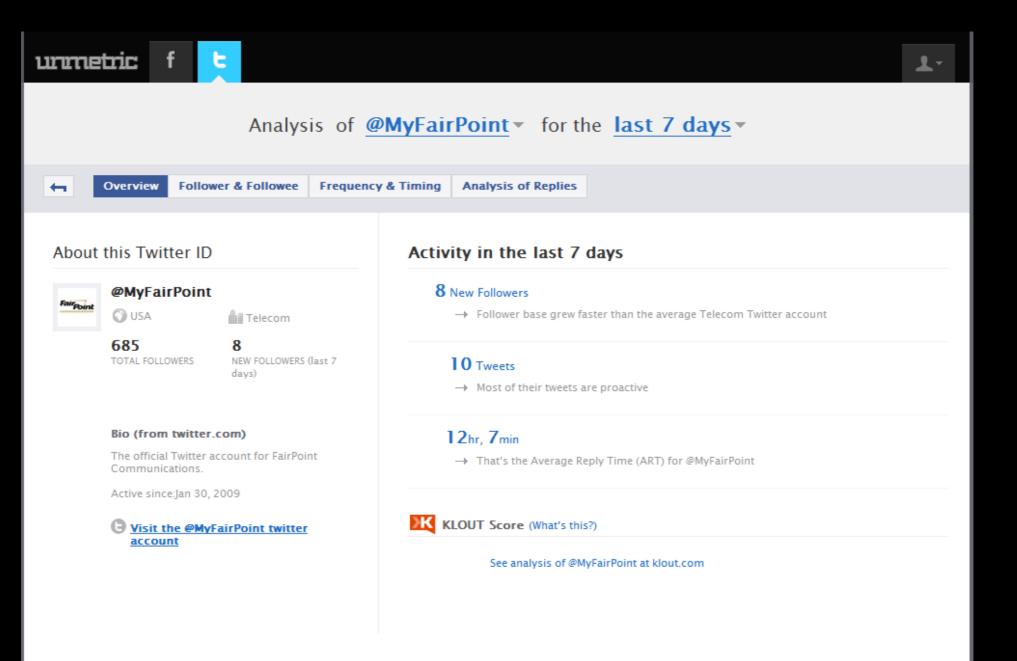
### twitter is similar

with some unique features of its own...

We have...

