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## **Dresser & Associates Named to 2011 Sage Chairman's Club, President's Circle, and Million Dollar Club**

**Sage Abra HMRS Business Partner, Dresser & Associates, is Chairman's Club Winner, President's Circle Winner, and Million Dollar Club Achiever for 2011.**

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**Scarborough, ME—November 22, 2011**—Dresser & Associates, a premier Sage Abra HRMS business partner, was honored with multiple awards related to its performance in the 2011 fiscal year. The company earned a spot in both the Chairman's Club and the President's Circle, and is a Million Dollar Club Achiever. This is the fourth year in a row Dresser & Associates has earned these distinctions.

Sage rewards partners for their diligence in representing Sage products and consistently going above and beyond to achieve excellence throughout the year. The Chairman's Club is a level of distinction for exceptional Sage business partners intended to reward and provide special recognition to high performing business partners. The President's Circle rewards partners who achieve the top spots of specified award categories. Million Dollar Club awards are presented in recognition of the elite group of business partners who attain or exceed \$1 million in total Sage revenue.

"We are very proud to work with business partners who are among the best in the industry," said Tom Miller, VP of Channel Management for Sage. "Our thanks and congratulations for exceptional service to our customers go to our Sage President's Circle and Chairman's Club members for 2011."

"Dresser & Associates is pleased and proud of the recognition we receive from Sage," said Mark Dresser, president of Dresser & Associates. "Our business model stresses the formation of long-term relationships with our clients, where we serve as more than a software vendor, but also as a trusted business advisor. We feel that model not only benefits our clients in real and tangible ways, but forms the foundation for our continuing success, even through tough economic times."

Chairman's Club and President's Circle award recipients for 2011 will receive further recognition from Sage at the 2012 Sage Summit conference in August.

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### **About Dresser & Associates**

Dresser & Associates was founded in 1991 as a management consulting firm and became a Sage North America business partner in 1997. Headquartered in Scarborough, Maine, Dresser has regional offices in Georgia, Florida, and Pennsylvania. Dresser is one of the leading National Partners for Sage with customers in 38 states offering Sage Abra HRMS (formerly ABRA Suite), Abra HR and payroll software from Sage North America. They have been named to the Sage Chairman's Club for four consecutive years. Dresser also offers on-going human resource management services on a consultant or outsourced basis, providing consulting services to improve operational and management performance. Dresser is dedicated to the continuing professional success of its customers and business partners. Learn more at [www.dresserassociates.com](http://www.dresserassociates.com) or by calling (866) 885-7212.