Offshore Development Center

BITSCAPE

IT Services, Business Solutions, Outsourcing

Why an Offshore Development Center?

Offshore Software Development Centers (ODCs):

- Are good for both startups and existing businesses.
- Can run one or several software engineering projects simultaneously.
- Can include one or several software development and QA teams with different skills.
- Are set up and supported by an outsourcing service provider usually at their premises and with the Bitscape's experience and existing infrastructure.

ODC Features

- Serves as a **technology and software engineering extension** of customer's main facility.
- Allows the customer **focus on business specifics** while the routines are being worked upon by the outsourcing services Bitscape in parallel.
- Possibility to effectively **keep, reduce or increase ODC staff** when the customer merges with another company or sells the business.
- **Options to have 100% ownership.**
- **Staff replacements** within from a week to a month, no special costs.
- **Recommended contract term:** from 6 months to several years.
- **Upfront payments are not requested** unless a large volume of equipment is required to be purchased.
- **Ownership:** the outsourcing services provider may or may not participate
- **Security measures: ISO 27001:2005 facility**

- **Workflow is adjusted** in order to meet the one hosted by the customer; a replication of existing customer environment at the Bitscape's side is suggested. Otherwise the Bitscape sets up the environment and workflows.

Benifits

For the customer:

- ✔ Quick set up and quick cancellation
- ✔ Reduced costs as compared to onshore labor costs
- ✔ Reduced costs as compared to offshore full time development team
- ✔ Transparent
- ✔ Simplified accounting
- ✔ No problems to visit

For the customer:

- ✔ Additional jobs
- ✔ Additional income
- ✔ Possible % in ownership (negotiated and is not mandatory, though)
- ✔ New experience in customer's business domain

Operational Models

✔ **Regular Model :** Team Hiring

✔ **Independent engineers:**

✔ **Staff Augmentation :**

Typical ODC Model Structure

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