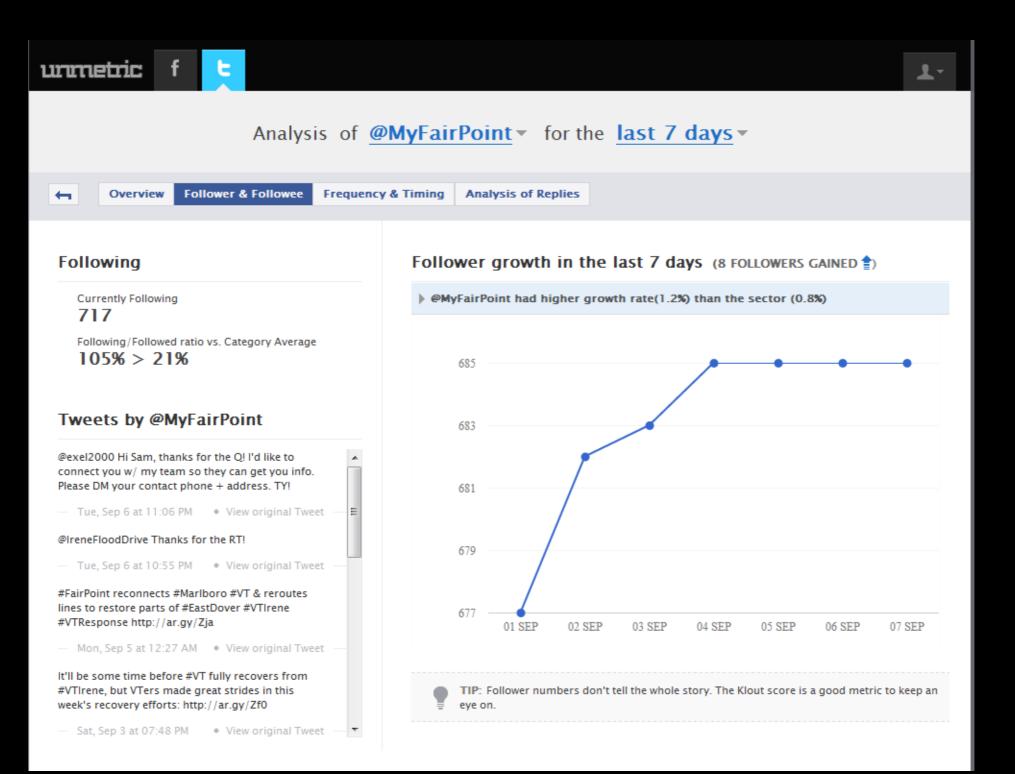
unmetric

#### twitter summary of a brand



unmetric

#### follower growth & followee ratio



We have...

unmetric

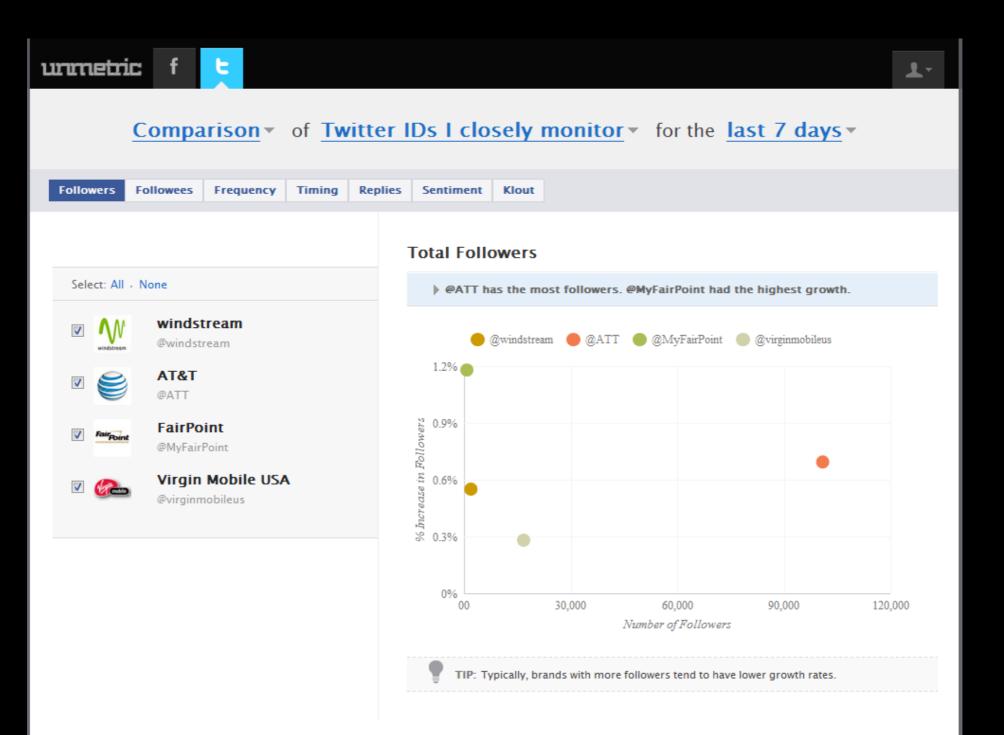
### tweet timing (in various ways)

urmetric f 😑	<b>1</b> -
Analysis of	<u>@MyFairPoint</u> ▼ for the <u>last 7 days</u> ▼
Overview Follower & Followee Freque	ncy & Timing Analysis of Replies
Tweet Timing	Tweets-by-type
Busiest time was 12am to 3am	On an average, @MyFairPoint had 2 tweets/day. Most of their tweets are proactive.
12am to 3am         3am to 6am         6am to 9am         9am to 12pm         12pm to 3pm         3pm to 6pm         6pm to 9pm         9pm to 12pm         0       1       2       3       4	Retweets: 0%       Proactive Tweets: 70%       Replies: 30%         Image: constraint of the second se

