# SharedMall<sup>®</sup> Overview



Common People Services, LLC Email: <u>info@sharedmall.com</u>

#### **The Need**

Local businesses are key drivers of their local economy and jobs. Unfortunately, local businesses have been at a disadvantage due to the growing popularity of online ecommerce, which is mostly disjoint from local commerce.

Local businesses are at a disadvantage

### The Gap



The local shopping process is manual, lacking the convenience and competitiveness of online e-commerce.

Shipping orders can be placed 24x7... WHY NOT pickup and delivery?

#### **The Solution - SharedMall®**



The goodness of local shopping + The benefits of online e-commerce

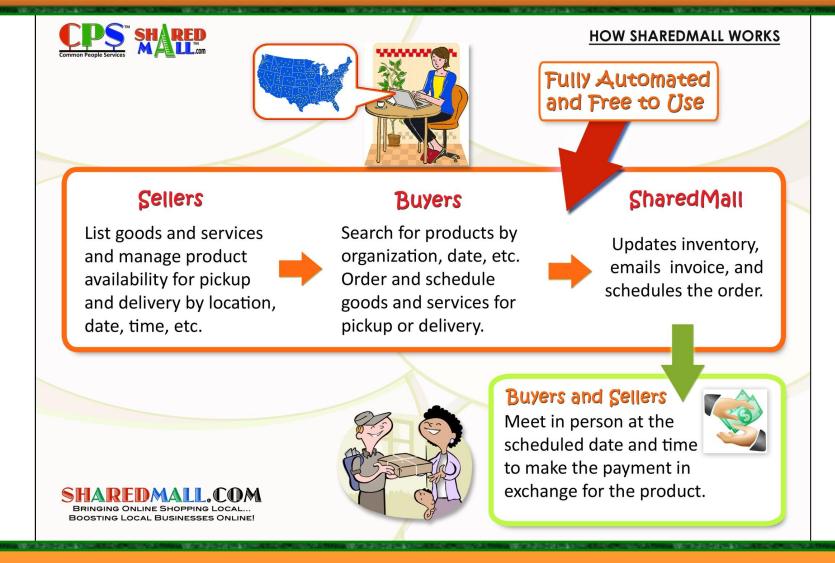
Automated local orders, appointments, and reservations

#### SharedMall<sup>®</sup> - An Evolution



Your window to a world of new opportunities

### **How It Works**



Local shopping mimicked online

### What It Makes Possible

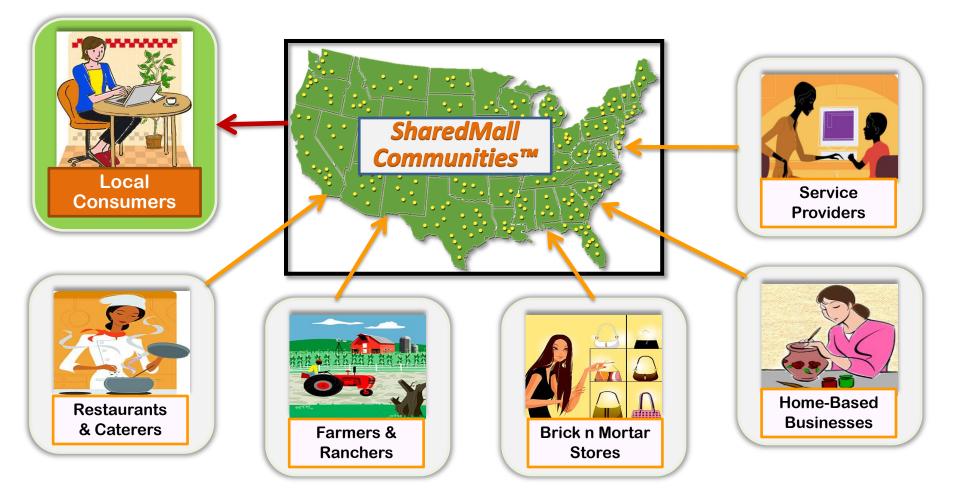
- Local Pickup orders
- Local Delivery orders
- Service appointments
- Event registration
- Seating Reservations
- Scheduling of orders
- Immediate availability

- Seasonal availability
- Proximity-based sales
- Schedule-sensitive sales
- Redeeming Local coupons
- Offline payment orders
- Org-centric shopping
- Local market orders

... and much more

A unique one-size-fits-all online marketplace

#### Who Can Use It



Connecting entire communities together in a single marketplace

#### **Example Use-Cases Enabled**

- Restaurant manages dine-in, take-out, and delivery orders online
- Farmer sells fresh produce online, for pickup at a local farmers market, or delivery from their farm store
- Restaurant sources fresh produce from local farms
- Bed and Breakfast automates daily room reservations
- Fisherman receives same day pickup/delivery orders
- Piano instructor automates her class registrations
- Painter automates initial consultation appointments
- Home-based Artisan sells only 5-7pm on weekdays
- Caterer receives online orders and appointments

Your schedule, Your location, Your community, Your MALL™



SharedMall<sup>®</sup> introduces a "shared" revenue model designed to bring Buy Local groups, local businesses, entrepreneurs, local consumers, and job seekers together in accelerating the nation towards a network of self-sustained local economies.

