



## PrepayCPA™ Compensation Plan Details

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HOW YOU MAINTAIN YOUR STATUS AND ADVANCE IN RANK AND INCOME

### **New PrepayCPA™ Distributors:**

We appreciate your interest in helping others to succeed financially and in building your own business with residual income. As an independent contractor, unlike conventional jobs, you work with PrepayCPA™ and not "for" PrepayCPA™. You are in business for yourself, but **not by yourself**. PrepayCPA™ is there to train, help and support you. As a PrepayCPA™ Business Builder, you can build a residual income business that will continue for decades. We are here to help you succeed!

### **1<sup>st</sup> STEP: BRONZE ASSOCIATE BENEFITS & QUALIFICATIONS**

To start is simple: To be a Bronze Associate, purchase the PrepayCPA™ Distributor Kit for \$34.95, plus subscribe for your web based Back Office and Marketing website for only \$14.95 a month. You can also become a customer of PrepayCPA™ for a monthly minimum of \$24.95 a month or order one of our annual services. Benefits for you almost instantly are:

1. You receive your own PrepayCPA™ ID number immediately in your website back office to start your new future NOW! Now you can sign up people as Distributors or Customers using your PrepayCPA™ ID number on your website. We will also ship your Distributor kit containing training material, brochures, information about our services, Distributor information and forms to help you.
2. Attend training meetings via phone or Internet that PrepayCPA™ provides. This training will boost your business! Note: Success in building any business is in being a "product of the product". By using PrepayCPA™ services, you will personally enjoy the benefits and be able to share your experiences with customers and business prospects.
3. A big benefit to new Distributors! The Fast Start Bonus allows you to collect 20% of commissionable volume (paid weekly). Any commissionable volume left over after the Fast Start Bonus is paid goes to your Monthly Abundance position first level. You also get paid on two levels of pay in the Monthly Abundance Plan automatically! The Fast Start Bonus, plus the Monthly Abundance program is unique, something no other company does for new Distributors!
4. Sign up new Distributors like yourself and Customers\* (collecting the Fast Start Bonus) to help you build your home business empire.

\*A Customer is an end consumer that does not belong to the pay plan but generates commissionable sales volume for you through use of PrepayCPA™. We love Customers!

5. You receive your personalized PrepayCPA™ web site with a back office to manage your business as long as you remain active. You can send friends to this website to signup. You can even email your webpage link to people you know. We want our tools to make your life easy while you grow your business empire!

6. Annually renew your PrepayCPA™ Distributorship to remain active and collect commissions. Your annual Distributor renewal is only \$20. Maintain your monthly AutoOrder\* of \$14.95 for your Internet Back Office/marketing website. Maintain a Personal Sales Volume of at least \$24.95 a month on AutoOrder\* for Prepay CPA services OR you can bring in one new customer every month. You can upgrade to a higher level of services if you wish. The order of an Annual program will qualify you for a full year of commissions.

\*Definition of AutoOrder: Using your credit card or ACH autodebit out of your checking/debit account to assure your life enhancing products or services are promptly delivered to you each month.

### **YOUR FIRST PROMOTION! SILVER ASSOCIATE**

1. Congratulations! You have helped 3 or more Bronze Associates generate over \$200 of group volume a month. This automatically promotes you to Silver Associate with 3 full levels of pay.

2. You maintain all Benefits of a Bronze Associate (review above). Here are more benefits and your qualifications as a Silver Associate. You get paid on Customers too. You now get paid on 3 levels of Distributors that you have helped join your PrepayCPA™ business! You can collect commissions in both the Fast Start Bonus Program paid weekly and the Abundance program paid monthly.

3. Personal Sales Volume (PSV) Qualification: A monthly personal AutoOrder of a minimum of \$24.95 or an Annual services package will maintain your commission flow OR you can bring in one new customer every month.

### **GREAT PROMOTION! GOLD EXECUTIVE**

1. Congratulations! You have helped 3 or more Silver Associates generate over \$2,000 of group volume a month. This automatically promotes you to Gold Executive with 4 full levels of pay.

