



## NEWS RELEASE

For more information, contact:

Greg Fulton, Greenway Medical Technologies, Inc., (770) 262-2347, [gregfulton@greenwaymedical.com](mailto:gregfulton@greenwaymedical.com)

James Robinson, GCI Health, (404) 259-6642, [james.robinson@gcihealth.com](mailto:james.robinson@gcihealth.com)

Erich Kirshner at CORHIO, (303) 921-6733, [erich@kirshnercommunications.com](mailto:erich@kirshnercommunications.com)

### **GREENWAY CUSTOMER COLORADO'S FIRST TO CONNECT EHR TO STATEWIDE HIE**

#### **Alpine Urology Exchanging Data with Boulder Community Hospital through CORHIO Health Information Exchange; Project Includes Partnerships with Medicity and State REC**

*September 21, 2011, Carrollton, Ga.* – Greenway Medical Technologies, Inc. and the Colorado Regional Health Information Organization (CORHIO) today announced that Greenway physician practice Alpine Urology has become the first physician office in Colorado to connect to CORHIO's statewide Health Information Exchange (HIE).

Alpine Urology, a four-provider specialty practice with locations in Boulder, Louisville and Longmont, implemented Greenway's electronic health record (EHR), practice management and interoperability solution [PrimeSUITE®](#) 2011 last year with the intent of advancing data exchange and care coordination through CORHIO's HIE.

"We selected PrimeSUITE for its integration of clinical, financial and administrative functions, and for its ability to exchange data with any number of healthcare institutions, HIEs and hospital systems," said Practice Administrator Bill Carlton.

The CORHIO HIE infrastructure is built using technology from Medicity, also a Greenway partner. Boulder Community Hospital is already connected to the CORHIO HIE and previously endorsed Greenway solutions to its affiliated physician practice clinics, which has also resulted in the selection of PrimeSUITE by hospital clinics.

In addition to its role as the state-designated entity for HIE, CORHIO manages Colorado's statewide Regional Extension Center initiative, CO-REC. In January of 2011, CO-REC [selected](#) PrimeSUITE as one of its approved EHR integration solutions. The approved list helps guide Colorado physician practices toward reliable EHR purchases, not only for the 2,295 healthcare providers targeted for EHR adoption by the REC, but for all physicians across the state who have not yet implemented an EHR.

For Alpine Urology, the combined advancements of care coordination has led to immediate

benefits. “The HIE helps us provide efficient, high-quality care by producing secure and accurate patient data,” added Carlton. “We send 90 percent of our labs to Boulder Community Hospital. By sharing information electronically, it eliminates the need to manually scan labs into our system, which saves our practice a lot of time, paper and manpower.

The CORHIO HIE provides access to patient information such as lab tests, pathology results, x-ray, MRI and transaction reports, and will be adding functionality to include the exchange of medication lists, allergies and immunizations among other data, according to CORHIO’s Director of Development and Outreach, Janice Whittleton.

“Greenway has been extraordinarily collaborative as we worked together, along with Medicity, to connect Alpine Urology to the CORHIO HIE,” said Phyllis Albritton, executive director of CORHIO. “Greenway’s PrimeSUITE EHR, as well as their underlying technology infrastructure, has helped the implementation go smoothly for all organizations involved.”

“It is well understood by this progressive collaboration that data liquidity and care coordination are keys to better patient outcomes and a more sustainable healthcare system,” said Greenway® President and CEO Tee Green. “We are very pleased that Alpine Urology is succeeding in its goals with PrimeSUITE, and that the CORHIO HIE and all of the partnerships within it are underway. This is a great day for healthcare delivery advancement and one of many more to come.”

### **About CORHIO**

CORHIO is dedicated to improving health care quality for all Coloradans through health information exchange (HIE). As the state designated entity for HIE, CORHIO collaborates with all health care stakeholders including physicians, hospitals, clinics, public health, nursing homes, home health, laboratories, health plans and patients to improve care coordination through secure systems and processes for sharing clinical information. CO-REC, a CORHIO initiative, assists primary care providers in adopting, implementing and becoming meaningful users of electronic health record (EHR) systems. CORHIO is a not-for-profit supported in large part by grants, including awards from The Colorado Health Foundation and from federal ARRA HITECH funds. CORHIO’s technical infrastructure is built on industry-leading HIE technology developed and maintained by Medicity. For more information about CORHIO, please visit [www.corhio.org](http://www.corhio.org).

### **About Greenway Medical Technologies, Inc.**

Greenway Medical Technologies provides innovative EHR, ambulatory healthcare and clinical research business solutions and services to more than 33,000 healthcare providers nationwide, in 30 specialties and subspecialties, by enhancing the delivery of patient care through advanced health IT software and on-demand services that allow physician practices to function at their highest level of efficiency in group practice, IDN, REC, HIE, IPA, Accountable Care Organization (ACO) and Patient Centered Medical Home (PCMH) settings. Established in 1998, Carrollton, Ga.-based Greenway is a privately held company with more than 500 employees.

### **About PrimeSUITE 2011 Meaningful Use Certification**

PrimeSUITE® 2011 is an ONC-ATCB Complete EHR. The 2011/2012 criteria supports the Stage 1 meaningful use measures required to qualify eligible providers and hospitals for funding under the American Recovery and Reinvestment Act (ARRA). This Complete EHR is 2011/2012 compliant and has been certified by the Certification Commission for Health Information Technology (CCHIT®), an ONC-ATCB, in accordance with the applicable certification criteria adopted by the Secretary of Health and Human Services. This certification does not represent an endorsement by the U.S. Department of Health and Human Services or guarantee the receipt of incentive payments. PrimeSUITE 2011 was certified on October 14, 2010, certification number CC-1112-699072-1 for clinical quality measures NQF 0421, 0013, 0028, 0041, 0024, 0038, 0031, 0032 and 0034.

Review complete details of PrimeSUITE 2011's meaningful use certification on CCHIT and ONC websites: <http://www.cchit.org/product/onc-atcb> and <http://onc-chpl.force.com/ehrcert>.

For more information about Greenway, visit [www.greenwaymedical.com](http://www.greenwaymedical.com). You can also follow developments at Greenway through online and social media:

- Greenway on Twitter: <http://bit.ly/GreenwayTwitter>
- Greenway on Facebook: <http://bit.ly/GreenwayFacebook>
- Greenway on YouTube: <http://bit.ly/GreenwayYouTube>
- BlogEHR: <http://bit.ly/BlogEHR>
- Tee Green on Twitter: <http://twitter.com/#!/wteegreen>
- Justin Barnes on Twitter: <http://twitter.com/#!/hitadvisor>
- Eric Grunden on Twitter: <http://twitter.com/#!/egrunden>

Except for the historical information contained herein, the matters discussed in the press release are forward-looking statements within the meaning of the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially, including but not limited to economic, competitive, governmental, and technological factors affecting the Company's operations, markets, services and related products, prices, and other factors.

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