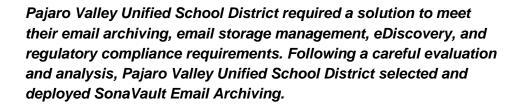


SonaVault Email Archiving Customer Solution

Pajaro Valley Unified School District Selects SonaVault for Email Storage Management and eDiscovery





The Pajaro Valley Unified School District (PVUSD) is the largest district in Santa Cruz County serving over 50 schools and over 19,000 students. The teachers and staff rely on e-mail for their day-to-day correspondence. As with most enterprises and businesses, the school district found that the number of e-mails was continuously increasing. In order to archive the growing number of e-mails and to be compliant with regulations such as HIPAA, the school district had to increase the amount of storage and resources required. This demand strained the school's budget. The IT department was running out of storage and e-mails could only be stored for a few weeks at a time.

Solution

To store e-mails for up to one year or longer, PVUSD began to look around for a solution to meet their needs. Their primary concerns centered on ease of use and scalability to support their large number of users. As PVUSD researched solutions on the marketplace they quickly realized that most solutions were priced well out of their budget and this prevented PVUSD from deploying an archiving solution.

With Sonasoft, however, PVUSD was pleasantly surprised to find an archiving solution that had all the features it needed including scalability, with the price points that were well within the school's budget. With Sonasoft PVUSD found the perfect solution that was exactly aligned to the school district's needs.

Life before Sonasoft

As with most school districts, PVUSD has a limited budget for its IT solutions and must choose judiciously which products will be deployed. Before PVUSD used Sonasoft, emails could only be archived for a few weeks at a time which resulted in data loss as emails were simply deleted due to lack of storage space. In the past, if there were legal



SOLUTION OVERVIEW

Business Situation

Pajaro Valley Unified School District's (PVUSD) growth in electronic communications resulted in new challenges:

- Escalating storage costs caused by increasing email volumes
- Their existing capacity only allowed them to keep more than a few weeks of emails online for their users at a time
- Discovery demands imposed by HIPPA requirements
- Users existing PST files need to be archived

Solution

PVUSD is now using Sonasoft's archiving solution to help it efficiently manage emails from over a year ago and to provide compliance to HIPAA regulations.

Key Benefits

- eDiscovery
- PST Utility for importing existing data
- Stubbing for storage management
- Regulatory Compliance
- Professional and experienced customer support

Software and Services

Microsoft:

Windows 2008 Enterprise Server Exchange Server 2007 Enterprise Edition SQL Server 2005 Standard Edition

"Sonasoft's customer service was top notch and Sonasoft was there whenever the school district needed help.!"

- Glenn Kronick Network Engineer PVUSD IT Department cases and older e-mails were needed to be retrieved for the legal or human resources departments, often those departments were out of luck and the data simply was not available.

Life after Sonasoft

With the Sonasoft archiving solution, the PVUSD IT department is now able to store older e-mails for up to one year or more. The Sonasoft archiving solution scales to support the volumes for PVUSD and it now supports two Exchange servers with over 3,000 mailboxes and growing. Now, users are able to retrieve archived e-mails on their own without requiring intervention from the IT department and the Sonasoft solution has reduced the operational overhead of the PVUSD IT department without straining its budget.

Why Sonasoft?

"We looked at other solutions from some of the bigger names in archiving and their price tag ended up being a six figure sum which was completely out of our budget. The Sonasoft product does everything we need it to do at an attractive price point that aligns with our budget", says Glenn Kronick, Network engineer for the Pajaro Valley Unified School District IT department. "Sonasoft was there any time the school district called and problems were resolved quickly and efficiently. The Sonasoft archiving solution works, it's cost effective and we're happy."

Excellent ROI

PVUSD has derived excellent ROI in terms of savings, manpower and equipment. PVUSD was able to archive their existing data from PST's directly into SonaVault to be time stamped, compressed, encrypted, digitally signed, indexed, and meet regulatory compliance while performing regular eDiscovery searches. This was achieved at a fraction of the cost when compared to competing solutions.

Professional Support

The implementation of SonaVault was achieved with ease and without complexity. The recommendations and best practices framework provided by the Sonasoft support team enabled Pajaro Valley Unified School District to get the optimal performance from their system. "Sonasoft's customer service was top notch and Sonasoft was there whenever the school district needed help." said Glenn Kronick, Network Engineer, Pajaro Valley Unified School District. "The Sonasoft archive solution is running continuously without any need for intervention. It's a definite two thumbs up!"

About Sonasoft

Sonasoft, Inc. provides state of the art email archiving and email management solutions for on-premise and SaaS environments. These solutions are designed to simplify, automate, and eliminate human error in archiving, email storage management, eDiscovery, and regulatory compliance while centralizing the management of multiple

CORPORATE PROFILE

Pajaro Valley Unified School District Watsonville, California

The Pajaro Valley Unified School District (PVUSD) is the largest school district in Santa Cruz County covering 150 square miles and teaching over 19,000 students. PVUSD delivers its educational programs at over 50 education institutions including elementary schools, middle schools, high schools and adult education centers.

Industry/Vertical Education

Teachers: 897 (computer users)
Students: 1900+ (computer users)
Mailboxes: 3000+ (computer users)

• Grades: K-12 • Schools: 35

• District Type: Public

• Infrastructure 120 PCs; 40 servers

http://www.pvusd.net

SONASOFT PRODUCTS

• SonaVault Email Archiving http://www.sonasoft.com/products/sonavaultemail-archiving-software/

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Glenn Kronick
 Network Engineer
 PVUSD IT Department

servers for companies of all sizes. Founded in 2003, the company is headquartered in

San Jose, CA. For more information, please visit <u>www.sonasoft.com</u>