2. You maintain all Benefits of a Silver Associate (review above). Here are more benefits and your qualifications as a Gold Executive. You now get paid on 4 levels of Distributors that you have helped join your PrepayCPA™ business! You get paid on Customers too. You can collect commissions in both the Fast Start Bonus Program paid weekly and the Abundance program paid monthly.

3. Personal Sales Volume (PSV) Qualification: A monthly personal AutoOrder of a minimum of \$24.95 or an Annual services package will maintain your commission flow OR you can bring in one new customer every month.

### **SUPER PROMOTION! PLATINUM EXECUTIVE**

1. Congratulations! You have helped 3 or more Gold Executives generate over \$7,000 of group volume a month. This automatically promotes you to Platinum Executive with 5 full levels of pay.

2. You maintain all Benefits of a Gold Executive (review above). Here are more benefits and your qualifications as a Platinum Executive. You now get paid on 5 levels of Distributors that you have helped join your PrepayCPA™ business! You get paid on Customers too. You can collect commissions in both the Fast Start Bonus Program paid weekly and the Abundance program paid monthly.

3. Personal Sales Volume (PSV) Qualification: A monthly personal AutoOrder of a minimum of \$24.95 or an Annual services package will maintain your commission flow OR you can bring in one new customer every month.

### **BIG PROMOTION! DIAMOND LEADER**

1. Congratulations! You have helped 3 or more Platinum Executives generate over \$22,000 of group volume a month. This automatically promotes you to Diamond Leader with 6 full levels of pay.
2. You maintain all Benefits of a Platinum Executive (review above). Here are more benefits and your qualifications as a Diamond Leader. You now get paid on 6 levels of Distributors that you have helped join your PrepayCPA™ business! You get paid on Customers too. You can collect commissions in both the Fast Start Bonus Program paid weekly and the Abundance program paid monthly.
3. You are eligible for a re-entry certificate below your 6<sup>th</sup> level if you have 50 or more Customers signed up for monthly or annual services.
4. Personal Sales Volume (PSV) Qualification: A monthly personal AutoOrder of a minimum of \$24.95 or an Annual services package will maintain your commission flow OR you can bring in one new customer every month.

### **REACHING THE TOP! DOUBLE DIAMOND LEADER**

1. Congratulations! You have helped 5 or more Diamond Leaders generate over \$110,000 of group volume a month. This automatically promotes you to Double Diamond Leader with 7 full levels of pay plus the Bonus Pool. No more than 50% of the qualifying volume of your \$110,000 of Group Volume in your 7 pay levels can come from one leg.
2. You maintain all Benefits of a Diamond Leader (review above). Here are more benefits and your qualifications as a Double Diamond Leader. You now get paid on 7 levels of Distributors that you have helped join your PrepayCPA™ business! You get paid on Customers too. You can collect commissions in both the Fast Start Bonus Program paid weekly and the Abundance program paid monthly.
3. You are now in the 2% Double Diamond Bonus Pool! See details below.
4. You are eligible for a re-entry certificate below your 7<sup>th</sup> level if you have 50 or more Customers signed up for monthly or annual services. See the note below on re-entry certificates.
5. Personal Sales Volume (PSV) Qualification: A monthly personal AutoOrder of a minimum of \$24.95 or an Annual services package will maintain your commission flow OR you can bring in one new customer every month.

### **DOUBLE DIAMOND LEADER BONUS POOL**

Each Double Diamond Leader participates equally in the 2% of Gross Commissionable Sales Company Wide Bonus Pool by maintaining these qualifications each quarter of the year. Bonuses are paid quarterly Jan-Feb-Mar/Apr-May-June/July-Aug-Sept/Oct-Nov-December. Required Sales Volume must be maintained all three previous months of a quarter to qualify.

### **RE-ENTRY LEGS**

1. Open to Diamond Leaders and Double Diamond Leaders.
2. Requirements: Diamond Leader: 50 Customers on monthly AutoOrder or annual service package in the original 6 levels of the originating downline. Double Diamond Leader: 50 Customers on monthly AutoOrder or

annual service package in the original 7 levels of the originating downline. It would be wise to enroll more customers in case some drop out.

