



# COVEST SERVICES, LP

Creating Leverage for the Business Community

**CoVest Services** provides consulting support resources to assist member companies in their performance improvement efforts.

### Our services:

- Strategic Sourcing
- Supply Chain
- Operational Excellence
- Technology
- Implementation
- G&A Cost Alignment
- Planning and Logistics
- Post Merger Integration
- Revenue Acceleration

### Our partners:



- General partner and manager of CoVest Services
- Partner for strategic management consulting

### AT KEARNEY

- A CoVest limited and strategic partner
- Global leader in supply chain management consulting
- Partner for strategic sourcing consulting and technology

CoVest Services  
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**Patrick Russo**  
VP of Marketing

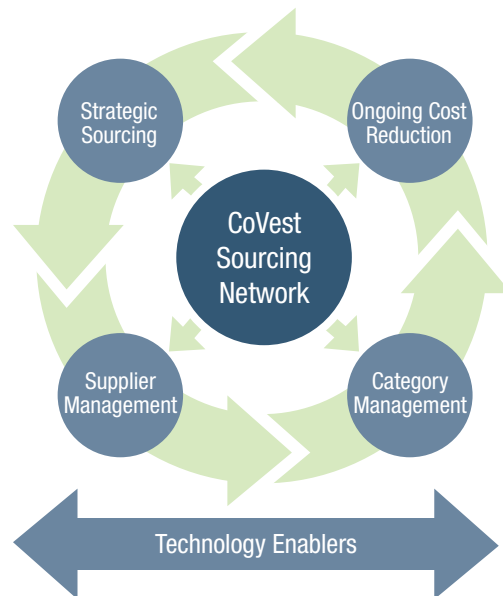
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[www.covestservices.com](http://www.covestservices.com)

## CoVest Sourcing Network<sup>SM</sup> Provides Instant Value Through Sourcing Common Spend

- Savings from the leverage of member companies' indirect purchasing volumes
- Savings achieved within weeks
- Eliminates the need for companies to source and manage indirect volumes
- No fee to join, no ongoing costs and no minimum purchases

**A sourcing model driven by a rigorous process well suited to use in any industry:**



Three easy steps to becoming a member:

- 1. Assess Potential Opportunity**  
Collect spend data and benchmark pricing  
Summarize savings opportunity
- 2. Select CoVest Categories to Adopt**  
Execute CoVest membership agreement  
Internalize supplier agreements
- 3. Execute Member Roll-Out Plan**  
CoVest provides hands-on support

**Over \$400 million of spend and 30 categories under management:**

### EMPLOYEE RELATED

Temporary Labor  
Pre-Employment Screening  
Coffee & Dispenser Beverages  
Uniforms / Mats  
Flowers & Gifts

### BUSINESS RELATED

IT Hardware  
IT Software  
Computer Peripherals  
Office Supplies  
Conferencing Services

### FACILITY RELATED

Office Equipment  
Artwork  
Furniture  
Lubricants  
Bearings & Power Transmission  
Electrical Supplies  
Industrial Supplies  
Safety Supplies  
Janitorial Supplies  
Lab Supplies

**Our members represent over \$80 billion in annual revenue:**

