

# Freightliner Ltd and MSC (UK) renew contract

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## Freightliner Ltd and MSC (UK) Ltd have negotiated a contract renewal increasing railed container volumes to the North West

MSC one of the world's leading container shipping companies has renewed their contract with Freightliner Ltd, the UK's leading intermodal rail freight operator increasing railed container volumes to the North West.

The renewed contract is an expansion of the existing Freightliner/ MSC service, moving 30,000 container moves per annum. The increase in volumes will remove over 6,000 additional lorry journeys per year from the UK's congested road network.

This announcement follows the transfer of MSC's services at The Port of Felixstowe to the ports newly developed, state of the art berths 8 and 9.



Adam Cunliffe, Managing Director, Freightliner Limited said; "We are delighted to have renewed our North West service with MSC and look forward to further developing this key rail route from the Port of Felixstowe with MSC. The contract helps to support the additional capacity that MSC is providing through the new berth 8 and 9 at Felixstowe that are able to support the new generation 14,000 teu container ships. In addition, it is intended that the service will be hauled by Freightliner's new PowerHaul locomotives which uniquely combines, longer trains enabling increases in container volumes with reduced CO2 emissions. "

Kelvin Wilden, Operations Director, MSC (UK) Ltd commented; "MSC (UK) Ltd is delighted to have renewed its North West contract with Freightliner that has proven to be so successful over the last five years. We have a long standing relationship with Freightliner supporting a number of services on a daily basis. Reliability and flexibility are a prerequisite of all our rail service providers and need to be proven before awarding any new contract. MSC is committed to supporting its rail product demonstrated by running some of the best utilised intermodal trains in and out of the Port of Felixstowe. Freightliner as an existing service provider remains well placed to help us maintain this commitment now and into the future."

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### Freightliner Group Limited

Freightliner Group Limited is the parent company of Freightliner Limited (the container business), Freightliner Heavy Haul Limited (the bulk rail freight business) Freightliner Maintenance Limited (a separate entity dedicated to the repair and maintenance of traction and rolling stock) and their European subsidiary, Freightliner Poland Limited.

Since privatisation in 1996 Freightliner Group has:

- Increased turnover by over 180%.
- Increased the volume of containers moved by rail by over 55%, which would otherwise have gone by road, adding to congestion and pollution.
- Increased the number of its employees by 65%.
- Successfully branched out into the movement of bulk freight by rail. The company was the first Rail Freight operator to bring competition into the market place, breaking the monopoly of the incumbent operator.
- Raised investment of well over £477m to fund its growth and expanded business activity.
- Received a number of awards, including the 2006 HSBC Rail Operator of the Year - the first non-passenger company to do so - and in 2009, for the eighth time in eleven years, and the fifth consecutive year, the IFW Rail Freight Award.

### Freightliner Limited

Freightliner Limited is the UK's largest haulier of maritime containers, accounting for 20% of the total market share, and 80% of the rail-fed market. It's business is concentrated through five key deep-sea ports: Felixstowe, Southampton, Thamesport, Tilbury and Seaforth. The company provides trunk rail services between these ports and inland rail freight interchanges (of which they own and operate 9), moving customers' containers on the first or last leg of a worldwide voyage, transporting around 3,000 boxes per day. In addition, as part of its complete logistics offering, Freightliner operates a fleet of over 300 road vehicles to provide the road leg to customer's premises.

In March 2004 'Logico' was launched as a new and complementary division to encourage a more diverse group of freight movers to use Freightliner's reliable and efficient Intermodal services. It provides regular rail-service space without the need to make a long term commitment. Just a year after its inception, Logico was awarded the IFW Rail Freight Award for attracting new rail freight business.

### Freightliner Heavy Haul Limited

Freightliner Heavy Haul Limited (FHH) was established in 1999 to broaden the market diversity of what had traditionally been a single-market operator trading exclusively in deep-sea containers.

FHH was launched on the basis of using new equipment and recruiting the best people to set new standards of flexibility and reliability in the bulk freight sector. FHH now operates nationwide in the coal, aggregates, cement, waste, and specialist minerals sectors and also moves large numbers of trains in support of Network Rail's own programme of track maintenance and renewals.

