

facilitating revolutionary change

Leadership Source: LEAD with PURPOSE and VISION

2 weekends of instruction, 10 weeks of coaching.

A leadership development program that includes two high impact weekend training sessions with 10 weeks of one-on-one coaching. Featuring ICF recognized professional coaches.



This program is ICF approved for 60 CCE Units.

Shape your leadership skills and sharpen your future vision with an intensive program that develops professional and personal management skills. Learn to influence and lead people; manage organizational success through inspiration and goal placement. Learn what it means to project future vision as a transformative relationship-building leader.

Source Point Training is a global facilitator of leadership training and executive management training programs. Our clients are people – like you – who are looking for personal growth and are interested in career augmentation and professional development.

Interested in VALUES of Leadership?

Values of World Class Leaders and how they drive others.
Accountable choices that lead to positive results.
Listening skills that build rapport and solid relationships.
Utilize "personal purpose and vision" to guide your daily actions.
Effective communication that drives committed action.
Source Point Training's **3P**s of successful planning.

The goal of this program is to leave you with insights and tools on how to become a 'servant leader'. To that end, you can expect:

- A high-impact training opportunity facilitated by a *Master Performance Coach*.
- 10-weeks of one-on-one coaching with professionals who are committed to your personal goals and professional success.
- Meet and work with people who share your aspirations and goals.
- Develop the means to generate extraordinary results in all areas of your life.

SEE TESTIMONIALS from previous participants on <u>YouTube</u>.

OPEN ENROLLMENT

For more information, visit <u>www.SourcePointTraining.com</u>, email <u>admin@sourcepointtraining.com</u> or call **800-217-5660 x103**.

2012 Session Year

Location and dates

San Diego, CA

Weekend Instruction Jan 13-15; Mar 23-24

Individualized Coaching Jan 15 – Mar 23

Las Vegas, NV

Weekend Instruction Mar 30-31; Jun 15-16 Individualized Coaching Mar 31 – Jun 15

Charlotte, NC

Weekend Instruction Apr 20-21; Jun 8-9 Individualized Coaching Apr 21 – Jun 8

Portland, OR

Weekend Instruction Jul 13-14; Sep 21-22 Individualized Coaching Jul 14 – Sep 21

Phoenix, AZ

Weekend Instruction Oct 12-13; Dec 14-15 Individualized Coaching Oct 13 – Dec 14

Weekend Instruction 2 Weekends (Friday, Saturday)

One-on-One Coaching 10 weeks, between the first and last weekend session

Full Tuition: \$1,995 Corp Rate: \$1,800 (3 or more)



facilitating revolutionary change

Leadership Source: LEAD with PURPOSE and VISION

This Leadership Source program features weekend instruction and one-on-one coaching, and is offered by Source Point Training: a global leader in coaching and professional training for individuals and corporations.

YOUR FACILITATORS



Kelly Mobeck has over 20 years of business experience spanning portfolio management, strategic planning, team development, and customer support training. She is a Certified Performance Coach and was instrumental in the design of Source Point Training's highly

acclaimed Leadership training programs. She is a passionate speaker who understands today's need for effective leadership. She is known for her motto, *"Leaders don't wait!"*



Barbara Fagan is co-founder of *Source Point Training.* She has worked as a master coach and facilitator within the U.S. and international businesses community for more than twenty years. Barbara began coaching in 1987 before it was a well-known profession,

and co-founded *The Coaching Company* in San Francisco. Barbara says it like it is. Her audiences have come to expect tangible tools, as well as honesty and authenticity.

SEE OUR TESTIMONIALS on YouTube plus these comments by our program graduates:

Leadership Source challenged me to take massive action each day aligning with what I wanted and who I wanted to be as well as put me in touch with the authentic leader that I am.

Nicole Hanson - National Sales & Account Mgr, Kaiser Permanente

What I gained from Leadership Source is consciousness of the people and world around me the ability to take a step back and effectively communicate with others.

Brent Navtril – Account Executive, USAOPLY

A valuable tool in developing cross-functional teams and assigning tasks based on individuals strengths (skill sets) and personalities. Individuals are working more effectively together because they understand how they work and how to approach them when they need something from them. The one-on-one coaching was essential for individuals because it assisted them with achieving their personal, as well as professional and work goals while internalizing the leadership principles.

Judy Fisher – HR Director, FIRST 5

Professional training and coaching can bring <u>7-TIMES</u> your initial investment.

Professional training and coaching really work! Companies that use professional coaching reported a median return on investment of **seven times their initial investment**, according to a study conducted in 2008 by *PriceWaterHouseCoopers* and *Association Resource Centre, Inc.* The study was the result of a survey of corporate and individual clients of *ICF* (International Coaching Federation) member coaches. It found that individuals who participated in coaching reported a median return on investment of 3.44 times their investment. These findings were supported by 86% of all respondents who reported at least a 100% return on investment.

Among other survey findings, 80% of participants reported positive change in self-esteem and confidence. Respondents also said that they experienced a positive change in business relationships with improved communication skills, interpersonal skills, and work performance. An overwhelming 82.7% of individual clients said that they were "very satisfied" with their coaching experience and 96.2% said they would repeat the experience.

<u>THE BOTTOM LINE</u>: coaching is good for professional development, it is profitable for companies and organizations *and* it is good for the individual who aspires for a life of personal accomplishment and satisfaction.