



Preferred Provider of
Financial Applications for
AICPA business solutions



Solution Brief

Intacct for Nonprofits

Focus on your mission, not on running software

Running a nonprofit finance organization is a tremendous challenge. You've got day to day operational issues, including managing cash, providing your management team with financial visibility and helping your organization stick to its budget. But you've also got unique challenges — from dealing with strict requirements to ensure you account for and report on sources and uses of funds, to managing the expectations of major donors and your board.

And you've got to do it all with less. After all, your job is to focus on your organization's mission, not to build an information technology empire.

As the leading provider of cloud-based financial management and accounting applications for nonprofits, Intacct has helped leading charities, trade and membership associations, cultural institutions, charter schools and faith-based organizations gain control over their finances, improve operations, increase transparency and minimize costs.

When you choose Intacct, you are selecting a financial solution trusted by thousands of nonprofits just like yours. Leading CPA firms, consultants and systems integrators, including firms such as LarsonAllen, JMT Consulting and SingerLewak, have aligned with Intacct as the sole cloud-based financial solution offered to their nonprofit clients.

Cloud Computing was Made for Nonprofits
Cloud computing is one of the hottest

trends for nonprofit organizations. Cloud computing means you access your business applications over the Internet using a Web browser, just like you use Amazon or Google or your bank's on-line

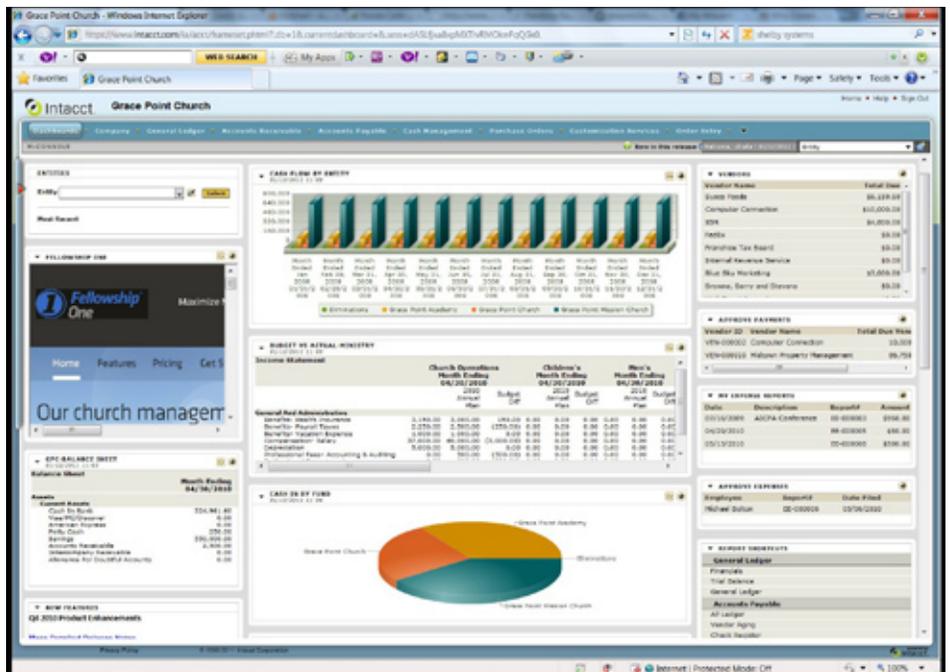
banking system. Behind the scenes, Intacct's software runs in high-security IBM data centers and it is operated, managed and maintained 24 hours a day, seven days a week by a team of Intacct experts.

Cloud computing has two central benefits that are particularly attractive to nonprofits. First, your entire organization can access your financial system from anywhere, at anytime of day. All anyone needs is an Internet connection, so your staff can work from any location or at home. Volunteers can log in from the field to enter time and expenses, and if you wish, you can even provide on-line dashboards and reports for your donors and board members.



Intacct delivers the highest level of customer success, satisfaction and value.

Second, cloud computing is vastly more cost effective than trying to operate and manage your own financial management and fund accounting software yourself. With Intacct, you do not incur a large upfront cash or CAPEX charge since you don't need to buy software, hardware or other infrastructure to deploy the system. You simply subscribe to Intacct for a low monthly fee. Similarly, because you don't need your IT team to manage the Intacct system, both you and your IT people can focus on something more strategic to your mission than running financial software and you save on ongoing operating expenses.



Each user can individualize their dashboard to see the information they need.