#### @reply metrics: in depth

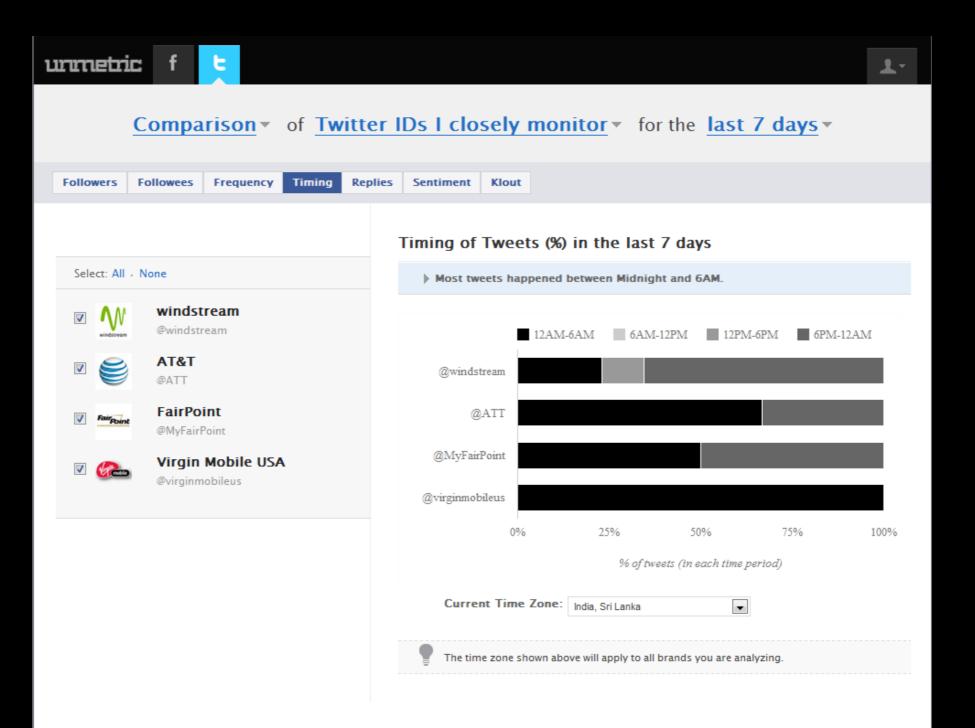
urmetric f	1	-
Analysis of @	MyFairPoint for the last 7 days	
Overview Follower & Followee Frequency	y & Timing Analysis of Replies	
Sentiment of Queries	ART (Average Reply Time)	
What were the replies by @MyFairPoint in response to: customer's criticism, praise or some other sentiment?	As more brands embrace Twitter as a customer service channel, the ART will become an increasingly important metric - to benchmark for oneself and against the competition	
33% of the queries were neutral	On an average, @MyFairPoint replied in 12hr, 7min	
66% positive (1) 0% negative	Within 15 mins	
Sample Queries & Replies	15 mins to 1 hour	
Response Time: 1day, 9min	1 hour to 24 hours	
<ul> <li>@exel2000 at 10:56 PM on 09/05/2011</li> <li>@MyFairPoint currently have 3mbs dsl. Are there any options for higher speeds in Keene, nh?</li> </ul>	More than 24 hours	
<ul> <li>@MyFairPoint at 11:06 PM on 09/06/2011</li> <li>@exel2000 Hi Sam, thanks for the Q! I'd like to connect you w/ my team so they can get you info. Please DM your contact phone + address. TY!</li> </ul>	0.00 0.25 0.50 0.75	
<< Previous Tweet Next Tweet >>	<b>REMEMBER:</b> Reply does NOT necessarily mean resolution. Nevertheless, acknowledging someone's tweet is the first step to engaging with them.	

#### **Compare Followers**



unmetric

#### **Compare Followers... and a lot more**



Today, most brands are "flying blind" on Social Media !

unnetric helps you navigate better - with objective metrics & benchmarks

W

# unmetric

**Competitive Social Media Intelligence** 

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Contact :

Lakshmanan (Lux) Narayan CEO & Co-Founder

lux@unmetric.com

+1 (415) 651 4524 +91 9840 573784