#### Founded on Goodness

## **For Local Businesses**

- The most effective business and product locator
- The only truly local and green way to sell online
- The most affordable online e-commerce solution
- A uniquely powerful cross-marketing solution
- Online sales with zero shipping overhead
- Online orders matching local store and office hours
- Option to outsource storefront management services
- Automated inventory management and invoicing
- Coupons and seasonal discount management
- Customer management based on historical data
- Easy integration into existing websites
- …and much more!

A readymade online marketplace for all local businesses

### **For Local Consumers**

- The most effective way to find local sellers and products
- A one-stop-shop online marketplace for local shopping
- > No need for phone calls or emails to place local orders
- The convenience of shopping locally from home
- The convenience of scheduling local orders online
- Same day online orders for local pickup and delivery
- Savings due to offline payments and no shipping
- Opportunity to go local and green in online shopping habits
- Ability to find nearby businesses and shop online
- Ability to redeem coupons from local businesses online
- Option to pay for product at the time of pickup or delivery
- …and much more!

The convenience of buying locally from home, on your own schedule

## **For Buy Local Groups**

#### **Collaborate to:**

- Establish your organization's identity on SharedMall<sup>®</sup>
- Upgrade to a map-based member AND product listing
- Benefit from the most advanced local shopping marketplace
- Offer prioritized SharedMall<sup>®</sup> support to your members
- Enable Buy Local coupons to be redeemed online
- Enable online shopping by your member community
- Catalyze Buy Local and help local businesses compete
- Hire job seekers and benefit from a new revenue stream
- Enhance organization's value proposition and grow

#### A game-changing opportunity to catalyze Buy Local

#### **For Entrepreneurs**

## Use your own skills and experience to generate an income from the convenience of your home and your own schedule.

**Example skills**: Baking, catering, painting, knitting, tutoring, cooking lessons, sewing lessons, music lessons, gardening lessons, babysitting, elderly care, pet sitting, dog walking, landscaping, personal car rental, transportation and delivery services, etc.

**Example schedule allowed for incoming orders:** 

5-9 pm only on Mon., Wed., Fri., and Sat.

Free BRONZE membership gets you started at ZERO cost

### **For Job Seekers**

**Step 1:** Get trained and certified by Common People Services, LLC to manage storefronts on SharedMall<sup>®</sup>.

**Step 2:** Connect with a Buy Local group (e.g. farmers market, local restaurant association, etc.) and local businesses in your neighborhood.

**Step 3:** Offer your SharedMall<sup>®</sup> storefront management services independently to members of Buy Local group (restaurants, farms, etc.) and other local businesses.

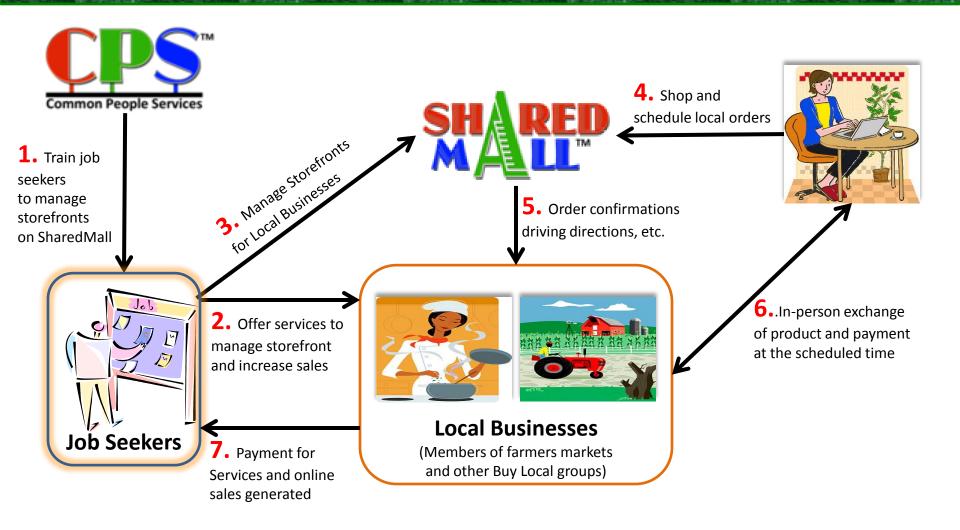
**Step 4:** Earn up to 5% (see example below) of the local *cash-on-delivery* (COD) sales you generate for local businesses.

**Step 5 (optional):** Offer a portion of the income to the Buy Local group in exchange for connecting you with local businesses

**Step 6 (optional):** Offer your own transportation and delivery services for additional fee

**Example:** 10 restaurants x 20 COD orders/day x \$20 each = **\$6K/mo** income

### **Job Creation Model**



#### Addressing the online Buy Local gap and creating jobs

### The Time is Now!

#### Connect... Learn... Adopt... Share

<u>SharedMall</u><sup>®</sup> is brought to you by... Common People Services, LLC

**Questions?** 

Email: info@SharedMall.com

Adopt SharedMall to help boost your local economy and create jobs