



## NEWS RELEASE

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### **KANSAS AND MISSOURI REGIONAL EXTENSION CENTERS SELECT GREENWAY'S PRIMESUITE EHR**

#### **Combined \$13.8 Million REC Grants to Connect 2,548 Providers, Achieve Meaningful Use**

*November 9, 2011, Carrollton, Ga.* – Greenway Medical Technologies, Inc. today announced that Associated Purchasing (APS) has selected the company's single-database electronic health record (EHR), practice management and interoperability solution [PrimeSUITE® 2011](#) as a preferred solution for physicians seeking EHR implementation through the Kansas and Missouri REC programs, following an 18-month selection process with the Extension Center program agencies.

The Kansas Foundation for Medical Care, Inc. (KFMC) is the federally designated Health Information Technology Regional Extension Center (HITREC) for the state of Kansas. Missouri Health Information Assistance Center (MO HIT) is the federally designated HITREC for the state of Missouri.

APS is a group purchasing organization owned by the Kansas Hospital Association and the Missouri Hospital Association, which, as the Office of the National Coordinator for Health Information Technology (ONC) designee, collaborated with KFMC and the MO HIT Assistance Center to select health information technology and EHR providers as part of its Preferred HIT Vendor Portfolio.

A sampling of Regional Extension Centers also selecting PrimeSUITE include:

- The California Health Information Partnership (CalHIPSO) for its \$33 million grant connecting 6,187 providers.
- The New Mexico Health Information Technology Regional Extension Center (NM HITREC) for its \$7.7 million grant connecting 1,217 providers.
- The South Florida Health Information Technology Regional Extension Center (SFREC) for its \$13 million grant connecting 2,500 providers.
- The Colorado Regional Extension Center (CO-REC) for its \$12.5 million grant connecting 2,295 providers.
- Vermont Information Technology Leaders, Inc. (VITL) for its \$6.7 million grant connecting 1,100 providers.
- Pennsylvania's two Regional Extension Centers, PA REACH East and PA REACH West for a combined \$44 million grant targeting 8,700 providers.

- The Georgia Health Information Technology Regional Extension Center (GA-HITREC) for its \$19.5 million grant program targeting 5,200 providers.
- The Massachusetts eHealth Institute for its \$13.4 million grant program targeting 2,500 providers.
- The New York City Regional Electronic Adoption Center for Health (NYC REACH) for its \$21.7 million grant program.
- The New York eHealth Collaborative's (NYeC) \$26.5 million REC grant program to implement EHRs within state borders outside of New York City's five boroughs.

Overall, the federal Department of Health and Human Services' REC program has granted \$677 million to establish 62 centers, linking group practices, critical access hospitals, community health centers and related healthcare organizations through sustainable two-year grants to deploy EHRs in those settings and to connect healthcare organizations and establish meaningful use functionality.

### **About KFMC**

The Kansas Foundation for Medical Care, Inc. (KFMC) is a not-for-profit organization focused on improving healthcare quality. In February, 2010 the Department of Health and Human Services' (HHS) Office of the National Coordinator (ONC) designated KFMC as the Health Information Technology Regional Extension Center (HITREC) for the state of Kansas. KFMC has long been an organization that Kansas healthcare providers and patients trust. KFMC's other major contracts are with the HHS - Centers for Medicare & Medicaid Services as the Quality Improvement Organization for Kansas and the state of Kansas, Kansas Department of Health and Environment, Division of Health Care Finance as well as a many private companies. KFMC's HITREC services are designed to take your organization from its current state – whether you are starting with a paper-based system or just need to optimize your current EHR – to MU in order to qualify for the Medicare or Medicaid Incentives.

### **About MO HIT Assistance Center**

The MO HIT Assistance Center is a public-private partnership that brings together leading healthcare and information technology experts from healthcare organizations, academia, industry, and government and is focused on providing resources to promote meaningful use of health information technology. The MO HIT Assistance Center was established in April 2010 as the federally designated Health Information Technology Regional Extension Center (HITREC) for the state of Missouri. MO HIT Assistance Center operates in collaboration with the University of Missouri, through the Department of Health Management and Informatics and the Center for Health Policy, the Department of Family and Community Medicine, and through partnerships with: Hospital Industry Data Institute (HIDI), a subsidiary of the Missouri Hospital Association, Kansas City Quality Improvement Consortium, Missouri Primary Care Association (MO-PCA), Missouri Telehealth Network, and Primaris. For more information, visit <http://ehrhhelp.missouri.edu/>.

### **About Greenway Medical Technologies, Inc.**

Greenway Medical Technologies provides innovative EHR, ambulatory healthcare and clinical research business solutions and services to more than 33,000 healthcare providers nationwide, in 30 specialties and subspecialties, by enhancing the delivery of patient care through advanced health IT software and on-demand services that allow physician practices to function at their highest level of efficiency in group practice, IDN, REC, HIE, IPA, Accountable Care Organization (ACO) and Patient Centered Medical Home (PCMH) settings.

Established in 1998, Carrollton, Ga.-based Greenway is a privately held company with more than 500 employees.

### **About PrimeSUITE 2011 Meaningful Use Certification**

PrimeSUITE® 2011 is an ONC-ATCB Complete EHR. The 2011/2012 criteria supports the Stage 1 meaningful use measures required to qualify eligible providers and hospitals for funding under the American Recovery and Reinvestment Act (ARRA). This Complete EHR is 2011/2012 compliant and has been certified by the Certification Commission for Health Information Technology (CCHIT®), an ONC-ATCB, in accordance with the applicable certification criteria adopted by the Secretary of Health and Human Services. This certification does not represent an endorsement by the U.S. Department of Health and Human Services or guarantee the receipt of incentive payments. PrimeSUITE 2011 was certified on October 14, 2010, certification number CC-1112-699072-1 for clinical quality measures NQF 0421, 0013, 0028, 0041, 0024, 0038, 0031, 0032 and 0034. Review complete details of PrimeSUITE 2011's meaningful use certification on CCHIT and ONC websites: <http://www.cchit.org/product/onc-atcb> and <http://onc-chpl.force.com/ehrcert>.

For more information about Greenway, visit [www.greenwaymedical.com](http://www.greenwaymedical.com). You can also follow developments at Greenway through online and social media:

- Greenway on Twitter: <http://bit.ly/GreenwayTwitter>
- Greenway on Facebook: <http://bit.ly/GreenwayFacebook>
- Greenway on YouTube: <http://bit.ly/GreenwayYouTube>
- BlogEHR: <http://bit.ly/BlogEHR>
- Tee Green on Twitter: <http://twitter.com/#!/wteegreen>
- Justin Barnes on Twitter: <http://twitter.com/#!/hitadvisor>
- Eric Grunden on Twitter: <http://twitter.com/#!/egrunden>

Except for the historical information contained herein, the matters discussed in the press release are forward-looking statements within the meaning of the safe-harbor provisions of the Private Securities Litigation Reform Act of 1995.

These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially, including but not limited to economic, competitive, governmental, and technological factors affecting the company's operations, markets, services and related products, prices, and other factors.

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