Since starting in 1999, FHH has grown to a turnover of over £100m, with over 600 employees, and a fleet of 80 locomotives and over 1300 wagons - a capital investment of over £180m. Using these resources, FHH has secured a position carrying approximately 30% of the bulk rail freight market, and continues to grow.

### Freightliner Maintenance Limited

In April 2006 Freightliner Group established a new subsidiary, Freightliner Maintenance Limited (FML), which operates as a separate entity, dedicated to the repair and maintenance of traction and rolling stock. At present, FML is responsible for the scheduled maintenance and repairs of the Freightliner UK fleet of locomotives and coal and cement wagon fleet. FML commenced its operations at their Midland Road depot, but has since grown to include two more depots at Hope and Dunbar in their portfolio, as well as field engineering support across the UK.

### Freightliner PL Sp. z o.o.

In 2005 Freightliner Group recognised an opportunity to expand its operations in the European market, and established Freightliner PL Sp. z o.o. FPL began their operations in 2007, entering the Polish market with seven brand new class 66 locomotives and over 430 specialist wagons. After an initial coal contract, they are currently operating cross border services, moving aggregates from a German quarry into Poland.

### Freightliner Australia Pty Ltd

Freightliner Australia currently holds Rail Safety Accreditation with the New South Wales Independent Transport Safety and Reliability Regulator (ITSRR), Queensland Transport (QT), and the Western Australian Department of Planning and Infrastructure (DPI) allowing Freightliner to operate without restriction across New South Wales, Queensland and the WestNet Rail Network of Western Australia. With the capability to service a variety of customers and business sectors in each of these jurisdictions Freightliner Australia commenced operations in July 2009, transporting containerised cotton from Wee Waa to Port Botany on behalf of Namoi Cotton. In 2010 Freightliner Australia signed a long term contract with Xstrata Coal for the provision of rail haulage services from their Hunter Valley coal mines in New South Wales, Australia to the port of Newcastle.



Mediterranean Shipping Company SA of Geneva, is a privately owned Shipping line, founded in 1970.

In recent years MSC's maritime fleet has grown significantly allowing the Company to become the World's largest organically grown container shipping line.

Our total fleet is now in excess of 456 container vessels with a total intake capacity of 2,007,000 teu and an expected throughput of 12,100,000 teu.

Today, MSC operates in 145 countries, on 200 trade routes and calls at over 340 ports worldwide. To cater for this we have 421 offices around the world, employing 30,000 staff.

There are very few places we cannot offer service from or to, and we can tailor freight and delivery charges to suit our Customer needs. In addition to our direct calls to and from the UK from all parts of the world, we also offer five weekly MSC owned and dedicated feeder services between our European hub port of Antwerp to Grangemouth, Greenock, Liverpool, Bristol, Tilbury, and Teesport, enabling us to move cargo closer to customer's origin or final destinations and saving millions of road miles each year.

From all ports of call in the UK we have an available resource of 525 trucks, including 43 owned by the Company and perform in excess of 1,150 loaded moves per day, and not to forget our three MSC daily train services out of Felixstowe to Hams Hall, Selby and Widnes.

MSC UK offers customs clearance services, also our own dedicated 105,000 square foot warehouse facility at Gt. Blakenham, close to the Port of Felixstowe.

The warehouse is fully Customs bonded, with an integrated warehouse and duty management system, RF Bar coding real time stock control / inventory for customers including re-packing and re-labelling, and UK distribution services from one pallet to full loads, and ERTS facility for groupage de-consolidation. The warehouse is a Customs approved TSA (temporary Storage Area) for laden un-cleared import containers. We operate a network of third party partnerships, providing a UK wide warehousing and Distribution service. This includes full customs bonded facilities and warehouse operations linked direct to rail terminals.

MSC is also one of Europe's largest cruise operators, with a young and very modern fleet of 12 cruise ships. The largest vessels the MSC Splendida and MSC Fantasia each cater for 3,959 guests.

The growth of MSC has been significant but cautiously achieved by the personal control of a dedicated team committed to excellence in providing services to importers and exporters around the world.

We believe MSC offer unparalleled service to our customers in the UK and this has been recognised when the Line was recently awarded "Container Line of the Year 2011" by IFW (International Freighting weekly), the second time in 2 years. MSC was also awarded "Shipping Line of the Year" six times in 11 years by IFW's sister publication Lloyds Loading List, an achievement not matched by any other shipping line.



To find out more or to book our services please call

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