3. A Re-entry Certificate can be placed anywhere on the:
  - 7<sup>th</sup> level or below for a Diamond Leader
  - 8<sup>th</sup> level or below for a Double Diamond Leaderas chosen by the Diamond Leaders. This is a new Distributor position and must be qualified and maintained separately from the original and subsequent positions. This is especially helpful when you have a run-away-leg deep in your organization so that you catch spill over.

Please see our Compensation Plan chart (Next Page)

## PART 1 = FAST START BONUS PAID WEEKLY

The Fast Start Bonus is based on the sales volume on JUST the FIRST initial product order that is submitted for each new Associate or Customer. After the Fast Start Bonus is paid the remaining commissionable volume is fed into your position in the Monthly Abundance Plan below.

	Min. Auto Order Qualifications	Percent Paid
ENROLLER OF NEW ASSOCIATE OR CUSTOMER:	\$24.95	20%

## PART 2 MONTHLY PREPAYCPA ABUNDANCE PLAN

PROMOTIONS Rank and Title	Bronze Associate	Silver Associate	Gold Executive	Platinum Executive	Diamond Leader	Double Diamond Leader
SIMPLE REQUIREMENTS FOR YOUR COMMISSIONS						
PSV Your Monthly Personal Orders >>>	Qualify \$24.95	Qualify \$24.95	Qualify \$24.95	Qualify \$24.95	Qualify \$24.95	Qualify \$24.95
Separate legs for promotions ▶		3 Bronze Associates \$200	3 Silver Associates \$2,000	3 Gold Executives \$7,000	3 Platinum Executives \$22,000	5 Diamond Leaders \$110,000
Your monthly group volume for Promotion (Customers on AutoOrder count for group Volume)						
Monthly Commissions 7 Levels						
	▼	▼	▼	▼	▼	▼
1st Level >	15%	15%	15%	15%	15%	15%
2nd Level >	5%	5%	5%	5%	5%	5%
3rd Level >		10%	10%	10%	10%	10%
4th Level >			5%	5%	5%	5%
5th Level >				4%	4%	4%
6th Level >					4%	4%
7th Level >						5%
Bonus Pool ▶	GLOBAL BONUS POOL					2%
The Only Legal Re-entry with 50 preferred customers on autoship © Rod Cook						
	▼	▼				
	15%	15%				
	5%	5%				
	10%	10%				
	5%	5%				
	4%	4%				
	4%	4%				
		5%				

## **CHART DISPLAY EXPLANATION:**

### **PART 1 = FAST START BONUS PAID WEEKLY**

This is a weekly pay (paid one week in arrears) for the sale of products or services to new Distributors and Customers. It can be single monthly items or an annual service package. The total pay to the Enroller is 20% of commissionable volume paid weekly. The remainder is fed over to the 1<sup>st</sup> level of enroller's downline in the monthly abundance program.

The Enroller must be qualified with a minimum purchase of \$24.95 of monthly services for personal use OR the enroller can bring in one new customer every month.

Sales Volume Generated in Part 1 will be credited to Monthly Group Volume in Part 2 for Promotions and rank advancement.

### **PART 2 = MONTHLY PrepayCPA™ ABUNDANCE PLAN**

#### **TERMS AND DEFINITIONS:**

**PROMOTIONS RANK AND TITLE** – Promotions Rank and Titles are used to help you measure your advancement in the compensation pay plan. See the Detailed section on coaching to learn about how you can grow your organization.

**SIMPLE REQUIREMENTS TO EARN COMMISSIONS** – The amount that you have to create in personal orders yourself to collect commissions. This is called Personal Sales Volume and abbreviated to PSV. Right now it is a minimum of \$24.95 monthly. If you choose an annual option it also qualifies you.

**SEPARATE LEGS FOR PROMOTION** – The number of persons at a certain rank (or higher) that it takes to get you promoted.

**MONTHLY GROUP VOLUME FOR PROMOTION** – Amount of total commissionable sales volume generated by your downline to the levels you are allowed to be paid on.

**RE-ENTRIES -- Customers** – PrepayCPA™ encourages Customers and encourages signing them up by giving re-entry certificates for 50 Customers or more.

Commissions paid on returned product and cancelled services are recoverable from all persons to whom the commissions were paid.