Deep Financial Management and Fund Accounting for Nonprofits

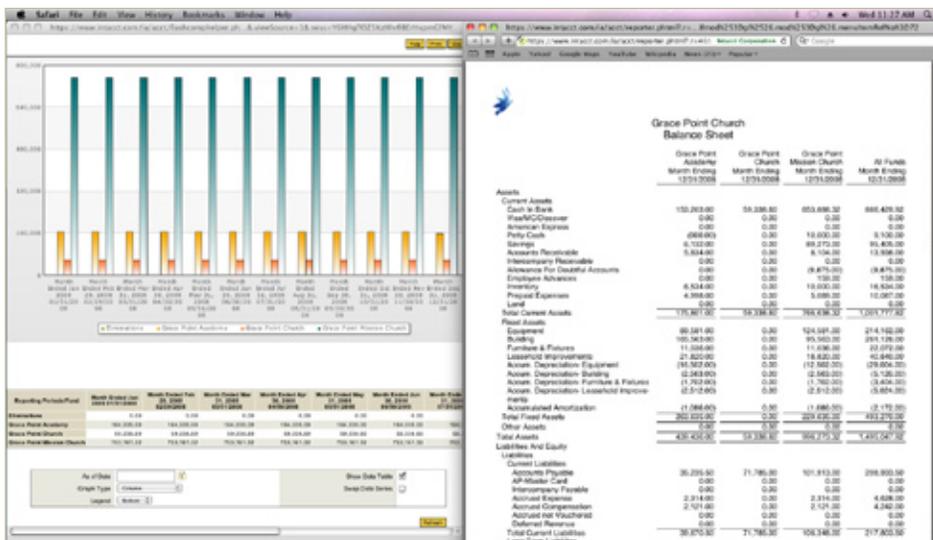
With Intacct, Web-based does not mean light-weight. Intacct's award-winning solutions for nonprofits feature robust fund accounting, deep project accounting, flexible budgeting and planning and real-time reporting and dashboards. Many nonprofits take advantage of Intacct's built-in expense management, time and billing and

purchasing applications to engage both employees and volunteers in their financial processes. For nonprofits with multiple locations or multiple operating entities, Intacct features superior multi-entity and financial consolidation capabilities. For nonprofits that rely on sales, events or dues to generate revenue, Intacct offers automated and accelerated billing and collections

capabilities and robust revenue management and revenue recognition.

Gain Real-time Operational and Financial Visibility

Intacct is the first and only financial management and fund accounting system that provides a rich multidimensional, multi-ledger system that allows you to easily capture granular financial and operational data in exactly the same way that you manage your organization. Utilizing Intacct's powerful general ledger and sub-ledgers, you can gain real-time visibility into all aspects of your organization's finances, whether you're interested in which funds were used by which projects, the performance of your organization by location or team, the true cost of your projects, the expense tied to each volunteer or employee or any other aspect unique to your organization. Intacct's role-based dashboards and



Easily access key reports anytime, anywhere with your Web browser.

rich reporting and analytics allow you to keep a pulse on the financial health of your organization as well as the health of individual projects, and to accurately budget for the months ahead. And with Intacct, the system automatically keeps your sub-ledgers and your general ledger synchronized in real-time, so you always have instant access to summaries and balances as well as transaction details.

Breakthrough Financial and Regulatory Reporting

The anywhere, anytime access to the system that comes with cloud computing means that any of your stakeholders can securely view real-time reports and dashboards at the time and location of their choosing. Intacct includes a large library of built-in financial reports and supports key regulatory reporting requirements such as FASB 117 — plus Intacct’s flexible financial reporting tools make it easy to comply with very specific

“Intacct offers the best mix of functionality and quickly eliminates the need for us to manage and maintain any hardware or software going forward. Intacct will help us reduce the TCO of our financial system by at least 50 percent on an annual basis .”

– Jim Jackman, Corporate Controller, SEMI

state and local reporting needs — such as the arduous financial reporting challenges imposed upon charter schools by local municipalities.

Deep visibility into your organization’s financial information will also help you improve your cash flow management and expense forecasting by providing real time visibility into current and projected inflows, outflows and funding streams.

