

Introduction to Knowledge Partners International

Initially founded as a consulting company focusing on Business Rules KPI evolved as the thought-leader in the field of Business Decision Management.

The Decision Model introduced in Barbara von Halle's and Larry Goldberg's book *"The Decision Model - A Business Logic Framework Linking Business and Technology"* published in 2009 by Taylor & Francis impacts:

- ◆ Business Analysis
- ◆ Requirements Elicitation
- ◆ Business Process Management
- ◆ Business Rule Management
- ◆ Enterprise Architecture
- ◆ Testing

In addition the book introduces the rigor of The Decision Model and a graphical notation for capturing atomic Business Logic understandable by the Business and usable by IT.

The book includes commentaries by John Zachman, Mike Rosen, Bruce Silver, Daniel J. Worden, James Taylor, Brian Stucky, David L. Haslett, Tracy Williams, and David Pedersen.

The Decision Model is a new way of thinking about business rules and logic, elevating them to the single most valuable asset of any company. Some say The Decision Model will become as important for business logic and rules as the Relational Model is for data.

Today major enterprises have delivered The Decision Model in production and it is supported by a growing number of software applications.



Service Offering



FirstSTEP - Requirements Projects

FirstSTEP is a unique requirements approach delivered through KPI consulting services to enable clients to create complete and unambiguous requirements with unprecedented speed.

It is the only requirements approach that integrates The Decision Model, Visualization, and techniques of the BABOK® Guide.

A unique feature of FirstSTEP is the use of the Decision Model. This new model:

- ◆ Guarantees complete, accurate and agile business decisions
- ◆ Greatly simplifies the process models and enhances management of business motivations
- ◆ Enables the discovery of "inferred data", perhaps the most important, yet most ignored, data used in business
- ◆ Allows greater granularity of business and audit control



KPISTEP - Business Transformation, and Decision Management Projects

KPISTEP is the proven method of leveraging The Decision Model for specific projects, enabling organizations to dramatically reduce the cost and time to discover business rules, business logic and maintain them over time. KPISTEP is fast paced and effective, particularly for industries with high volumes of complex business decisions in a dynamic business environment.

KPI provides a set of services focused on transferring skills to client personnel who become self-sufficient in their practice of KPISTEP. As part of a business transformation initiative, a requirements project or a full systems development, KPISTEP leads subject matter experts and business analysts through the inception, development, validation, and change of business rules and logic organized into normalized Decision Models.

Areas of Deployment:	Industries Supported:
<ul style="list-style-type: none"> ◆ Regulatory Changes ◆ Compliance ◆ Eligibility ◆ Risk Management ◆ Supply Chain ◆ Campaign Management ◆ Fraud Detection ◆ Testing ◆ Data Quality ◆ Energy ◆ Rule Mining 	<ul style="list-style-type: none"> ◆ Financial Services ◆ Insurance ◆ Healthcare ◆ Government ◆ Utilities ◆ Logistics ◆ Transportation ◆ Manufacturing ◆ Retail ◆ Telecommunication ◆ Energy

KPI Engagement Model

KPI's services are designed to provide its clients with efficient and successful skills and knowledge transfer.

Pilot Project

During the Pilot Project, KPI introduces the client to The Decision Model and the KPISTEP methodology based on a client-specific situation. During a two to four week initial project the customer's team is in "look and learn mode" in order to understand how The Decision Model fits into their organization and its specific benefits.

Deliverables of Pilot Project:

- ◆ Training
- ◆ Selected candidate business decisions for the Pilot
- ◆ High level process model for the Pilot Project
- ◆ Target scope and motivations statement
- ◆ Decision Models
- ◆ Populated Rule Family Tables
- ◆ Decision Architecture
- ◆ Recommendation of tools to support future architecture
- ◆ Productivity Analysis and Level of Effort Estimate for a Target Project
- ◆ Target Project Approach and Project Plan

Target Project

Target Projects Increments are fixed price project cycles of up to three months and mark the start of the skills transfer process from KPI to the Client.



STEPment

The STEPment program is designed to provide project teams with support and mentoring in a meaningful but affordable manner to conclude the knowledge transfer effort.

Typically it is for clients have completed the provisional license program and training, and are in different stages of implementing the STEP methodology. It is also useful for teams who feel they need additional support and Independent Verification and Validation IVV of their work. It can be combined with STEP training.

Contact Us

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