Achieve World-Class Stewardship of Funds

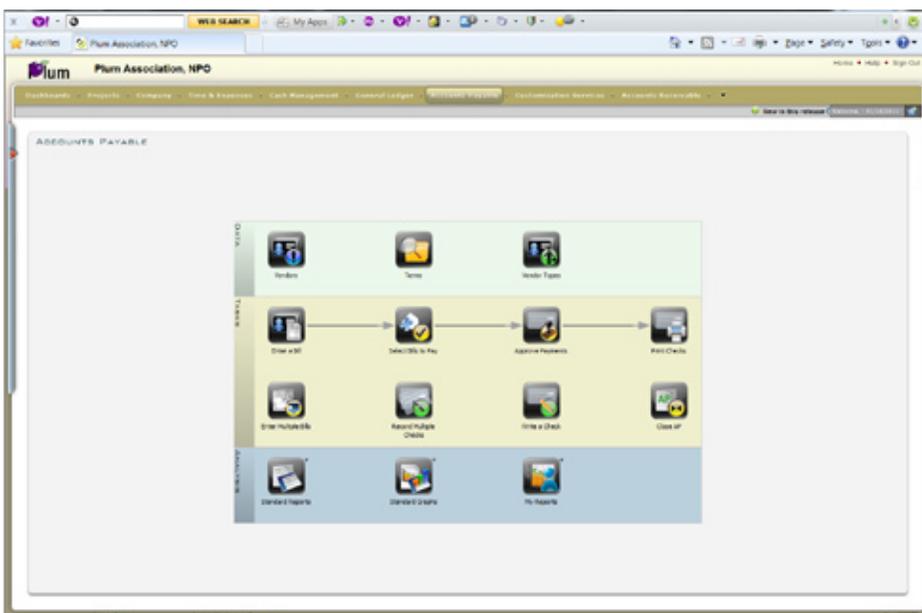
Intacct makes it straightforward to ensure that your organization is appropriately stewarding donations and

grants. You can track an unlimited number of funds, grants and donations and you can tie time and expenses at the employee, task or project level back to one or more sources of funds. Because grants, endowments, gifts and other programs may run for many years and cross fiscal periods, Intacct allows all reporting, analysis, modeling and planning to cross fiscal periods and to span multiple fiscal periods.

Nonprofits also benefit from Intacct’s flexible workflow and approval processes. You simply define levels of approvers for various sized transactions, and the system will automatically route any associated documents to the correct individuals for their approval, notifying them by email they need to log in to the system to take action. This is an enormous time saver for organizations that need to have outside directors approve payments — no more delivering paper checks for signature. With Intacct, your approvers simply log into the system, review the documents and approve electronically.

Accelerate Billing and Collections

If your organization generates funds from dues, events, sales or other revenue sources, the more quickly and accurately you generate invoices, the faster you get paid. Intacct helps speed



Intacct provides users a simple graphical representation of highly-configurable workflow processes.

the invoicing cycle by automatically generating invoices from timesheets, expenses, purchases and accounts payable transactions. This automation eliminates manual data re-entry and provides more accurate billing, reducing conflict with your customers or members and accelerating the billing and collection cycles.

Automate Revenue Management

Revenue management can be complex for nonprofits such as membership associations and faith-based organizations that bill members on a different time schedule than the way you recognize revenue. For example, you may bill your members in advance, but recognize revenue at regular intervals as the year progresses. Intacct allows you to decouple your billing schedule from revenue recognition so you can efficiently and accurately manage even the most complex billing and revenue recognition schedules.

“As a not-for-profit organization, we don’t have the luxury of a large IT budget and needed to find a financial system that would eliminate the need to manage and maintain software on site. We loved the idea of cloud computing and evaluated both NetSuite and Intacct as a replacement for ACS. We found Intacct to be superior for its depth of functionality, support for fund accounting, and overall flexibility and automation capabilities.”

– Stacie Porter, Director of Finance, Grace Fellowship Church

Automation Drives Productivity

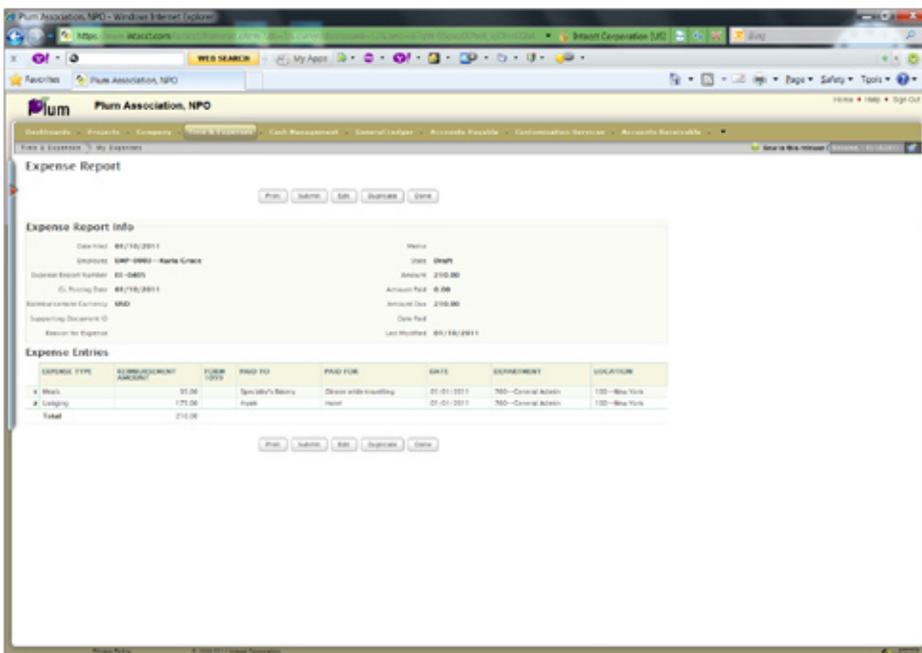
Intacct connects fund, revenue and project information with robust financial management, providing your organization with a single source of truth throughout your operational lifecycle. Intacct’s deep and mature financial management and accounting applications automate and streamline error-prone and time-consuming processes so you can improve operational efficiencies and reduce costs. And, if your organization includes

or plans to expand to include multiple offices in multiple countries, Intacct can easily handle multiple currencies and consolidate the financials of your global organization with a click of a button.

Deliver Real-time Accessibility to Your Mobile Employees and Volunteers

Intacct’s cloud computing model provides your increasingly mobile workforce, including both employees and volunteers, with anywhere, anytime access to time and expense management and, if you choose, to initiate purchasing transactions. Distributed staff and stakeholders can securely access Intacct 24 x 7 from any Web browser with access to the most current data — without the hassle of maintaining your own IT infrastructure.

The ability to enter information directly via the Web on the go boosts productivity, allowing your team members to focus on your mission — not on filling out paperwork or spreadsheets. The data they enter is immediately available to Finance.



Extend the time and cost savings of Intacct to all stakeholders: employees, volunteers and board members.

Integration with Your Other Critical Applications

From fund raising to membership management to payroll, integration with your other key systems will save you time and money. Intacct includes built-in integration with more than 30 other systems commonly used by nonprofits — from Salesforce.com, Avectra and Fellowship Technologies for donor and membership management to leading solutions for asset management, event management, payroll and bill payment. Plus Intacct includes comprehensive, open Web Services that make it easy to connect to your existing on-premises or cloud-based applications as well as future proofing for the strategic solutions you've not yet selected.

Customize to Meet Your Unique Needs

No financial management and fund accounting system will be a perfect fit "out of the box" for every organization's needs. The beauty of Intacct is that it is highly customizable — Intacct features comprehensive, drag and drop tools that either your team or one of Intacct's

"We now have a solution to improve not only financial management, but also our inventory management and professional development programs. Intacct helps us save both time and money through automated and streamlined processes; and we can now devote those resources to expanding the reach and success of the Great Books Foundation."

– James Linday, CFO, The Great Books Foundation

partners can use to add new fields, customize business logic, implement new workflows or even develop entirely new applications. And the exciting thing is that unlike on-premises software, where your customizations break when you install new versions of the software, when you customize Intacct, any changes you make will always continue to work going forward.

If you are working around your current financial system with Excel spreadsheets or Access databases, chances are that with Intacct you'll be able to easily extend Intacct to get everything you need to run your organization as a single, cloud based

system. This greatly increases your productivity, reduces your costs and ensures transparency and compliance.

Focus on Your Mission, Not on IT

At the end of the day, very few nonprofit CFO's place a great deal of value in growing and managing a large information technology organization and in purchasing, operating and maintaining financial software and the hardware and infrastructure required to run it. Cloud computing and Intacct promise a far lower total cost of ownership, freeing your precious cash and allowing finance to focus on your organization's mission, not on running software.

"Intacct offered us the best overall solution for our needs and provided a better total cost of ownership and expected return on investment."

– Gary Borgstede, Chief Administrative Officer, Church of the King

